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POLICY & PLANNING
CLOSING OF POSTS
REDEPLOYMENT OF STAFF

ORGANISATION ET EFFECTIFS -
PRINCIPES ET PLANIFICATION
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REDEPLOIEMENT DES EFFECTIFS

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Employment and
Immigration Canada

Emploi et
Immigration Canada

Associate Deputy Minister
(Immigration)

Sous-ministre délégué
(Immigration)

Ottawa, Canada
K1A 0J9

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Mr. Reid Morden
Under-Secretary of State for External Affairs
External Affairs and International Trade Canada
125 Sussex Drive
Pearson A8
Ottawa, Ontario
K1A 0G2

Dear Mr. Morden:

The Prime Minister has asked that the Government examine the consequences for Canada's various foreign programs in the former Yugoslavia, if it became necessary, for political reasons related to the Serbian regime's intransigence in Bosnia-Herzegovina, to close the Embassy in Belgrade. Below are my Department's views on how the Immigration Program, as delivered out of Belgrade, would be affected by such a decision and what alternatives would be required.

The Embassy in Belgrade is presently responsible for delivering the Immigration Program in Serbia-Montenegro, Bosnia-Herzegovina, Macedonia, Albania and Bulgaria. In addition, the Visa Section is actively engaged in a number of exceptional activities. The Special Measures Program (SMP) and the Ex-Detainees Program (EDP), which were recently announced by Minister Valcourt in a humanitarian response to the present situation in ex-Yugoslavia, have been accounting for much of its workload. The visitor visa workload has also required special attention as the civil and social turmoil in the area still under the Embassy's charge has understandably generated an increase in the number of applications, many of which are of questionable bona fides.

It is my understanding that if a decision was made to close the mission, it would be a political gesture to send a clear message to President Milosevic of Canada's objection to Serbian action in Bosnia. If the closure would be total and not limited to the political section of the Embassy, without provision for consular and visa services located perhaps under

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the protection of a friendly country, interests that are significant to the Canadian public would be jeopardized. We would have to turn over Belgrade's present immigration workload to Budapest and/or to Vienna, which could not be effective in either screening or delivering a sensitive humanitarian program.

In terms of area coverage, Belgrade's responsibility for Bulgaria also could be transferred to Vienna without serious consequences. With respect to servicing Albania, an enlarged immigration section in Vienna would best be able to assume that responsibility. As for Serbia and Montenegro, our service to those areas and to some of the victims of Serbian nationalism would be cut.

Closing of the Embassy would, of course, generate much comment in the Canadian Yugoslav community, both positive and, to a lesser extent, negative. The Croatian community, unaffected in terms of Canadian immigration services available, would applaud the move. On the other hand, the Serbian population in Canada would accuse us of unfairly cutting off their eligible relatives from the immigration program. This would not entirely be true if, for compassionate reasons, land borders around Serbia and Montenegro remained opened to their citizens in possession of an invitation to attend visa interviews in neighbouring countries.

I trust that the above comments will be useful. If there is a choice to make, we would favour reduction of mission services as opposed to total withdrawal. Our program is so large that we could not expect another mission to take it on, nor could we continue elsewhere without significant disruption. I would appreciate being kept informed of developments so that, in the event the decision is made to close Belgrade, we have the necessary forewarning to make alternative arrangements for program delivery.

Yours sincerely,


V. Peter Harder

c.c. Mr. James Judd
Assistant Secretary
Foreign and Defence Policy
Privy Council Office

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CLOSING A MISSION: *by Mr. C.G. BROWN*
CYPRUS 1970

Just a year after arriving in Cyprus, I closed the doors of the Canadian High Commission on instructions from Ottawa.

Until 1969, few heads of Canadian diplomatic posts had had this unpleasant experience: for most who had to close shop, the necessity had arisen at the outbreak of war, in enemy territory, with the rules of the game well defined by international custom. To pull up stakes in a friendly country is far more difficult because no rules exist. Diplomatic relations that have been entered into with solemn professions of mutual respect are terminated because the financial wizards of a country tell their government that it must economize and it is decided that the foreign ministry must join in the economy drive.

And, so, a mission or two or three are chosen for the axe. The country's diplomats then have to adduce reasons for closing those missions, reasons which often are transparent because a government can't admit to being broke and can't tell another country that it is of no consequence. So the rationale usually stretches the truth. And this makes the task even less agreeable.

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It was like that in Nicosia, Cyprus, in 1969.

Closing Nicosia had always been a possibility because the Canadian High Commission had never been "established" in a formal sense as a post; all of its job positions had been borrowed from elsewhere in the Department of External Affairs when the post had been created in March 1964, a few days in advance of the arrival of the first Canadian troops. It was the understanding then that the post would remain as long as the troops were there: when I came to Nicosia, I knew that it was intended to close the post if the Canadian contingent in the United Nations Force in Cyprus (UNFICYP) were withdrawn.

When this would happen was a moot point. Some thought that it might be in two or three years, near the end of my tour of duty in Cyprus. Others believed that it would be earlier. At the heads of post meeting that was held in London in January 1969, I joked that my aim was to achieve the first post closing since that of the mission in St John's, which became redundant when Newfoundland entered Confederation. I was quite prepared to work towards the termination of Canada's presence in Cyprus but, to ensure that I would look at that possibility objectively, I asked only that if the post were closed I be given another assignment abroad. This was readily agreed by the departmental powers-that-were in November 1968, although the promise was to be lost in the confusion that was to surround the decision to close the mission and the way that it was executed.

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Pierre Elliott Trudeau was to have more impact on the Department of External Affairs than any of us suspected when he became Prime Minister in April 1968. Most of us welcomed the arrival in power of the first Canadian Prime Minister born in the 20th Century. We thought that he would bring fresh ideas to Canadian foreign policy and to the style in which we should conduct it. [What we did not realize was that he had a deep antipathy for the foreign service.]

In ordering the review of foreign policy in 1968, Mr Trudeau explained that there was no commitment to change but only to re-examine the premises on which policy was based. But it was soon apparent that membership in NATO was in jeopardy and that relations with Europe were regarded as unimportant when compared with those with China and the Soviet Union. While this alarmed senior officers of the Department, they failed to assess what the Prime Minister really wanted and to adjust to the new benchmarks that he set. There was also a failure to ensure that he understood the role of the Department. The first months of contact did nothing to establish the credibility of the foreign service in the eyes of the Prime Minister. As Bruce Thordarson was to write:

"If Mr Trudeau was generally sceptical of civil servants, he was particularly critical of the Department of External Affairs. Other departments he viewed as excessively conservative: External he seemed to regard as largely irrelevant. He seemed to believe

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that the main function of Canada's diplomatic service was to collect and despatch information." (1)

X The early stages of the review of policy towards Europe, an exercise known as "Stafeur", occupied the Department throughout the second half of 1968. The initial draft of the report was the central item on the agenda of the meeting of heads of Canadian posts in Europe which was held during the January 1969 conference in London of Commonwealth Heads of Government; it was the first time that they - and we - were exposed to the new Canadian Prime Minister. As the Secretary of State for External Affairs, Mitchell Sharp was the chairman of the heads of post gathering but during his frequent absences at the Commonwealth meeting, his Parliamentary Secretary, Jean-Pierre Goyer, led the discussions.

Stafeur's draft report examined the bases of the Canadian relationship with Europe in great detail. It argued that the institutional framework of the relationship had served us well for almost two decades and should be continued, more or less unchanged. This was not what Trudeau and Goyer wanted to hear. They regarded the report as a rigid, conservative defence of the status quo, devoid of imaginative thinking. They found that the report gave no hint of any departmental feeling for a new approach to problems or awareness of the new ideas which Mr. Trudeau and the inner group of his cabinet and staff prided themselves on. These were serious flaws but the Department's error was compounded by its failure, in the writing of the report, to observe the newly-promulgated procedures for the

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presentation of material to the Prime Minister. [Moreover, his predilection for "trendy" turns of phrase and a neo-Kennedy vocabulary had been ignored.]

Mr Trudeau thus became convinced that the foreign service was opposed to change of any kind. It must be admitted that the Department almost invited this criticism even if it did not merit the punishment that the Prime Minister was to inflict.

I saw Mr Trudeau in action for the first time at the London meeting when he spoke to the heads of post. There were about two dozen of us present, one woman and 23 men, whose responsibilities ranged from those of the important capitals of London, Bonn and Paris to the comfortable sinecures of Berne, The Hague and Lisbon down to my small hornets' nest at the eastern end of the Mediterranean.

The Prime Minister's opening words were condescending: foreign service officers were always considered an intelligent group of civil servants, he said, and it was a new experience for him to meet so many distinguished members of the service at one time. He remarked that he knew more first and second secretaries than ambassadors and he was concerned that the junior officers were excluded from policy-making. He wondered - "I am talking off the top of my head but I do know these people and what they are thinking" - whether ambassadors encouraged them to think about policy, the way he wanted his ministers to do. It was his impression that the brainpower of the juniors was not being employed, that the windows were closed. This ploy by the 49-

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year-old Prime Minister to associate himself with the younger group of the foreign service did not sit well with his audience whose average age was 53, even though it included some of the oldest heads of post in the service.

Mr Trudeau continued by giving notice that the very basis of our policies had to be examined and that we had to determine what was best for Canada and why. Foreign policy had to reflect the geography of Canada, its size and economic strength and the existence of the two founding groups; policy remained to be defined in new conditions and about new areas of technology. Meanwhile, he asked himself, were our diplomats doing the right things: were they emphasizing only the traditional diplomatic role or did they know the young Canadian artists in their countries? - were they aware of the importance of multi-national corporations in limiting or influencing the foreign policies of countries? - were they following developments in cybernetics and electronics? (Mr. Trudeau posed these and other like questions but neither invited comments nor stayed for answers.) As he left his chair and neared the door he smiled broadly at the Deputy High Commissioner at Canada House, an old friend of his, and winked impishly as if to convey his amusement at having laid down the law to a roomful of "Excellencies".

It was a most impressive performance. But it was disturbing. Only later did I learn that Jean-Pierre Goyer had helped to sharpen Mr. Trudeau's doubts about us. At the first meeting I had formed the impression that Mr Goyer regarded the

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officers of the Department present as members of a professional establishment resentful of change. He had reported to the Prime Minister that the cream of Canadian diplomats had not come up with a single new idea during the meeting. In terms of the review of foreign policy, that meeting had been a failure; for the Department, the consequences were to be even more serious.

While relations with NATO were a principal target of the policy review, the very future of the armed forces was also at stake. If the forces were to be reduced, then the continued participation of Canada in the peacekeeping force in Cyprus was also in question. In addition to the Department, the Committee on External Affairs and National Defence of the House of Commons had been put to work on the review of foreign policy. On 11 February, I learned that the Committee would visit Cyprus a month later as part of a swing through Europe to look into peacekeeping and NATO and to examine the options of disarmament (in Geneva) and neutrality (in Stockholm).

The visit took place on 10-11 March or, more precisely, for 25 hours from 4:30 p.m. on the 10th until 5:30 p.m. on the 11th. Ian Wahn, the chairman of the Committee, was the leader of the thirty members making up the group which included many distinguished parliamentarians. On the first evening, they were briefed at the United Nations headquarters by General Martola, the Finnish commander of UNFICYP, and Dr Bibiano Osorio-Tafall, the Special Representative of the United Nations Secretary-General, after which the Committee went to Camp Maple Leaf to

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hear Brigadier-General E.M.D. ("Ted") Leslie - the Canadian deputy to General Martola - and me.

My pitch was solidly for continued Canadian participation in UNFICYP. After setting the scenario for peacekeeping in the long and involved history of the island, I spoke about the current intercommunal talks between Greeks and Turks and the part that had been played by the United Nations in bringing them together. I made the point that the possibility of renewed fighting must not be discounted; in these circumstances, the role of UNFICYP was perhaps even more important than it had been before the talks began.

The job of peacekeeping, I argued, had to continue so that the more delicate enterprise of peacemaking might be undertaken. I went on to say:

"This enterprise involves the search for a reasonable and workable arrangement under which the Greek-Cypriot majority and the Turkish-Cypriot minority may live and work in peace. Such an arrangement must obviously provide the Turkish-Cypriots with every assurance that their cultural, linguistic and religious individuality will be protected and enabled to flourish. It must also provide the one community with assurances that the other community will not obstruct the governing of the state or the development of the economy. These are difficult objectives but their attainment is made even harder by the need to satisfy Greece and Turkey that

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their national interests in Cyprus will be safeguarded. And going beyond that, the ultimate solution of the Cyprus problem must be viable enough - at the very least - to withstand scrutiny in the world at large and particularly at the United Nations. All of these factors make it seem unlikely that peacemaking will be a rapid process." (2)

Continuing, I said that I did not claim that the High Commission played a direct role in the task of peacemaking although the possibility that it might should not be ruled out. However, the High Commission did provide diplomatic support to the Canadian Contingent and to the peacekeeping efforts of UNFICYP whose political heads consulted us frequently.

I felt that I had been speaking to the converted for many of the parliamentarians assured me before they left the next day that they were convinced of the need for a continued Canadian part in the peacekeeping force. They seemed, too, to take for granted the continued presence of a Canadian diplomatic mission as long as Canadian troops were on the island.

As spring progressed and I planned for a week of consultations in Ottawa in late May, I became more and more persuaded that a case existed for placing the High Commission in Nicosia on a permanent basis. I believed that a settlement of the island's problems would not be achieved in the immediate future and might take several years. Meanwhile, our office was doing much more than providing diplomatic support to the

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peacekeepers. Canadian trade with Cyprus was assuming some importance, having reached an annual level of nearly a million dollars. Immigration had grown to about five hundred a year and consular work was increasing as more Canadians visited Cyprus and more Cypriots were in Canada. The post was a link between Canadian missions in Arab countries and the embassy in Israel. In time of war in the Middle East, Cyprus would be a safe haven. Other considerations mattered: Cyprus was in the Commonwealth and its strategic position gave it importance to the western alliance. For all these reasons, I was certain that we should establish the small High Commission on a permanent footing, giving that action a high priority and, if necessary, precedence over the setting up of new missions elsewhere.

My enthusiasm for this thesis was crushed within hours of my arrival in Ottawa on 21 May. Those in the Department of External Affairs who dealt with Cyprus and Europe preferred that the question of Nicosia's permanence or impermanence not be raised in days of defence cuts - days too, I learned, of the possible abolition of some of our own posts. Although the parliamentary committee had expressed support for peacekeeping, it seemed that there were elements within the cabinet who did not want us to stay in UNFICYP. The possibility of posts being closed came to mind the next day when I was told by a senior officer that we were not being given the money to run the foreign service at its current level, let alone pay for new posts and rising salaries and allowances. If we were not allowed the funds, he said,

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something would have to give. My informant remarked that budgetary problems were not the only ones for the Department in the Trudeau age: because of the new style of government, the Department had not made a policy recommendation for months. A friend at National Defence, which was about to be decimated, spoke bitterly about the centralization of power in the Prime Minister's office and, within the cabinet, in a few ministers. (3) My friend opined that there was a direct parallel between the predicaments of National Defence and External Affairs. Military bases would be closing. Why not diplomatic posts too?

Throughout June and into July there was little word from Ottawa to suggest that the High Commission would not remain open. On 17 July, with the Department's agreement, I renewed the lease on the official residence for another year and wrote in my diary: "I presume we will still be here: the Cyprus problem is certainly no closer to solution."

I was on leave on 13 August when I heard Prime Minister Trudeau's announcement that he would reduce the civil service by 25,000 over the following two years and freeze the budgets of government departments. It was all in the interest of fighting inflation, he said. My only reaction at the time was that the Ottawa merchants would be worried: the curbs on spending did not seem to have any direct relevance for me. When I returned to Nicosia, however, the austere wind from Ottawa was felt in a letter notifying us of a general cut of ten per cent in our allowances for representational activities.

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About that time I also received a report from a Canadian newspaper on the austerity programme. In it, Mitchell Sharp was quoted as describing as speculative a rumour that the External Affairs budget would be cut by two million dollars annually. The news article also quoted an "inside source" as claiming that the Department planned to cut or close eight embassies or consulates including three in Latin America. A few days later, a military visitor from Ottawa told us that Nicosia had been listed in a newspaper story on posts which might be closed in the next year. The courier bringing our diplomatic bag from Ottawa that week also conveyed the rumour that we were on the short list for closing. I decided that the time had come to seek confirmation and, on 15 September, wrote to [R.P. ("Bob") Cameron,] the [newly-appointed] head of the office of political-military affairs in the Department, to ask what was up. Planning was necessary, I said, if we were to close: we had to try to minimize the harm to bilateral relations with Cyprus, overcome difficulties which the Canadian contingent would encounter without diplomatic support, and avoid undue hardship to personnel.

A few days later, the first official indication that something was amiss came in a telegram cancelling my secretary's impending posting and the move of her replacement. On the strength of this, I sent an "immediate" priority telegram to the Department using the gist of the arguments in my letter to Cameron and asking to be brought into the picture. Other posts must also have heard of the list of posts to be chopped and made

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the same request for, on 22 September, there came an unclassified telegram signed by Mitchell Sharp acknowledging the rumours. He deplored the speculation saying that "it cannot but cause largely unnecessary and certainly premature concern". He went on to tell us that the conclusions of the departmental study of savings would "shortly" be brought before the Cabinet. The message concluded:

"The interest and concern of departmental personnel are very much in our minds and will be taken fully into account, and I can assure you further that decisions when taken will be communicated to you as soon as possible."

September ended before we heard anything more definite than this. Meanwhile, Ted Leslie had communicated his views to the Chief of the Defence Staff in Ottawa on the need to maintain a High Commission as long as there was a Canadian contingent in UNFICYP. One of his arguments was that the diplomatic presence constituted a deterrent on the Cypriots to making trouble for the Canadians which prompted me to say to Ted that, as the deterrent was exercised by my occupying my chair, it might be called backside diplomacy.

Early in October, the reports that Nicosia would close became more solid. It was also learned that between forty and sixty foreign service officers were being rusticated, about twenty of these by means of an early retirement scheme of doubtful legality. The gloom in the Department, we heard, was

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deep. There was a matching gloom in my small office. The circumstances hardly encouraged us to maintain routine reporting on the Cyprus situation or to cultivate contacts. Why, I asked myself, keep up our "presence" if we were going to pull out? Bob Cameron replied to my mid-September letter to confirm that Nicosia was on the list and that, while it would be premature to consider the post axed, we should think about "precautionary measures". I commented in my diary: "So much for consultation between the department and posts".

A day later - Sunday, 12 October - the orders of execution at last arrived. I was informed in a telegram that, on the 14th, it would be announced that the post in Nicosia would be closed along with six others: Berlin, Santo Domingo, Montevideo, Quito, Vientiane and Phnom Penh. This action was "essential" to achieving the government's intention "to combat inflation by containing federal government expenditures". I was instructed to pass immediately a message from Mitchell Sharp to the Cyprus Government.

The Minister's message began with the words: "As a result of a decision to effect significant economies in the Government's operations", it was necessary that the resident mission in Nicosia be withdrawn. Yet, the message went on, Canada attached the greatest importance to the continued development of relations in all fields and, above all, to the maintenance of ties as members of the Commonwealth. To prove that we would continue to care about the problems of Cyprus, arrangements were proposed for

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Canadian representation by one of our diplomatic posts nearby.

The cold, peremptory communication contained not one suggestion -let alone expression - of regret. It was left for me to add that. I sent a reply to Ottawa to say that I would deliver the message the next day and followed this telegram up with a reminder that others besides the Cypriots, especially the United Nations Secretary-General, should know of our intentions.

I saw Nicos Dimitriou, the Acting Minister of Foreign Affairs, at noon on Monday, 13 October, to deliver the message. As instructed, I explained how the closing was solely for "important reasons of economy" and that we placed great value on our continued relations with Cyprus. The instructions also required me to state that the action should not be interpreted as reflecting any abatement of our deep concern to see an early solution of the Cyprus problem nor any lessening of our willingness to search for that solution. Nor, the script continued, did the action imply any decision with respect to the nature of Canada's participation in UNFICYP.

Mr. Dimitriou said that he was sorry to hear the news. He observed that in its five years in Nicosia, the Canadian High Commission had done much for the development of relations between Canada and Cyprus. But he regretted more that, like the Canadian decision to pull troops out of Europe, this decision seemed to reflect a turn to isolationism by Canada and a withdrawal from the role in world affairs that we had played so well for the past 25 years. He also made the cogent observation that foreign

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expenditures, such as those for an embassy, had little to do with domestic measures to fight inflation.

The instructions from Ottawa had said that a message from Prime Minister Trudeau to President Makarios would follow. I asked the Foreign Minister to arrange for me to call on the Archbishop and was given an appointment for the 15th. Overnight, however, messages arrived advising us that the public announcement of the closing of missions was postponed because Ottawa wished to be able to consider any representations that may be made by the governments concerned. The Department was anxious that our intentions be kept secret; in the event of a leakage, we were to say that no details would be announced until the governments concerned had made their views known. As it would have been untrue to assert that we had invited comments from the Cypriots, I phoned Chris Veniamin, the Director-General of the Foreign Ministry, to tell him that it seemed that Ottawa might be susceptible to pressure. He saw President Makarios and called me afterwards to express "His Beatitude's surprise and concern". The President, he said, believed that there should be a resident Canadian diplomatic mission because of the Canadian contingent, with which the High Commission worked so closely and thus made an effective contribution to peacekeeping; the Commonwealth link; and Canada's place in the western world with which Cyprus needed close ties.

While all this was going on, the Department asked us to submit a plan for the closing of the High Commission. I proposed

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that we should remain operational until 15 December when the Security Council would have extended the UNFICYP mandate for another three to six months. Then, I suggested, we could run down our activity over a two-week period and spend January disposing of leases, furniture and files. We had been asked not to bother the Department with administrative questions, a request which I found ironic when the objective of the entire exercise was to save taxpayers' money.

A bizarre contribution to the mood of the day came on 15 October with the announcement by the Prime Minister of the establishment of a Canadian diplomatic mission to the Vatican and the appointment of Dr John E. Robbins as the first ambassador. The timing of the announcement disturbed me. Why was the Canadian Government adding salt to the wounds of the Cypriots and others by broadcasting the opening of the Vatican post at this time? And how could the Government be so callous as to appoint a 66-year-old from outside the service when there was talk of firing much younger career officers as part of the economy drive?

The Turkish-Cypriot leadership gave me their reaction to the notification of the post closing on 17 October in the form of a letter from the Vice-President, Dr Kuchuk, to Prime Minister Trudeau. The Canadian High Commission and the Canadian contingent, he said, had been instrumental in bringing peace to the island and their influence would be equally important in assisting with a final solution. The High Commission had been

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valuable to the people of Cyprus and particularly to the Turkish community. It was not a persuasive plea.

The next day - a Saturday - we received the long-awaited message for President Makarios from Mr Trudeau. It was clear that it could no longer be delivered because its case had been overtaken by developments and so, in an immediate reply, I proposed some changes. Much later I was to learn that my telegram was not received by the departmental desk officer for a week; it was a communications failure which, in retrospect, seems a normal event in a situation that was becoming messier by the day. Although we were under orders from headquarters to observe secrecy about the closing, we were being bombarded with uncoded telegrams on housekeeping matters - messages in clear language directing us to wind up our leases on the chancery at 15A Heroes Street and the residence at 8 Epaminondas Street, to count our china and pots and pans, to report the condition of vehicles and furniture, and so forth - messages that gave the game away.

Although pressure had been put on the Canadian Government in Washington, London, Athens and Ankara to keep the post in Nicosia open, Ottawa remained unmoved. In his press conference of 15 October on the opening of the mission to the Holy See, the Prime Minister had been downright cavalier. He said:

"We will have to close other embassies abroad. I suppose Mr. Sharp will be announcing them as part of his guideline application. I would not like to give the examples now. I believe certain countries have

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been contacted but until Mr Sharp announces it and until they have agreed or resigned themselves to it, I don't want to give examples. But if you look at the lists of our diplomatic posts abroad there are some and perhaps several which are of very, very little importance to Canada. We think that the Vatican will give us much more grass roots information about the countries of the world than these particular posts which we will have to close. And that's the whole objective of the guidelines. It is not just to save money, it is in order that we use the money...more efficiently....We are closing some posts which are not giving us the results we need in the diplomatic area and we are opening others....We do not have posts to sort of flatter the other guy. We should have them in order to help Canadians, either travellers or the Government, to follow its policies and its international developments." (4)

"So much", I wrote in my diary, "for (1) the Cypriots (2) the Canadian contingent to UNFICYP and (3) peacekeeping. Let alone some of our friends." I added that I would like to think that a review of the usefulness of the Vatican post would be made within a year or two, but knew that it wouldn't be.

The formal reply of Acting Foreign Minister Dimitriou to my note to him of 13 October was delivered on 18 October. It contained no new arguments. "Surprise and deep concern" were

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once again expressed. Mr Dimitriou wondered whether our decision might not be misconstrued at a stage when the Cyprus problem was turning to a new and critical phase. Our association in the Commonwealth was referred to as was Canada's exemplary record in UN peacekeeping. I felt that the note lacked bite.

Mitchell Sharp scheduled a press conference for 21 October at which it was intended that he would announce the names of the missions to be closed. In the event he confined himself to the [fatuous] remark that the posts were not in countries where Canadians visited. We found that statement - an echo of Mr Trudeau's reference to helping Canadian travellers - amusing because the Cypriots called the UNFICYP troops "permanent tourists" and we had 584 of them. Multiplied by 365 days of the year, that amounted to a lot of Canadian tourism.

On 23 October, we received a message stating that, although careful consideration had been given to the representations of the Cypriots, there would be no change in the decision. I was given discretion to tell the Archbishop and so I acknowledged the instructions and proposed the text of a note that I would deliver to him. This, I suggested, might be done early in the following week. The air had been cleared, I thought: we were indeed closing and had cut through the fog created by Ottawa. I was wrong. That evening a highest priority ("flash") telegram asked that the Cypriots not be spoken to because it would be inconsistent with a remark made by Mitchell Sharp to the press to the effect that a public announcement of the closing of missions

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would need to be deferred to give an opportunity for the Government to consider representations from various quarters. So we were again back behind the smokescreen.

The flash message had advised me that it was not thought that there would be any change in the plan to close Nicosia - but I would be told as soon as possible. It would have to be soon because, earlier in the day, we had learned that The Times of London had carried a story naming Nicosia as one of the posts to be closed. It was a clever article because it linked the Canadian withdrawal from the International Control Commission in Cambodia and Laos with that from peacemaking in Cyprus. It had the earmarks of a Foreign Office plant and I speculated to myself that it would force Ottawa's hand.

On 24 October, I called on Foreign Minister Spyros Kyprianou who had just returned from a visit to Washington and the United Nations General Assembly in New York. He said that he had learned with sorrow of the Canadian decision and could not believe that it was for economy reasons. He deplored the possibility that we would go because we and the British were the only Commonwealth countries with resident diplomatic missions in Nicosia and equally the only UNFICYP contributors represented by envoys on the spot. Our withdrawal would leave Cyprus with only the British High Commission to turn to and the Cyprus Government did not relish that situation. But what concerned Mr Kyprianou most was that when our decision became public, it would give rise to serious misunderstandings and misinterpretations. He said

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that the Archbishop had made this point to him that morning and expressed dismay at the probable public reaction to the move. Nobody would believe that Canada could not afford a resident diplomatic mission. Invidious comparisons, he continued, would be drawn between our closing in Nicosia and opening in the Vatican and several other places. Viewed against the background of the Cyprus problem, he said, our decision to pull out would be taken as proof that we regarded the problem as insoluble. It would also be conjectured that we would follow up by withdrawing from UNFICYP.

The Foreign Minister had marshalled his arguments better than anyone else I had heard from. He asked me to report his views and expressed the hope that the decision would be reversed.

On 28 October, yet another telegram came from External Affairs to confirm the finality of the decision to close the High Commission. I was instructed to convey this to the President while emphasizing our continued interest in the Cyprus problem and our willingness to contribute by any means at our disposal to the search for a satisfactory settlement. The message warned me that no public announcement had yet been made by the Secretary of State for External Affairs and it was hoped that the Cypriots would not comment publicly; it was especially hoped that there would be nothing on the lines that Foreign Minister Kyprianou had followed in his meeting with me. Clearly his home-truths had discombobulated the myth-makers at headquarters.

823

On 31 October, I called on President Makarios to deliver a note on the "final" decision. Makarios was gentle, saying that he did not want to make comments that could be taken as interference in Canada's internal affairs. But he expressed concern about the Commonwealth aspect. He asked how much money we would save by closing the mission and, when I replied that it might be a quarter of a million dollars a year, he responded archly: "Not very much, is it?" - and asked about our economic problems. When I turned the conversation by relating that Mr Trudeau had established priorities such as national unity, the President referred to the visit earlier in the week of the French Under-Secretary of State for Foreign Affairs, Count de Lipkowski, and came out with this:

"Mr Lipkowski told me that the position of French-Canadians is that of second-class citizens and that the recent Ottawa legislation doesn't change this."

Was Mr Trudeau really French, the Archbishop asked. I tried to straighten him out on the Prime Minister's lineage and the important role of French-speaking Canada in our society and the federal government, especially within the Cabinet.

The President did me the honour that day of accompanying me from his office to my car. His last words to me were that he would "pound Mr Trudeau very hard" about the post closing when they next met. That was not to be for some years, by which time - to paraphrase Mr Trudeau - the Archbishop had resigned himself to the loss of the Canadian High Commission.

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The English-language daily Cyprus Mail carried an account of the closing of the mission on 4 November. It was triggered, we learned later, by the announcement of the post closings which was made in the House of Commons by Mitchell Sharp the previous day. The Minister said of my post:

"We propose to close our resident High Commission in Nicosia. Our relations with Cyprus and any diplomatic assistance required by our forces there can be provided for effectively through dual accreditation of the Canadian representatives to a neighbouring country. There is no connection between this decision and the question of our continuing participation in UN peacekeeping forces on the island. Canada remains deeply concerned in the search for a solution of the Cyprus dispute and is willing to make whatever contribution it can to the settlement of the problem."

And there was - at last - a hint of regret buried in ^{the} a paragraph
(of cant:)

"These actions have been taken with the utmost regret and after long and careful study. They are dictated by the need for economy and do not reflect any lessening of Canada's interest in the areas concerned or suggest that our relations with them have diminished in importance. The governments concerned have been notified."

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Finality, it seemed. But it wasn't. A few days before, we had learned through a request for an aircraft clearance that Mitchell Sharp would spend an hour at Nicosia airport on Friday, 14 November, en route from Tel Aviv to Cairo during a tour of the Middle East. (5) After checking with the Foreign Ministry, I sent a telegram pointing out that the Cypriots would want to extend courtesies and suggesting that Mr Sharp might wish to use the opportunity to reassure them on the closing of the mission. The Department replied that if courtesies were customary, they would have to be accepted - but no fanfare was wanted. I arranged to keep the stop-over event small. The Cypriots, however, had every intention of using the occasion for one last attempt to have us maintain our office.

Those early November days were poignant for the small Canadian diplomatic community. I noted in my diary after a reception at the Ledra Palace Hotel:

"Many people spoke to me about the closing of our office. Nothing nasty whatever: they express sorrow, shock and surprise and ask with obvious bewilderment why we are doing this to them. I try to hide behind the simple answer that it is a domestic political decision and that we personally are also very sorry that it has been taken. Nobody believes that economy has anything to do with it."

Eleftheria, the principal Greek language newspaper, carried an editorial on 9 November speaking of its sorrow at the action.

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The editorial employed an argument that had not previously been used elsewhere, although hinted at by the Archbishop to me:

"Canada's diplomatic representation could also help the island in another way. Canada can understand our external problems perhaps better than any other country because the separatist tendencies of one of its provinces are causing trouble there too."

Concluding, Eleftheria once more regretted the decision and hoped that it would be rescinded "for the sake of mutual interests".

The brief visit of the Secretary of State for External Affairs to Cyprus took place during the lunch hour of 14 November. Aboard the Cosmopolitan aircraft of the Canadian Armed Forces with the Minister were Marcel Cadieux - the Under-Secretary of State for External Affairs - some other officials and a number of Canadian journalists. The meeting with Foreign Minister Kyprianou took place in the VIP lounge of the airport terminal building. Besides Mr Kyprianou, Chris Veniamin, Director-General of the Foreign Ministry, and George Pelagias, Chief of Protocol, were present on the Cypriot side. Marcel Cadieux and I were with Mr Sharp.

Mitchell Sharp began the exchange by telling Mr Kyprianou that the decision to close Nicosia was dictated solely by economic considerations and had nothing to do with political factors. Mr Kyprianou responded with the Cyprus Government's case why we should not close, using arguments that were familiar to me. He asked Mr Sharp to reconsider the decision. Before

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replying to that point, my Minister observed that, although the External Affairs budget had been cut, that of the Canadian International Development Agency had not been touched and there was money available for aid. Mr Kyprianou retorted that Cyprus wanted not aid but the support that a Canadian diplomatic mission would give it. Then, to my great surprise and to the consternation of Marcel Cadieux, Mr Sharp undertook to have another look at the decision to close the High Commission.

After a very brief press conference, in which very little was said about the office, the two ministers walked to the aircraft. Although I had been instructed to avoid fanfare, I had arranged for a piper of the Black Watch - the regiment which then made up the Canadian contingent and was also about to be axed in the economy drive - to play a lament as Mitchell Sharp boarded the aircraft.

Fuad Sami, a prominent Turkish-Cypriot, visited me to convey his regret, "as an ordinary member" of his community, at our decision to close down. He declared that his community would greatly miss the Canadian voice because we were the most impartial diplomats in Cyprus and could understand the Turkish point of view better than others because we had two language groups in Canada. He said that he had wondered if we had decided to leave because of a tiff with the Greeks over the holding of a national day party on the Turkish side. This was a novel thought to me, perhaps because I had been deliberately insensitive to what the Greek-Cypriots thought of our efforts to demonstrate

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neutrality by celebrating Dominion Day on both sides of the Green Line. I told Mr Sami about Mitchell Sharp's undertaking to Mr Kyprianou to reconsider the decision and said that he could pass this on to Dr Kuchuk. I added that if I were to pay a special visit to the Vice-President to convey this information, he might attach more significance to the undertaking than I felt was justified.

Although I had no illusions that Mr Sharp's undertaking to the Cypriot Foreign Minister would make any difference, it was a disruptive factor for the remainder of the month. In the last week of November, I went to Ottawa for consultations and to learn my fate. When I checked in at the hotel and phoned the young officer who was on the Cyprus desk, he exclaimed: "By the way, do you know why Nicosia is being closed? I don't!" During the first morning of my rounds in the Department, it was said to me that the decision had been a purely departmental one. But all this was now becoming of only academic interest to me. I learned that the Minister had spoken to the Prime Minister "very briefly" about the closing of the post and that the answer was "no" to reconsideration. I had come to Ottawa with a draft message to Foreign Minister Kyprianou conveying a negative response. A few days later, Ray Caldwell, the Acting High Commissioner in Nicosia, was instructed to see the Foreign Minister and tell him that, after a careful review, it had been concluded with great regret that it would be impossible to reverse the decision.

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When I returned to Nicosia two weeks later, we proceeded quickly with the run-down of our operations. We stopped reporting on the political situation and ceased, on the diplomatic level, to concern ourselves with the problems of peacekeeping and faced the problems of packing. Except for the Canadian Forces Adviser, the communicator and me, every Canadian in the office was being returned to Ottawa for duty. Happily, there were no rustications among us in consequence of the economy drive. The Cypriot staff were less fortunate: they were laid off with little to show for their service to Canada.

Orders came to send furniture from the office and residence to various embassies. Much of the residence furniture was to go to the newly-appointed ambassador to the Vatican. When it arrived, it was cast off to staff quarters because a completely new set of furniture had been sent from hard-up External Affairs to the new ambassador. The official car in Nicosia was directed by Ottawa on a journey around the Cape of Good Hope and up to Kenya where it was wrecked by the local chauffeur within days of arrival. Its fate epitomized the wasteful side of the closing operation.

On the last day of 1969 I paid my farewell call on President Makarios. He was on the eve of a trip to Zambia and Tanzania and our conversation turned to Kaunda's doctrine of humanism and the question of Rhodesia. Africa was an appropriate subject on which to end the call - and the 1960s - which had begun for me on that continent.

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I returned from the presidential palace to the High Commission where I had the Canadian staff and Helen Pandelas, our local receptionist, into the office to thank them for their collaboration. I asked one of the security guards if, with all of us present, he would lower the Canadian flag that flew on the roof. When this was done, I wondered what we should do with the flag and someone suggested "Give it to Helen". So that is what we did and Helen, very moved, promised that when she was a grandmother she would still have the flag and think of it flying over 15A Heroes Street.

NOTES:

1. Thordarson: Trudeau and Foreign Policy, Oxford University Press, Toronto 1972. p.91
2. Journal No. 50: Standing Committee on External Affairs and National Defence; First Session, 28th Parliament p.1779.
3. Basil Robinson, then an Assistant Under-Secretary at External Affairs, told me on 21 May during my visit to Ottawa that the Prime Minister's statement of 3 April 1969 on the future role of the armed forces had been written in the Privy Council Office primarily by Ivan Head, the former FSO who was now Trudeau's adviser on foreign affairs and defence, and published without prior reference to External Affairs or National Defence for comment.
4. Telegram PST 53 of 17 October 1969 from External Affairs to Nicosia and other posts transmitting extracts relating to the Vatican and the "possible closing of posts" from Prime Minister Trudeau's press conference of 15 October.
5. The stopover in Cyprus by members and representatives of foreign governments travelling to Israel from an Arab country - or vice versa - had been standard procedure for many years to avoid requests for air clearances for direct flights to or from

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Israel which would have been refused by the Arabs. Double passports - one for Israel and the other for the rest of the world - were also employed by travellers in the area.

ACC	DATE
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LOC	
1.4	

RECEIVED IN GAA

UNCLASSIFIED

FM EXTOTT GAM0523 21APR93

APR 26 1993

TO WNDHK

INFO PRET EXTVNIER/MRM/MRD

DISTR GAA MCBA

---CLOSING CHC MATERIEL ASSETS

SORRY BUT WE ARE NOT AWARE OF ANY MECHANISM WHEREBY EAITC ASSETS CAN BE LOANED TO CIDA CDA FUND OFFICE.

2. AS WE SEE IT ASSETS WILL HAVE TO BE PUT UP FOR SALE AND SOLD TO HIGHEST BIDDER. ASSUMING TERMS AND CONDITIONS OF CDA FUND COORDINATORS CONTRACT PROVIDES FOR AN ADMINISTRATIVE BUDGET WHICH ENABLES COORDINATOR TO PURCHASE OFFICE FURNISHINGS/EQPT REQUIRED TO SUPPORT OFFICE OPERATIONS BELIEVE THEY COULD BID ON ITEMS OF INTEREST TO THEM WHICH ARE BEING AUCTIONED OFF. ABOVE ASSUMES ITEMS IN QUESTION ARE STILL SERVICABLE AND CAN BE SOLD ON LOCAL MARKET. IF ASSETS ARE NON LONGER SERVICABLE AND CANNOT BE SOLD MISSION SHOULD CONSIDER WRITING THEM OFF AND DONATING MATERIEL TO CHARITABLE ORGANIZATION.

3. IN TERMS OF EPSON PC AND LASER JET PRINTER PURCHASED BY CIDA BELIEVE TRANSFER OF EQPT CAN BE ACCOMPLISHED THROUGH EXCHANGE OF LETTERS WHEREBY COORDINATOR WOULD ACCEPT EQPT TO BE USED IN SUPPORT OF CDA FUND ACTIVITIES AND AGREEING TO GIVE IT (WHEN OFFICE CLOSES

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PAGE TWO GAM0523 UNCLAS

OR WHEN IT BECOMES TIME TO REPLACE EQPT) TO AN ORGANIZATION WHICH
IS BEING FUNDED UNDER TERMS AND CONDITIONS OF CANADA FUND.

4. CANADA FUND COORDINATORS OFFICE IN LESOTHO SHOULD HAVE ON FILE
EXAMPLES OF SUCH AN ARRANGEMENT WHICH WAS CONCLUDED AT TIME WE
CLOSED OUR OFFICE IN MASERU WHICH YOU MAY BE ABLE TO OBTAIN
DIRECTLY OR THROUGH OUR OFFICE IN PRETORIA.

UUU/165 212340Z GAM0523



FILE DIARY
RWR/D.S. Proudfoot/996-8782

TO DESTINAIRE ■ BCCH

FROM EXPÉDITEUR ■ RWR

REFERENCE RÉFÉRENCE ■ Your memorandum BCCH-4131

SUBJECT OBJET ■ CYPRUS: Clearance of Manuscript

ACC <i>See CATS</i> 930709	DATE	Security / Sécurité PROTECTED (with attachment)
FILE 2-1-7		Accession / Référence
LOC A7-	0-2	File / Dossier
		Date March 25, 1994
		Number / Numéro RWR-1578

ENCLOSURES
PIÈCES JOINTES

1

DISTRIBUTION

We have reviewed the attached manuscript by [REDACTED] recalling his experiences in Cyprus in 1969-70 and have no objections to its release for publication.

2. As requested, the manuscript is being returned to you.

s.19(1)

Michel Duval
Michel Duval
Director

Western Europe Relations Division

RECEIVED IN GAA

MAR 5 1993

ACC	DATE
FILE	2-7-7
LOC	D-2
A4-eb	

C O N F I D E N T I A L

FM WNDHK RSGR0107 03MAR93

TO EXTOTT MCBA

DISTR/GAA GGB BBD

REF CONVERSATION(RAKMIL/HAMMOND) 25FEB

---WNDHK:CONFIGURATION AND OPERATION OF MINI-MISSION

FURTHER TO OUR REFCON 25FEB,FOLLOWING ARE A FEW THOUGHTS ON
CONFIGURATION AND OPERATION OF MINI-MISSION BASED ON EXPERIENCE
WITH SAME IN WNDHK SINCE SEP90.MISSION IS STAFFED BY TWO CDA
BASED PERSONNEL A)HEAD OF MISSION(POSITION NOT YET CLASSIFIED)
AND B)ADMIN OFFICER(INCUMBENT IS CR-6 BUT POSITION IS CLASSIFIED
AS-02).HOM IS RESPONSIBLE FOR ALL POLITICAL/ECONOMIC REPORTING,
DEMARCHES TO HOST GOVT,INITIAL CONTACT WITH HOST GOVT/LOCAL
COMMUNITY ON DEVT ASSISTANCE,CONSULAR AND TRADE ISSUES,REPRESENTING
MISSION AT VIRTUALLY ALL OFFICIAL FUNCTIONS,OVERSEEING ADMIN OF
POST,MTG AND BRIEFING CDN DELEGATIONS FROM MYRIAD OF SOURCES(BOTH
PUBLIC AND PRIVATE)AND ACTING AS MISSION SPOKESMAN ON VIRTUALLY ALL
ISSUES AFFECTING BILATERAL RELATIONS.ADMIN OFFICER IS RESPONSIBLE
FOR ALL COMMUNICATIONS(SECURE/UNCLAS FAX,DIPLO BAGS,TELEX),MAINTENANCE
OF REGISTRY,CONSULAR ACTIVITIES,PROPERTY/MATERIAL/RECORDS
MANAGEMENT AND SUPERVISION OF LES.EXPERIENCE HAS SHOWN THAT
STRONG ADMINISTRATIVE KNOWLEDGE/EXPERIENCE IS IMPERATIVE IN SECOND
CDA-BASED POSITION FOR MISSION TO OPERATE EFFECTIVELY.ADMIN
OFFICER SPENDS UP TO FIVE HRS PER DAY ON NON-DISCRETIONARY DUTIES

...2

PAGE TWO RSGR0107 C O N F I D E N T I A L

SUCH AS OPERATING SECURE FAX, MAKING PHOTOCOPIES, FILING, PREPARING AND OPENING DIPLO BAGS AND OVERSEEING ACTIVITIES OF LES. BOTH CDA BASED STAFF MUST ACCEPT THAT THEY ARE FULL TIME DUTY OFFICERS AND BOTH CANNOT BE ABSENT FROM WNDHK AT SAME TIME. BOTH CAN EXPECT TO WORK CONSIDERABLE OVERTIME (BOTH PAID AND UNPAID). TD RELIEF MUST BE OBTAINED FOR PERIOD OF ANNUAL LEAVE FOR ADMIN OFFICER. COMSEC REQUIREMENTS STIPULATE THAT MISSION CANNOT OPERATE WITH ONLY ONE CDA-BASED STAFF MEMBER FOR MORE THAN FIVE CONSECUTIVE WORKING DAYS WITH RESULT THAT TD RELIEF MUST BE PROVIDED FOR HOM IF HE/SHE WISHES TO TAKE MORE THAN FIVE DAYS ANNUAL LEAVE AT ONE TIME.

2. LES COMPLEMENT IS MADE UP OF PROGRAM OFFICER (ASST-08), RECEPTIONIST/ACCOUNTANT (INCUMBENT IS ASST-06 BUT POSITION REMAINS UNCLASSIFIED) SECRETARY/ASSIST TO HOM (ASST-5) AND DRIVER. OFFICE CLEANING IS DONE BY LOCALLY ENGAGED CHAR LADY ON CONTRACT BASIS. PROGRAM OFFICER UTILIZES ROUGHLY 70 PERCENT OF TIME DEALING WITH TRADE ENQUIRIES FROM BOTH NAMIBIA AND CDA, ARRANGING ITINERARIES FOR VISITING CDN BUSINESS REPS, COLLECTING AND COLLATING DATA REGARDING NAMIBIAN POLITICAL/ECONOMIC SITUATION, AND RESPONDING TO PUBLIC AFFAIRS ENQUIRIES. MAJOR DEFFICULTY WITH LES COMPLEMENT HAS BEEN REFUSAL OF PERSONNEL (ABL) TO RECOGNIZE IMPORTANCE OF ROLE PLAYED BY LES IN OPERATION OF MINI-MISSION AND TO ACCORD APPROPRIATE CLASSIFICATIONS. DESPITE BEING SOLE SECRETARIAL SUPPORT FOR ENTIRE MISSION AND ACTING AS ASSIST TO HOM, SECRETARIAL POSITION IS ...3

PAGE THREE RSGR0107 C O N F I D E N T I A L

CLASSIFIED ONE LEVEL BELOW SECRETARIES REPORTING TO DEVT

COUNSELLOR AND LOCALLY-ENGAGED COMMERCIAL OFFICER IN PRET.

POSITION CLEARLY CALLS FOR EXECUTIVE SECRETARY CAPABLE OF PERFORMING DUTIES OF STSCY-03 (WITHOUT HANDLING CLASSIFIED MATERIAL).

SINCE CDA-BASED STAFF ARE LOCATED WITHIN SECURE AREA OF CHANCERY, INCUMBENT OF POSITION MUST OPERATE WITH MINIMUM OF SUPERVISION.

CLASSIFICATION OF POSITION AT ASST-05 HAS PRECLUDED MISSION BEING ABLE TO HIRE ANYONE WITH SKILLS BEYOND THAT OF CLERK/TYPIST WITH RESULT THAT CDA-BASED STAFF HAVE TAKEN OVER BULK OF SECRETARIAL DUTIES THAT WOULD NORMALLY BE ASSIGNED TO THIS POSITION (SITUATION WHICH HAS CONSIDERABLY ENHANCED THEIR TYPING SKILLS). ALTHOUGH

EFFORT WAS MADE TO TRAIN ONE INCUMBENT UP TO REQUIRED LEVEL OF COMPETENCE, HER ENHANCED CAPABILITY QUICKLY ENABLED HER TO SECURE HIGHER PAYING POSITION WITH ANOTHER EMB. SIMILAR RESISTANCE

HAS BEEN EXPERIENCED IN HAVING RECEPTIONIST/ACCOUNTANT POSITION CLASSIFIED AT ASST-6 LEVEL. DESPITE FACT THAT LES ACCOUNTANTS IN PRET, DSLAM, LSAKA, NROBI AND ADDIS ARE ALL CLASSIFIED AT ASST-06 OR HIGHER, ABL HAS CONSISTENTLY ENDEAVOURED TO CLASSIFY WNDHK

POSITION AS ASST-05 NOTWITHSTANDING FACT THAT JOB DESCRIPTION IS IDENTICAL IN COMPLEXITY TO THAT OF OTHER MISSIONS IN AREA. FULLER RECOGNITION MUST BE GIVEN BY ABL IN CLASSIFICATION EXERCISE TO CRITICAL ROLE PLAYED BY LES IN OPERATION OF MINI MISSIONS IF SAME ARE TO OPERATE EFFECTIVELY. WITH APPROPRIATE CLASSIFICATION, IT IS

...4

PAGE FOUR RSGR0107 C O N F I D E N T I A L

POSSIBLE THAT SECRETARY/ASSIST TO HOM AND RECEPTIONIST/ACCOUNTANT POSITIONS COULD BE COMBINED, PROVIDED THAT CDA-BASED STAFF ARE WILLING/ABLE TO ASSUME SIGNIFICANT PORTION OF SECRETARY/CLERICAL DUTIES THAT WOULD NORMALLY BE ASSIGNED TO SECRETARY.

3.THERE IS NO OFFICIAL RESIDENCE IN WNDHK.HOM OCCUPIES SQ WHICH COMPLIES WITH NORMAL ADMIN REQUIREMENTS FOR HOUSING OF CDA-BASED STAFF.SECURITY GUARDS AT HOM SQ ARE PROVIDED THROUGH CONTRACT WITH LOCAL SECURITY FIRM.ADMIN OFFICER OCCUPIES FLAT BENEATH CHANCERY IN CONVERTED RESIDENCE IN SUBURB.EXTENT OF PHYSICAL SECURITY IN TERMS OF WALL SURROUNDING GROUNDS,GATES AND GRILLED WINDOWS HAS PRECLUDED NECESSITY OF SECURITY GUARDS AT CHANCERY/ADMIN OFFICER SQ.GARDENING SERVICE IS PROVIDED AT BOTH CHANCERY AND HOM SQ ON WEEKLY BASIS BY CONTRACT WITH LOCAL FIRM.

4.THERE IS NO OFFICIAL CHINA,CRYSTAL OR SILVERWARE IN HOM SQ.HOM UTILIZES OWN HOSPITALITY EQPT FOR REPRESENTATIONAL FUNCTIONS.THERE ARE NO OFFICIAL SERVANTS AT HOM SQ.HOM EMPLOYS MAID AND RECOVERS PORTION OF HER SALARY FROM HOSPITALITY BUDGET.GIVEN FACT THAT MISSION IS VIEWED BY HOST GOVT AND OTHER DIPLO MISSIONS AS FULLY-FLEDGED HIGH COMMISSION,HOM AND SPOUSE HAVE BEEN CALLED UPON TO UNDERTAKE HEAVY REPRESENTATIONAL RESPONSIBILITIES AT HOME.WHILE HOSPITALITY BUDGET HAS BEEN QUITE ADEQUATE,MISSION HAS BEEN ABLE TO MEET REPRESENTATIONAL REQUIREMENTS ONLY THROUGH CONSIDERABLE EFFORT AND TIME PUT IN BY SPOUSE OF HOM.

...5

PAGE FIVE RSGR0107 C O N F I D E N T I A L

5. MISSION HAS LEASED TWO OFFICIAL VEHICLES, NEITHER OF WHICH IS DEDICATED TO HOM USE. EXPERIENCE HAS DEMONSTRATED THAT TWO VEHICLES ARE NECESSARY FOR EFFICIENT OPERATION OF MISSION. ONE VEHICLE IS ALMOST CONSTANTLY IN USE BY DRIVER WITH DELIVERIES, PICKUPS, PAYMENT OF INVOICES, BANKING, ETC. SECOND CAR IS THEREFORE REQUIRED FOR USE BY HOM, ADMIN OFFICER AND PROGRAM OFFICER FOR OFFICIAL BUSINESS AND TO ENSURE THAT TRANSPORT IS AVAILABLE DURING PERIODIC MAINTENANCE TO ONE OR OTHER VEHICLE. ALTHOUGH WNDHK HAS LEASED TWO PASSENGER CARS, THOUGHT MIGHT BE GIVEN TO LEASING/PURCHASING ONE PASSENGER CAR AND ONE 4X4 OFF-ROAD VEHICLE PARTICULARLY IN THIRD WORLD. HOM HAS BEEN ABLE TO REACH MANY AID PROJECTS ONLY THROUGH USE OF PERSONAL 4X4.

6. ALTHOUGH IT WAS INITIALLY ANTICIPATED THAT TRADE, IMMIGRATION AND DEVT PROGRAMS IN NAMIBIA WOULD BE DELIVERED BY AREA POSTS, THIS ARRANGEMENT QUICKLY PROVED IMPRACTICAL, NOT LEAST BECAUSE OF THE LACK OF TRAVEL FUNDS TO ENABLE OFFICERS FROM AREA MISSIONS TO VISIT NAMIBIA ON REGULAR BASIS. MODEST IMMIGRATION PROGRAM CONTINUES TO BE HANDLED FROM PRET BUT WNDHK HAS BEEN CALLED UPON TO ASSUME FULL RESPONSIBILITY FOR TRADE PROGRAM AND DAY TO DAY DELIVERY OF DEVT PROGRAM. WHILE LTD CAPABILITY OF MINI-MISSION CAN PROBABLY BE IMPRESSED UPON DIVISIONS WITHIN EXTOTT AND CIDA HULL, CDN BUSINESS AND NGO COMMUNITY, HOST GOVT AND LOCAL COMMUNITY HAVE NOT BEEN AWARE OF THIS FACT AND HAVE

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PAGE SIX RSGR0107 C O N F I D E N T I A L

EXPECTED(AND IN MANY CASES DEMANDED)SAME LEVEL OF SERVICE AS
PROVIDED BY FULLY-FLEDGED DIPLOMATIC MISSIONS.

7.TRUST THAT ABOVE WILL PROVIDE SOME IDEA OF EXPERIENCE WITH
OPERATION OF MINI-MISSION IN WNDHK OVER PAST COUPLE OF YEARS.

CCC/278 041013Z RSGR0107



External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

file

TO / À • BMS/ Camrose Burdon

FROM / DE • MCBA/ Hugh L. Stephens

**REFERENCE
RÉFÉRENCE** • BMS-0135, August 4, 1993

**SUBJECT
SUJET** • Mission closing costs.

Security / Sécurité
UNCLASSIFIED
Accession / Référence
File / Dossier 2-1-7 <i>BL</i>
Date August 6, 1993
Number / Numéro MCBA-1923

ENCLOSURES
ANNEXES

DISTRIBUTION

BCB
BAM

Further to your memo of August 4, 1993, we have also received a memo from BAM on the same subject. We have advised BAM verbally, and wish to confirm by copy of this memo, that the unexpected incremental costs associated with library work due to mission closures may be reclaimed. We will take the appropriate action by transferring the amount declared to your Branch budget.

Please contact Peter Houlton in BAM to verify that all eligible components have been covered.

Hugh L. Stephens
Hugh L. Stephens
Senior Advisor
Resource Planning and
Management Secretariat



External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

MCBA/I. Guevremont/944-7229

TO/A • BCB/Sloan
FROM/DE • MCBA
REFERENCE
RÉFÉRENCE • BCB-0202 of July 28, 1993
SUBJECT
SUJET • Closure of the International
Expositions Division (BKE)

Security / Sécurité	<u>UNCLASSIFIED</u>
Accession / Référence	
File / Dossier	2-1-7
	2-1-BKD <i>PW</i>
Date	August 4, 1993
Number / Numéro	MCBA-1902

ENCLOSURES
ANNEXES

DISTRIBUTION

BAM
ADAP
APE
APS
APSO

MFR
MCBA/
McAllister
van der Veer

This memorandum will confirm the deletion of the
six positions remaining in BKE, effective March 31, 1993:

EXT 01547N
EXT 05976N
EXT 05977N
EXT 05987N
EXT 09547N
EXT 09722N

These positions have been transferred to the
Department of Communications.

h. Graham

Greg Graham
Deputy Senior Advisor
Resource Planning and
Management Secretariat



TO / A • MFR MCBA APS APE

FROM / DE • O/BCB

REFERENCE

RÉFÉRENCE

SUBJECT

SUJET

EMPLOYEE FTE FORECAST for JUNE:
International Expositions Division (BKE)

Security / Sécurité
UNCLASSIFIED

Accession / Référence

File / Dossier

Date

July 28, 1993

Number / Numéro

BCB-0202

ENCLOSURES
ANNEXES

Y

DISTRIBUTION

MFR/
Trott

MCBA/
McAllister
van der
Veer
Guevremont

APSO/
Proulx
Schryer

BAM

BCB received the June Employee FTE Forecast and Utilization Report, the first of this fiscal year, and after reviewing the printout was surprised to see a spreadsheet for the defunct division BKE.

2. The 1992 Federal Budget included the transfer of the International Expositions Division (BKE) to the Department of Communications. The transfer was done on a gradual basis but all resources, financial and human, left EAITC March 31, 1993.

3. Would you please ensure that all staffing and corporate records show BKE ceased to exist as of the end of FY 1992-93 and the B-Branch, yet more importantly EAITC, did not staff J.P. Ollivier, L. Lavoie and P. Doucet in this fiscal year as the printout indicates.

4. Please do not hesitate to contact me should you have any questions. For your information, attached is a copy of page 35 of MFR's June Employee FTE Forecast and Utilization Report reporting on BKE.

5. Thank you.

Jennifer M. Sloan
Jennifer M. Sloan
Executive Assistant to the
Assistant Deputy Minister
Communications & Culture

MCBA

received date/ 25-7

date reçu:

action/

donner suite:

info: H. S.

discuss with/

discuter avec:

deadline/

date limite:

1993/07/01
PYUFORUS

Employee FTE Forecast and Utilization Report
Rapport sur les prévisions et utilisations d'ETP par l'employée
For Fiscal Year 1993-94 As of the end of JUN
Pour l'exercice 1993-94 à la fin du JN

Page: 35

BCB - Communications and Culture
Communications et Culture

BKE - International Expositions Division
Direction des expositions internationales

Pos. Number	Stm. Fil.	Name Nom	Incumbency Titul.	Classification Pos	Emp	Compensation Days / Jours de compensation												TOTAL
						AL	MA	JN	JL	AU	SE	OC	NO	DE	JA	FE	MR	
01547	N	Vacant Pos./Poste Vacant		AS 02		0	0	0	0	0	0	0	0	0	0	0	0	0
05977	N	OLLIVIER JP	AssignGen	STSCY03	IS 06	22	8	0	0	0	0	0	0	0	0	0	0	30
09547	N	Vacant Pos./Poste Vacant		FM 04		0	0	0	0	0	0	0	0	0	0	0	0	0
09722	N	DOUCET P	SecIn	AS 06	PM 03	22	21	22	0	0	0	0	0	0	0	0	0	65
2655T	X	LAVOIE L	AssignGen			22	21	22	0	0	0	0	0	0	0	0	0	65

RC - PY Total	AL	MA	JN	JL	AU	SE	OC	NO	DE	JA	FE	MR	TOTAL
CR - AP Total													
R / P	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00	.00
NR / NP	.25	.19	.17	.00	.00	.00	.00	.00	.00	.00	.00	.00	.61
	.25	.19	.17	.00	.00	.00	.00	.00	.00	.00	.00	.00	.61

**ACTION
SUITE A DONNER**

UNCLASSIFIED

FM WSAW UMGR1550 14JUN93

TO EXTOTT PSR

INFO MANILA

DISTR PSD

REF 22-12-GEN

---CLOSURE OF PHILIPPINES EMBASSY

PHILIPPINES EMBASSY HAS CIRCULATED DIPNOTE DATED 01JUN ADVISING THAT ITS GOVERNMENT HAS DECIDED TO CLOSE ITS DIPLOMATIC MISSION IN WSAW ON 30JUN93.

UUU/109 140849Z UMGR1550

ACC	DATE
FILE	DOSSIER
LOC	
AS-02	02

RECEIVED IN PSR

JUN 14 1993

000051

788666	DOSSIER
FILE	20-1-2-NAMIB
ACTION	LOC 24
SUITE A DONNER	2-1-7

P R O T E C T E D

FM WNDHK RSGR0262 06MAY93

TO EXTOTT GAA

INFO PRET HRARE CPTWN CIDA HULL BFD EANDIHULL/OSA

MAY 10 1993

TT WSHDC-UNGR/GIBSON DE COS

DISTR GGB GGD GBTA GAM MFFP

REF YOURTEL GAA3425 05MAY TELCON HAMMOND/WILLIAMS 05MAY

---CLOSURE OF CDN HIGHCOM WNDHK/FUTURE ACCREDITATION

THANKS FOR REFTEL.HAVE TODAY SENT NOTICE TO AFRIKAANS DAILY(DIE REPUBLIKEIN), ENGLISH DAILY(NAMIBIAN) AND GOVT WEEKLY(NEW ERA) TO APPEAR 12MAY ANNOUNCING CLOSURE OF HIGHCOM AND PROVIDING GUIDANCE FOR FORWARDING OF ENQUIRIES CONCERNING CDN PROGRAMS AS OUTLINED IN YOUR REFTEL.WILL FORWARD COPY OF SAME WHEN IT APPEARS.

2.SURPRISED TO NOTE THAT DECISION HAS NOW BEEN TAKEN TO CONTINUE ADMINISTRATION OF CDA FUND FROM HRARE SINCE IT WAS HRARE WHICH INDICATED IN THEIRTEL WUDA0084 19MAR THAT THEY WERE NOT SUBMITTING PROPOSAL FOR 93/94 CDA FUND ALLOCATION FOR NAMIBIA SINCE IT WAS THEIR QUOTE UNDERSTANDING THAT RESPONSIBILITY FOR THE MANAGEMENT OF THE CDA FUND FOR NAMIBIA WILL BE TRANSFERRED TO PRET UNQUOTE.WHEN OURTEL RSGR0159 24MAR TO CIDA HULL BFP

(DISTR BFA/BFO)REQUESTING CLARIFICATION ON PROPOSED TRANSFER WENT UNANSWERED,BOTH WE AND PRET ASSUMED THAT TRANSFER WAS FAIT ACCOMPLI AND PROCEEDED WITH NEGOTIATION OF NEW CONTRACT WITH CDA FUND COORDINATOR.IN THEIRTEL 2515 28APR EXTOTT/MFFP PROVIDED ADVICE FROM CIDA/BFO,MOREOVER,THAT UNSPENT BALANCE OF CDA FUND AT

...2

PAGE TWO RSGR0262 P R O T E C T E D

TIME OF WNDHK CLOSURE WOULD BE TRANSFERRED TO PRET.

2.HAVE DISCUSSED CONTRACT FOR CDA FUND COORDINATOR WITH HRARE/
CHAPLIN WHO AGREES WITH TERMS ALREADY NEGOTIATED BY PRET AND SIGNED
OFF BY WNDHK.ASSUME HRARE WILL MAKE ARRANGEMENTS WITH CDA FUND
COORDINATOR IN WNDHK WHEREBY SHE WILL BE ABLE TO OBTAIN CHEQUES IN
SAFRICAN RAND BOTH FOR HER SALARY/ADMIN COSTS AND FOR PROJECTS
APPROVED FOR FUNDING.ALSO ASSUME HRARE WILL ARRANGE TO PROVIDE
CDA FUND COORDINATOR WITH FURNITURE(DESK,CHAIRS,FILING CABINETS)
AND EQPT(FAX,PHOTOCOPIER,PHONE ANSWERING MACHINE)TO
ENABLE HER TO OPERATE FROM HER RESIDENCE.AS YOU WILL RECALL,
EXTOTT/GAM ADVISED IN THEIRTEL 0523 21APR THAT THERE IS NO
MECHANISM WHEREBY EAITC ASSETS IN WNDHK CAN BE LEFT WITH CDA FUND
OFFICE(COPY OF THISTEL HAS BEEN FAXED TO HRARE).AT THE MOMENT,
CDA FUND COORDINATOR WILL BE LEFT ONLY WITH EPSON PC AND LASER JET
PRINTER WHICH WERE PURCHASED BY CIDA AND WHICH WILL HAVE TO BE
SUBJECT OF EXCHANGE OF LETTERS WITH HRARE AS OUTLINED IN GAM TEL

HAMMOND

CCC/278 070929Z RSGR0262

ACC	788665	DOSSIER
FILE	30-1-1-NAMIR	
LOC	A4-2K	2-1-1-1
5 MAY 93 22 57 z		

P R O T E C T E D

FM EXTOTT GAA3426 05MAY93

JFK DE HRH
TO WNDHK DELIVER BY 069000

INFO PRET HRARE CPTWN CIDA HULL/BFA CEICHULL/OSA WSHDC/GIBSON

DISTR GGB GGD GBTA

REF OUR TEL GAA3397 27APR93 RSGR0243 30APR93 WPGR6558 04MAY93

---CLOSURE OF CDN EMBASSY WINDHOEK/FUTURE ACCREDITATION

OUR TELS CROSSED IN TRANSIT. WE CONCUR WITH PROPOSED ARRANGEMENTS FOR COVERAGE OF CDN PGRMS IN NAMIBIA FOLLOWING CLOSURE OF WNDHK MAY 14, EXCEPT FOR ADMIN OF DEVL PGRM. TO CONFIRM, ALL IMMIGRATION, CONSULAR AND TRADE ENQUIRIES WILL BE DIRECTED TO PRETORIA. CIDA PROGRAMS (THE CANADA FUND AND ANY MULTILATERAL ACTIVITY) WILL CONTINUE TO BE ADMINISTERED FROM HARARE. THUS ENQUIRES CONCERNING CIDA'S DEVL PGRM OTHER THAN CDA FUND ENQUIRIES WHICH CAN BE DEALT WITH LOCALLY, SHOULD BE ADDRESSED TO CDN HIGHCOM HARARE.

2. PLEASE PROCEED WITH YOUR COMMUNICATION PLAN TO ADVISE NAMIBIANS OF FUTURE POINTS OF CONTACT FOR DELIVERY OF RESPECTIVE CDN PROGRAMS.

P. Williams
P. WILLIAMS

GAA

944 6439

JOHN BOHRAM
JOHN BOHRAM

000054

ACC	788644	DATE
FILE	125-1-2-NAMIB	DOSSIER
LOC	A4-	12-1-7-12

P R O T E C T E D

FM PRET WPGR6558 04MAY93

TO EXTOTT/GAA

INFO CPTWN HRARE CIDA HULL/BFA

TT WSHDC-UNGR DE COS

SFAX WNDHK DE HRA

DISTR GGB GGD GBTA IMU JPP JPO

REF YRTEL GAA3397 27APR93, WNDHK 0243 30APR93

---CLOSURE OF CDN HIGH COMMISSION IN WNDHK: FUTURE RESPONSIBILITY
WE STAND READY TO MAKE BEST EFFORTS TO ENSURE THAT INTERIM
WORKING ARRANGEMENTS WITH NAMIBIA CAN OPERATE WELL UNTIL THEIR
RELATIONS WITH SAFRICA ARE FORMALIZED. WE SHARE HOPE THAT THIS
MAY BE IN NOT TOO DISTANT FUTURE. ALTHOUGH NAMIBIANS PROFESS TO
BE AWAITING OUTCOME OF FIRST DEMOCRATIC ELECTIONS HERE, THEY MAY
RECONSIDER ONCE TRANSITIONAL EXECUTIVE IS AGREED AND/OR IF OTHER
COUNTRIES IN REGION MOVE SOONER.

2. WE NOTE THAT POLITICAL ISSUES WILL BE HANDLED FROM OTTAWA.
IN ABSENCE OF VISITS AND CONTACTS WITH GOVT, AS WELL AS IMPENDING
REDUCTION TO POLITICAL SECTION, WE DO NOT PROPOSE ACTIVE PROG OF
POLITICAL REPORTING. GRATEFUL YOU ALERT DIVISIONS RESPONSIBLE
FOR CDN CANDIDATURES SO THAT DEMARCHES CAN BE MADE THROUGH WSHDC
OR MULTILATERAL MISSION AS APPROPRIATE.

3. TRADE PROG CAN BE COVERED BY LOCALLY ENGAGED OFFICER WHO DOES
NOT REQUIRE VISA.

4. FOR WNDHK: RE LONG TERM DIPLO VISAS FOLLOWING NAMES ARE
SUGGESTED:

MR. GERRY MADQEN, COUNSELLOR (IMMIGRATION),

MR. JERRY KRAMER, COUNSELLOR (DEVELOPMENT),

MS. LORRAINE DIGUER, VICE-CONSUL.

CCC/152 041518Z WPGR6558

000055

ACC	201112	DATE	2.10
FILE	22-12 NAM	DOSSIER	
LOC	A4-12-17		

APR 30 1993

C O N F I D E N T I A L

FM WNDHK RSGR0243 30APR93

TO EXTOTT GGB DELIVER BY 301200

INFO CIDA HULL BFA PRET HRARE

DISTR GGD GAA GBTA XDX XDC

CIDA HULL BFO

REF TELCON HAMMOND/PERRON 15APR

---AREA RESPONSIBILITY FOR NAMIBIA

HOM MET TODAY WITH PERMSEC OF MFA TO DISCUSS

PROPOSED ARRANGEMENTS FOR COVERAGE OF CDN PROGRAMS IN NAMIBIA

FOLLOWING CLOSURE OF HIGHCOM IN WNDHK 14MAY. NAMIBIANS REMAIN

VERY SENSITIVE TO MISSION IN PRET BEING OFFICIALLY RECOGNIZED

AS RESPONSIBLE FOR NAMIBIA AND WILL NOT ACCREDIT CDN DIPLOMATS

RESIDENT IN SAFRICA. AS DISCUSSED EARLIER, NAMIBIA HAS NOT YET

ESTABLISHED NORMAL DIPLO RELNS WITH SAFRICA (SAFRICA

DIPLO PRESENCE IN WNDHK IS OFFICE OF SAFRICAN REP AND NOT

EMB). NAMIBIANS RECOGNIZE, HOWEVER, THAT THIS SITUATION WILL

CHANGE WITH DEMOCRATIC ELECTIONS IN SAFRICA.

2. NOTWITHSTANDING ABOVE SCENARIO, NAMIBIANS HAVE INDICATED NO

OBJECTION TO IMMIG, CONSULAR, TRADE AND DEVT PROGRAMS BEING

DELIVERED FROM PRET ALTHOUGH OFFICERS INVOLVED WILL OPERATE ON

BASIS ON LONG-TERM DIPLO VISAS RATHER THAN FORMAL ACCREDITATION.

RECOMMEND THAT WE OBTAIN THESE VISAS PRIOR TO POST CLOSURE IN WNDHK

AND MILIT REQUEST FOR SAME TO THOSE OFFICERS LIKELY TO VISIT

...2

PAGE TWO RSGR0243 C O N F I D E N T I A L

NAMIBIA IN OFFICIAL CAPACITY BEFORE END OF YR(IE TWO OR THREE OFFICERS-CONSULAR,VISA,DEVT?).

3.ON QUESTION OF GOVT TO GOVT COMMUNICATIONS AND EXCHANGE OF DIPLO NOTES,NAMIBIANS WILL NOT SEND OR RECEIVE SAME FROM PRET BUT WOULD PREFER TO DEAL WITH HRARE OR ALTERNATIVELY DIRECTLY WITH OTT THROUGH THEIR EMB IN WSHDC.IN ABSENCE OF RESIDENT DIPLO MISSION IN WNDHK,EXPECT THAT VOLUME OF SUCH COMMUNICATIONS WOULD BE MINIMAL.IN VIEW OF TEMPORARY NATURE OF THIS ARRANGEMENT,NAMIBIANS ARE NOT EXPECTED TO PRESS FOR NON-RESIDENT ACCREDITATION IF DIPLO STAFF FROM HRARE.

4.NAMIBIANS APPEAR TO ACCEPT ARGUMENT THAT PRET IS BEST PLACED FOR DELIVERY OF CDN PROGRAMS IN NAMIBIA.WHILE REMAINING ADAMANT ON QUESTION OF GOVT TO GOVT COMMUNICATIONS THROUGH MISSION OTHER THAN PRET,THEY RECOGNIZE THAT OBSTACLE TO SAME IS TEMPORARY AND WILL SOON BE REMOVED,AT WHICH TIME,THEY WILL BE PREPARED TO ACCREDIT DIPLO STAFF(INCLUDING HOM)IN PRET AS NON-RESIDENT MEMBERS OF CDN HIGHCOM IN NAMIBIA.

5.UNLESS ADVISED TO CONTRARY,PROPOSE TO PLACE AD IN LOCAL NEWSPAPERS DURING SECOND WK IN MAY ANNOUNCING CLOSURE OF HIGHCOM ON 14MAY AND ADVISING THAT CDN FUND ENQUIRIES SHOULD CONTINUE TO BE DIRECTED TO CDN FUND COORDINATOR IN WNDHK,ALL VISA,PPT,CONSULAR,TRADE AND DEVT ENQUIRIES TO CDN EMB IN PRET(PROVIDING ADDRESS AND PHONE NBR)AND ALL OTHER ENQUIRIES TO CDN HIGHCOM IN HRARE(PROVIDING ADDRESS AND PHONE NBR).GRATEFUL YR VIEWS IF YOU FEEL WE SHOULD PROCEED IN SOME OTHER MANNER.

CCC/278 301100Z RSGR0243

788663		DOSSIER
FILE	20-1-2-1-AMIR	
LOC	A4-3	2-7-72

29 APR 93

032

9V

PROTECTED

FM EXTOTT GAA3397 27APR93

WNER DE COS

TO WNDHK PRET CPTWN WSHDC HARARE

DISTR GGB GGD GBTA

REF TELCON WITH HOM/HAMMOND WINDHOEK 27APR

---CLOSURE OF CDN EMBASSY WINDHOEK/FUTURE ACCREDITATION

WITH WINDHOEK CLOSING ON SCHEDULE MAY 14 HDQRTERS CONCURS WITH
PROPOSED INTERIM ARRANGEMENTS FOR HANDLING MATTERS PERTAINING TO
NAMIBIA. RECOGNIZING NAMIBIAN SENSITIVITY TO QUESTION OF
ACCREDITATION FROM SAFRICA, WE BELIEVE FOLLOWING BALANCES REALITY
OF OUR CONCENTRATION OF RESOURCES IN PRETORIA WITH WORKABLE
ARRANGEMENT FOR DIPLOMATIC CONTACT. OUR INTENTION IS TO AVOID
FORMALIZING ANY ARRANGEMENT AT THIS TIME.

2. TRADE DEVELOPMENT, IMMIGRATION AND CONSULAR MATTERS WOULD BE
HANDLED BY PRETORIA. POLITICALLY SENSITIVE ISSUES COULD BE HANDLED
FROM HDQRTERS THROUGH NAMIBIAN EMBASSY WASHINGTON, OR BY HARARE.
AID RELATED ISSUES WOULD CONTINUE TO BE HANDLED BY HARARE. (WE SEE
SOME VALUE IN LIAISING DIRECTLY WITH NAMIBIAN EMBASSY/WASHDC AS IT
ALLOWS FOR DEVL P OF CLOSER WORKING RELATIONSHIP IN ABSENCE OF
NAMIBIAN PRESENCE IN OTTAWA. WOULD ALSO SERVE PURPOSE OF KEEPING
NAMIBIAN EMBASSY OFFICIALS DIRECTLY INFORMED IN TIMELY FASHION WITH
RESPECT TO ISSUES OF MUTUAL INTEREST PARTICULARLY THOSE ON WHICH WE
OR THEY MIGHT SEEK EACH OTHERS SUPPORT. OUR RECENT MEETING WITH

P. Williams

P. WILLIAMS

GAA

944 6439

JOHN SCHRAM

000058

PAGE TWO GAA3397

PROTECTED

NAMIBIAN DIPLOMATS ACCREDITED TO CANADA LEAVES US WITH SENSE THAT
ARRANGEMENT WOULD WORK QUITE SMOOTHLY).

3. GRATEFUL FOR COMMENTS FROM ADDRESSES SO THAT ARRANGEMENTS CAN BE
FINALIZED AND RELEVANT PARTIES ADVISED.

RETURN TO ORIGINATOR
ONLY IN SEALED ENVELOPE

UNCLASSIFIED

FM EXTOTT ABL0577 03MAR93

TO MLBRN DELIVER BY 04⁵0900

INFO CNBRA SYDNY (HOMS ONLY)

DISTR PAM

REF YRTEL XUAG0061 03MAR

---MISSION CLOSURE-MELBOURNE


ACKNOWLEDGE RECEIPT OF YR ABOVE REFTEL TOGETHER WITH SPREAD SHEETS
RELATED TO SEVERANCE FOR EMPLOYEES AT YR MISSION. REGRETTABLY INFO
ON SPREAD SHEETS FOR UNKNOWN REASONS ARE ILLEGIBLE. IT APPEARS THAT
HALF OR MORE OF EACH NAME DID NOT/NOT REPRODUCE WITH RESULT EACH
NAME IS CHOPPED OFF. TO ADD TO OUR MISFORTUNE, EXT-208S FROM YR
MISSION ARE NOT/NOT UP TO DATE OR DO NOT/NOT CORRESPOND TO POSITION
NUMBERS INDICATED WITH RESULT WE ARE UNABLE TO GET RELIEF FROM THIS
SOURCE. PURPOSE OF THIS TEL IS TO REQUEST FOLLOWING INFORMATION.
POSITION NUMBERS AND NAME IN FULL OF EACH EMPLOYEE, THEIR TOS DATE,
THEIR SOS DATE, SEX, LAST 6 YEARS OF SALARY INCLUDING ANY BONUSES
BUT EXCLUDING OVERTIME. ALSO REQUEST CONFIRMATION OF OUR
UNDERSTANDING OF LOCAL SEVERANCE PACKAGE WHICH IS PERCEIVED TO BE
(1) ONE MONTHS SALARY IN LIEU OF NOTICE; (2) TWO WKS PAY FOR EACH
YEAR OF SERVICE. QUESTION: ARE PARTIAL YRS INCLUDED IN THIS
CALCULATION I.E. SOMEONE WITH 10.5 YRS OF SERVICE - ARE THEY

...2

D. SMITH

ABL

996-8602


D. SMITH
000060

PAGE TWO ABL0577 UNCLAS

ENTITLED TO 21 WKS OF ~~EMPLOYMENT~~ ^{SEVERANCE?} IS THIS FORMULA MODIFIED BY SITU
WHERE EMPLOYEE IS OVER AGE 40? IN INSTANCES OF DOWNSIZING, ARE
EMPLOYEES ENTITLED TO OUTPLACEMENT COUNSELLING AS EVIDENCED BY INFO
OBTAINED FROM A SAMPLE OF LOCAL EMPLOYERS. IF YES, WHAT WLD BE COST
TO RETAIN SUCH SERVICES. YOUR EARLY REPLY FURNISHING US WITH
REQUESTED INFO MOST APPRECIATED. INFO MAY BE FAXED TO ABL ATTN:
D. SMITH AT 992-2541. FOR THOSE EMPLOYEES WHOSE SERVICES YOU WISH TO
RETAIN BEYOND 31/3/93 SUGGEST YOU USE A CONTRACT TO RETAIN THEIR
SERVICES TAKING INTO ACCOUNT THOSE BENEFITS I.E. EMPLOYERS SHARE OF
HEALTH, PENSION, SOCIAL SECURITY COSTS, VAC LV ETC THAT WILL NO/NO
LONGER BE PROVIDED BY MISSION BEYOND THIS DATE. SUCH CONTRACT CAN BE
ON MONTH TO MONTH BASIS FOR THAT PERIOD YOU ENVISAGE THEIR SERVICES
ARE REQUIRED. ALTERNATIVELY YOU MAY EFFECTIVE 02APR93 CONSIDER
APPOINTING THESE EMPLOYEES AS EMERGENCY SUBJECT TO PAM AGREEMENT OF
FUNDING ARRANGEMENTS AT THEIR EXISTING SALARY LEVELS. IN THIS SITU
MISSION AS EMPLOYER WLD BE OBLIGED TO CONTINUE EXTENDING ALL
BENEFITS EXCEPT FOR SICK LV.

CIRC



External Affairs and
International Trade Canada

Affaires extérieures et
Commerce extérieur Canada

MCBA/G. McAllister/990-9105

TO / A • UAM
FROM / DE • MCBA

REFERENCE • UAM-0123 of March 30, 1992
RÉFÉRENCE • UTI-1262 of March 26, 1992
SUBJECT • Closure of Satellite Office (St. Louis)
SUJET

Security / Sécurité	UNCLASSIFIED
Accession / Référence	
File / Dossier	2-1-7
	2-1-USS
Date	May 22, 1992
Number / Numéro	MCBA-0336

ENCLOSURES
ANNEXES

DISTRIBUTION

UTI
ABL
APT
ADAP
APSO
MFR
MCBA/
Allard
Andrews

This will confirm that we have adjusted our records to reflect the closure of the satellite office in St. Louis and have made the following changes as requested in the memoranda under reference:

- Position EXTT 5499R (FS-1) has been transferred to San Francisco (Santa Clara) from Chicago (St. Louis), effective immediately;
- Position EXTT 10062X in Chicago (St. Louis) has been deleted, effective June 1, 1992;
- Position EXTT 11001X (Commercial Officer) has been added in Chicago, effective June 1, 1992.

2. As mentioned in UTI-1262, all costs associated with the closure of St. Louis and the transfer of EXTT 5499R from St. Louis to Santa Clara will be funded from National Trade Strategy funds in you branch.

3. If you have any questions regarding this matter, please call Gordon McAllister at 990-9105.

G. Graham

Greg Graham
Deputy Senior Advisor
Resource Planning and
Management Secretariat

19 MAR 91 22 08z

Ries
0160-01

P-R-O-T-E-C-T-E-D/MANAGEMENT INFO

FM EXTOTT RWR0285 19MAR91

TO LDN/LAVERTU PARIS/MALONE BONN/SMITH

DISTR MINA/MCCALLION MCB RGB MCBA

REF PARIS TEL WIGR3393 15MAR

ACC	FILE
FILE	DOSSIER
LOC	
A1-Hol	0-2

---EUROPEAN FOREIGN SERVICES:MISSION CLOSURES

PARIS REFTEL PROVIDED USEFUL INFO ON FRENCH DECISION TO RESPOND TO BUDGETARY DIFFICULTIES BY CLOSING MISSIONS, AMONG OTHER MEASURES. MINA HAS INDICATED SSEAS INTEREST IN HAVING CDN MISSIONS ABROAD KEEP TRACK OF HOW THEIR HOST GOVERNMENTS ARE DEALING WITH THIS ISSUE. GRATEFUL IF ADDRESSEES WOULD REPORT ON ANY PLANS OR ANNOUNCEMENTS OF MISSION CLOSURES OR OTHER AUSTERITY MEASURES LOCAL AUTHORITIES ARE CONSIDERING. RATIONALE USED BY MINISTRIES FOR REACHING THEIR DECISIONS SHOULD ALSO BE REPORTED IF POSSIBLE.

C. COURT

RWR

6-4484

G. LANDRY/DIRECTOR

000063

External Affairs and
International Trade Canada
Affaires extérieures et
Commerce extérieur Canada

ABE/J.MARTIN/2-0803/bb

To / A . APL (R. Marceau)
FROM / DE . ABE

REFERENCE
RÉFÉRENCE

SUBJECT
SUJET . OFFICIAL LANGUAGE DESIGNATION -
POSITION EXT382, STAFF RELATIONS

Security / Sécurité
UNCLASSIFIED

Accession / Référence

File / Dossier

Date
August 1, 1991

Number / Numéro ABE-0740 ✓

ENCLOSURES
ANNEXES

DISTRIBUTION

This is to confirm our telephone conversation of today during which it was agreed that, effective September 27, 1991, the language designation of position EXT382, PE-3, ABE will be changed to unilingual English.

APS/J.THIBERT


G.BAKER - English-speaking employees. Employees who wish to conduct
VIVEROS their business in the French language will be looked after by
the French-speaking officers of the section.

Your assistance is appreciated.



J.F. McCann
Chief
Staff Relations

2-1-7



POST CLOSURE FUNDING REQUIREMENTS

A post closure entails the disbursement of extra funds as well as future savings. The POST CLOSURE FUNDING REQUIREMENTS FORM is a LOTUS spreadsheet designed to help the analyst capture the salient items of cash outlays and savings over time.

The cash outlays are needed to defray one-time expenditures such as:

- residual operations after closure;
- disposal of post properties and materiel;
- LES employment termination settlements; and
- repatriating all CB staff
 - but netting out the expenses associated with posting staff into and out of the post originally scheduled for the year of closure as per the posting cycle.

The savings consist of one-time proceeds from the sale of properties and materiel, and recurring savings from no longer having to operate the post.

Each item of expense or saving is to be reported against the appropriate responsibility centre (RC) that bears it. The code vote (CV) for the item should also be identified.

If there is an item of significance that is not yet explicitly shown in the FORM, the analyst can include it by expanding the FORM as necessary.

Since the precise numerical values for many of the items in the FORM cannot be known in advance, judicious use of a combination of experience, informed judgment and proxy indicators is called for.

19.7.91

19 juillet 1991

STREAMLINED MISSION-BASED OPTION
Coups de personnes-années
Personnel canadien

POSTE	NUMÉRO DU POSTE	DATE DE RETOUR		CANDIDAT
		1991/92	1992/93	
Bridgetown ✓	EXTGA-8440R	*1990/91	90/08/09	Anderson
	EXT-8449R	*1990/91	90/09/02	Lawrie
KURUS -	EXTGA-8421R	5 avril 91	91/04/08	XXXXXXXXXX
	EXTGA-8424R	15 août 91		Tuong, T.
San José ✓	EXT-8473R	2 août 91	90/08/01	St-Jean, N.
	EXT-8475R		18 août 92	Matton
	EXTG-8479R		16 sept 92	Paterson
Dakar ✓	EXTG-8397R	*1990/91	90/09/26	Pelletier
FORTIN -	EXTGA-8407R	*1990/91		XXXXXXXXXX
	EXTGA-8396R	23 août 91		Bouchard, G. ✓
	EXT-8408R		10 sept 92	Chassé ✓
Abidjan ✓	EXTG-8496R	27 août 91	91/08/31	Jolicoeur, P. ✓
	EXT-8502	19 sept 91	9	Brodeur, T.
Bamako ✓	EXTG-8515R	6 juillet 91		Robard, G.
	EXT-8355R		24 août 92	Greetham ✓
Ouagadougou ✓	EXT-8528R	1 juillet 1991		Martineau, C.
	EXTG-8530R	1er sept 91		Gauvin, J. ✓
Niamey ✓	EXT-8573R	29 juill 91		Gagnon, L.
Dar-es-Salaam ✓	EXT-8384R	*1990/91		Langstaff
		(18 juil.90)		
Harare ✓	EXTGA-8542R		30 oct 92	Miller ✓
	EXT-8564R		8 sept 92	Backman ✓
	EXT-8556	26 oct 91		Armstrong ✓
	EXTGA-8550R	21/9/92	15 oct. 92	Sykes ✓
Gaberone (HARARE) ✓	EXTGA-8534R		12 août 92	Tovee ✓
Mbabane ✓	EXTGA-8540R	*1990/91		JAMALS COMBES
Manille ✓	EXTG-8456R	28 juin 91		Goodine ✓
Singapour ✓	EXTG-8461R	13 fév 92		Ironmonger ✓
Jakarta ✓	EXTG-8493R	10 juill 91		Paradine, P. ✓
	EXT-6189R	*1990-91		Taylor, E.
		90/08/20		
TOTAL positions coupées		20	28	
TOTAL personnes-années		15.78	25.41	

*postes laissés vacants au départ des canadiens en 1990-91

000066

POST CLOSURE FUNDING REQUIREMENTS

Branch: Mission:

Planned Post Closure Date (MM/YY): /

Mission Personnel Remaining in Each Year: (Note 1)

Total Mission Personnel Complement:

RC CV

YEAR-1

19 /

YEAR-2

19 /

YEAR-3

19 /

YEAR-4 SUBSEQUENT YEARS

19 /

YEARS

CBO|CBS|LES

CBO|CBS|LES

CBO|CBS|LES

CBO|CBS|LES

CBO|CBS|LES

FUNDS needed to WIND DOWN OPERATIONS (Note 2)

Borne by GEOGRAPHIC BRANCH

Residual operations after closure

(employees from / to /)

Accommodation expenses if not in SQs

014

Communications expenses

014

Other residual expenses (specify):

014

Disposal of leased SQs (number of leases:)

Lease termination penalties

014

Damage claims, restoration & other expenses

014

Early termination settlements for contracts other than leases

Maintenance contracts

014

Supply contracts

014

Personal/professional services contracts

014

Other contracts (specify):

014

LES employment termination settlements: (Note 3)

Severance payments

017

Pensions settlements

017

Payments for unused vacation credits

017

Other GEOGRAPHIC expenses (specify):

Sub-total GEOGRAPHIC WIND-DOWN expenses

Borne by PERSONNEL BRANCH (ACB)

ABD: repatriating all CB staff from the post: (Note 4)

for CB Officers (and dependants)

FSD 15 (relocation) & related expenses

020

Other relevant FSDs (specify):

020

Temporary storage & shipment of personal effects

020

for CB Support staff (and dependants)

FSD 15 (relocation) & related expenses

020

Temporary storage & shipment of personal effects

020

Other relevant FSDs (specify):

020

Other ACB expenses (specify):

Sub-total ACB WIND-DOWN expenses

POST CLOSURE FUNDING REQUIREMENTS

Branch: Mission: YEAR-1 YEAR-2 YEAR-3 YEAR-4 SUBSEQUENT
19 / 19 / 19 / 19 / YEARS

Planned Post Closure Date (MM/YY): / /

	CV					
MISSION OPERATING BUDGET (assuming continued operations)						
CV 014 Operating expenses						
Travel	014					
Freight express & cartage	014					
Postage	014					
Message, data, computer & communication services	014					
Telephones	014					
Other communication services	014					
Communication, culture & trade publicity	014					
Professional services	014					
Protection services	014					
Other services	014					
Honorary consuls	014					
Foreign service hospitality	014					
Rental of lands & buildings	014					
Other operating costs & taxes	014					
Other rentals	014					
Repair/maintenance - chancery	014					
Repair/maintenance - O/R	014					
Repair/maintenance - SQs	014					
Repair/maintenance - vehicles	014					
Repair/maintenance - other	014					
Materials & supplies	014					
Parts & tools	014					
Other expenditures	014					
Sub-total CV 014 Operating expenses	014					
CV 015 CBS overtime	015					
CV 017 LES costs						
LES salaries and wages	017					
LES overtime	017					
LES allowances & benefits	017					
LES emergency employment	017					
Sub-total CV 017 LES costs	017					
Total MISSION OPERATING BUDGET						
MISSION CAPITAL BUDGET (assuming continued operations)						
Chancery equipment & appliances	050					
Chancery security & safety equipment	050					
Chancery furniture & furnishings	050					
O/R equipment & appliances	050					
O/R security & safety equipment	050					
O/R furniture & furnishings	050					
SQs equipment & appliances	050					
SQs security & safety equipment	050					
SQs furniture & furnishings	050					
Office machines & equipment	050					
er capital	050					
Total MISSION CAPITAL BUDGET						

POST CLOSURE FUNDING REQUIREMENTS

Branch: Mission:

Planned Post Closure Date (MM/YY): /

YEAR-1

19 /

YEAR-2

19 /

YEAR-3

19 /

YEAR-4

19 /

SUBSEQUENT

YEARS

RC CV

FUNDS needed to WIND DOWN OPERATIONS (continued)

Borne by CORPORATE MANAGEMENT BRANCH (MCB)

MRD: real properties disposal (sale) expenses: (Note 5)

Travel/accommodation for an MRD disposal team if any
Chancery:

Appraisal fees & expenses

Legal/realty fees & expenses

Other expenses (specify)

O/R:

Appraisal fees & expenses

Legal/realty fees & expenses

Other expenses (specify)

SQs (number to be sold: _____):

Appraisal fees & expenses

Legal/realty fees & expenses

Other expenses (specify)

MRD: minor capital disposal or transfer expenses:

Motor vehicles:

Sale-related expenses for _____ vehicles

Transfer of _____ vehicles to other posts

Temporary storage expenses

Furniture, appliances, office equipment & materials

(N.B. art must be returned or transferred to another post)

Sale-related expenses

Transfer to other posts

Temporary storage expenses

Other MRD expenses (specify):

MSD expenses if any (specify):

MFD expenses if any (specify):

Sub-total MCB WIND-DOWN expenses

Borne by OTHER BRANCHES if any

BCB (specify):

TFB (specify):

EFB (specify):

KFB (specify):

JFB (specify):

IFB (eg. ISS) (specify):

Sub-total OTHER BRANCHES' WIND-DOWN expenses

Total WIND-DOWN FUNDING REQUIREMENTS

SAVINGS for EAITC-MRD as agreed by TB from SALE of: (Note 6)

Chancery

O/R

SQs (number sold: _____)

r capital (goes to CRF, EAITC gets _____ %):

Total SAVINGS credited to EAITC

050

050

050

050

050

POST CLOSURE FUNDING REQUIREMENTS

Branch: Mission:

Planned Post Closure Date (MM/YY): /

YEAR-1

19 /

YEAR-2

19 /

YEAR-3

19 /

19 /

YEARS

RC CV

SAVINGS from TERMINATING FUTURE OPERATIONS (Note 7)

Accruing to GEOGRAPHIC BRANCH

Mission Operating Budget (Note 8)

CV 014 operating expenses

CV 015 CBS overtime

CV 017 LES costs

Mission Capital Budget (Note 9)

HQ operating savings from no longer supporting the post

Other operational savings

Sub-total GEOGRAPHIC OPERATIONAL savings

Accruing to PERSONNEL BRANCH (ACB)

ABD: discontinued posting/re-assignment expenses: (Note 10)

for CB Officers (and dependants)

FSD 12 (pre-posting), medical & related expenses

FSD 15 (relocation) & related expenses

FSDs re: post's conditions: living, health, etc.

Other relevant FSDs (specify):

for CB Support staff (and dependants)

FSD 12 (pre-posting), medical & related expenses

FSD 15 (relocation) & related expenses

FSDs re: post's conditions: living, health, etc.

Other relevant FSDs (specify):

Other ACB operational savings

Sub-total ACB OPERATIONAL savings

Accruing to MCB & OTHER BRANCHES

MCB: MRD's savings

Operating: shipping

Operating: MRPS visits

Operating: HQ (MPRS) funded maintenance

Operating: vehicle insurance

Capital: vehicle replacement

Capital: chancery & O/R furniture 10-year replacement

MCB: MSD's operational savings

MCB: MFD's operational savings

Others (specify):

Others (specify):

Sub-total MCB & OTHER BRANCHES' savings

Total SAVINGS from TERMINATING FUTURE OPERATIONS

TOTAL FUNDING REQUIREMENTS NET of SAVINGS

DECREMENTAL CANADA-BASED PERSON-YEARS

Abroad:

HQ: Geographic Branch

Other Branches (Specify)

POST CLOSURE FUNDING REQUIREMENTS FORM Notes:

Note 1: Mission Personnel Remaining in Each Year

If the closure is to be phased in, then report for each year the planned complement of staff that will remain at the post to maintain operations during that year.

Note 2: FUNDS needed to WIND DOWN OPERATIONS

These are the extra cash disbursements needed to effect the closure. Note, however, that some expenses can be charged to the sale of properties (eg. legal fees). If, however, the expenses must be paid before any cash receipts are received, then they could be treated as incremental funding requirements first and then deducted from future savings later.

Note 3: LES employment termination settlements

These are sizable expenditures needed to cover the employment termination settlements as well as the "deferred" employment entitlements of all the LES upon post closure. Note that if the post were not to be closed, the deferred employment entitlements would otherwise continue to accumulate and eventually have to be paid; the closure simply brings these future payments forward in time. The expenditures are dependent on the salaries and length of service of the LES, the benefit plan (eg. severance pay) provisions, and local laws as appropriate. Where the required computational data are not readily available, estimate the required payments using a combination of the post's LES payroll and some standard length of service profile and standard benefit plan provisions - typically the Canadian Public Service plans, eg. the severance pay plan on employment termination due to lay-off, Public Service Superannuation Act provisions, vacation plan for PSAC groups.

Note 4: ABD: repatriating all CB staff from the post

This item includes the relocation and related FSD costs involved in posting the CB staff and dependants - in this case - back to Ottawa. Note that the expenses associated with the originally scheduled posting of staff into and out of the post during the year of closure as per the posting cycle should be netted out to reflect the incremental funding requirements. At present, global 'cost parameters' are used to estimate the expenditures. This practice would have to continue until further investigation is conducted showing that more disaggregated (eg. regional or maybe even country-specific) parameters can be derived without undue effort.

Note 5: MRD: real properties disposal (sale) expenses

Some of these expenses can be charged to the sale of properties (especially if the new LRCP is approved); nevertheless, they could be treated as explained in Note 2.

Note 6: SAVINGS for EAITC-MRD as agreed by TB from SALE ...

These items represent the portion of the sales proceeds - which are all credited to the Consolidated Revenue Fund - that Treasury Board has agreed to make available to EAITC. See Note 2 also. Since the actual sale prices are often difficult to predict, report for each item the 'best guess' estimate in the year in which the proceeds are expected to be received. If 'best guesses' are difficult to make, report a value of 'unknown'.

Note 7: SAVINGS from TERMINATING FUTURE OPERATIONS

These are the recurring (operational) savings. For each item, report as if the post were to continue operating.

Note 8: Mission Operating Budget

This is a standard Mission Operating Budget which will not be expended after closure - hence a recurring saving. For the year in which the post closure takes place, report the projected fiscal-year-end free balance of the budget as the amount saved. For the years following the one in which closure takes place, report the full budget amount; and for the year(s) preceding, report nil.

Note 9: Mission Capital Budget

This is a standard Mission Capital Budget. See Note 7: Mission Operating Budget.

Note 10: ABD: (terminating) posting CB staff to/from the post

This item represents the recurring saving that accrues from the discontinued periodic need to post some CB staff (and dependants) to and others from the post. It includes relocation as well as other FSD allowances based on the post's hardship & other indices relating to living, health, education and other conditions. For the year of closure, report a zero amount to net out the originally scheduled expenses from the expenses of repatriating all CB staff (see Note 4). For each year thereafter, report the estimated expenses representing the originally scheduled posting expenses for the post in question. Pending further investigation, these expenses may have to be approximated by pro-rating an annual department-wide posting budget in relation to the size and conditions of the post in question.

POST CLOSURE FUNDING REQUIREMENTS by CODE VOTE

Mission: _____

Administering Branch: _____ B

Planned Post Closure Date (MM/YY): _____/_____/_____

	CV 14 Operating \$ (000)	CV 15 CBS overtime \$ (000)	CV 17 LES compensation \$ (000)	CV 20 FSDs \$ (000)	CV 50 Capital \$ (000)	TOTAL \$ (000)	Decremental CB PYs
Administering Branch: _____ B							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							
Corporate Mgmt Branch: MCB							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							
Personnel Branch: ACB							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							
Other Branches: _____ B							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							
Other Branches: _____ B							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							
Other Branches: _____ B							
Year-1: 19____/____							
Year-2: 19____/____							
Year-3: 19____/____							
Year-4: 19____/____							
Subsequent years							

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ACC	DATE
FILE	DOSSIER
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2-1-7
R.E.

UNCLASSIFIED

FM DOHA DHGR0240 21MAY91

TO EXTOTT MITC

INFO RYADH ANKRA TAVIV AMMAN DMCUS CAIRO ALGER TUNIS RABAT WSHDC LDN
TERAN

FAX KWAIT DE OTT

DISTR GAM GMR GMT GMD GRP GGB APG APGP ADA OSS OSSA EEE JLA JLO IMU
ISS INP ABMR MFFP MFFV OPC MINA MINT BMM DMC DMT USS XDC

---CLOSURE DOHA OFFICE:QATAR

FYI THIS OFFICE IS CLOSED EFFECTIVE 22MAY 1991 1530 HOURS LOCAL TIME.
ALL FURTHER BUSINESS PERTAINING TO QATAR SHOULD BE REFERRED TO KWAIT.

UUU/041 212004Z DHGR0240

UNCLASSIFIED
NON CLASSIFIE

P.A. TO FILE

ACC ACC	DATE 26-10-90
FILE FILE	DOSSIER
LOC D2-A7/RR	DOSSIER MIRP

ACTION
DUITE A DONNER

UNCLASSIFIED

FM BONN ZQIM7597 25SEP90

TO EXTOTT RWP JB

DISTR APM

--OPENING OF IMMIG OFFICE BERLIN

FLOYD WILL ARRIVE BERLIN 29SEP WITH OFFICE TENTATIVELY SCHEDULED TO
OPEN FOR NI PROCESSING AS OF 15OCT. THIS WILL ALLOW HIM TIME TO SET
UP OFFICE, TRAIN STAFF AND MAKE INITIAL CONTACTS. PROPOSED HRS OF
OPERN ARE 0900 TO 1100 MON, WED, FRI. IMMIG PROC SHLD COMMENCE EARLY
NOVEMBER. WILL ADVISE WHEN PROCESSING BEGINS.

UUU/016 251600Z ZQIM7597

Jacques:
as discussed,
we need
specific info from
Bonn re
geographic
relationships of
Berlin; any thematic
workload divisions;
postal address;
home address;
phone no of Floyd
office at home
etc.

External Affairs and International Trade Canada



Canada

DATE	
FILE	2-1-7
DOSSIER	
LOC	7.E-
D2-	

Affaires extérieures et Commerce extérieur Canada

Ottawa, Ontario
K1A 0G2

CONFIDENTIAL
PERSONNEL INFO.

October 16, 1990

APD-178 ✓

Mr. Brian Watson
Director
External Affairs and International Program
Portfolio (E)
Public Service Commission
L'Esplanade Laurier, 21st Floor West
300 Laurier Avenue West
Ottawa, Ontario
K1A 0M7

s.19(1)

Dear Mr. Watson:

We would appreciate your advising us of the redeployment opportunities which might exist in the Public Service for Mr. Douglas Sirrs, presently an EX-03 in this Department.

We look forward to hearing from you at your earliest convenience. We are attaching [redacted] C.V. for your reference and would be pleased to provide additional information as required.

Yours sincerely,

K.R. Higham
Director General
Personnel

Attachment

Page 76

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est retenue en vertu de l'article**

19(1)

**of the Access to Information Act
de la Loi sur l'accès à l'information**



External Affairs and International Trade Canada

Canada

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Affaires extérieures et Commerce extérieur Canada

Ottawa, Ontario
K1A 0G2

CONFIDENTIAL
PERSONNEL INFO.

October 4, 1990

APD-170 ✓

s.19(1)

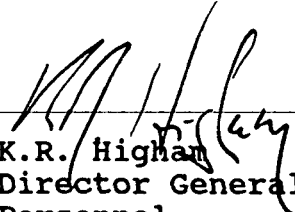
Mr. Brian Watson
Director
External Affairs and International Program
Portfolio (E)
Public Service Commission
L'Esplanade Laurier, 21st Floor West
300 Laurier Avenue West
Ottawa, Ontario
K1A 0M7

Dear Mr. Watson:

We would appreciate your advising us of the redeployment opportunities which might exist in the Public Service for [redacted] presently an EX-01 in this Department.

We look forward to hearing from you at your earliest convenience. We are attaching [redacted] C.V. for your reference and would be pleased to provide additional information as required.

Yours sincerely,


K.R. Higham
Director General
Personnel

Attachment

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External Affairs and International Trade Canada

Affaires extérieures et Commerce extérieur Canada

Canada

Ottawa, Ontario
K1A 0G2

CONFIDENTIAL
PERSONNEL INFO.

October 4, 1990

APD-171 ✓

s.19(1)

Mr. Brian Watson
Director
External Affairs and International Program
Portfolio (E)
Public Service Commission
L'Esplanade Laurier, 21st Floor West
300 Laurier Avenue West
Ottawa, Ontario
K1A 0M7

Dear Mr. Watson:

We would appreciate your advising us of the redeployment opportunities which might exist in the Public Service for [REDACTED] presently an EX-03 in this Department.

We look forward to hearing from you at your earliest convenience. We are attaching Mr. Plowman's C.V. for your reference and would be pleased to provide additional information as required.

Yours sincerely,

K.R. Higham
Director General
Personnel

Attachment

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Affaires extérieures et Commerce extérieur Canada

Ottawa, Ontario
K1A 0G2

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PERSONNEL INFO.

October 4, 1990

APD-172 ✓

Mr. Brian Watson
Director
External Affairs and International Program
Portfolio (E)
Public Service Commission
L'Esplanade Laurier, 21st Floor West
300 Laurier Avenue West
Ottawa, Ontario
K1A 0M7

s.19(1)

Dear Mr. Watson:

We would appreciate your advising us of the redeployment opportunities which might exist in the Public Service for [REDACTED], presently an EX-03 in this Department.

We look forward to hearing from you at your earliest convenience. We are attaching [REDACTED] C.V. for your reference and would be pleased to provide additional information as required.

Yours sincerely,

K.R. Higham
Director General
Personnel

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Affaires extérieures et Commerce extérieur Canada

Ottawa, Ontario
K1A 0G2

CONFIDENTIAL
PERSONNEL INFO.

October 4, 1990

APD-173 ✓

s.19(1)

Mr. Brian Watson
Director
External Affairs and International Program
Portfolio (E)
Public Service Commission
L'Esplanade Laurier, 21st Floor West
300 Laurier Avenue West
Ottawa, Ontario
K1A 0M7

Dear Mr. Watson:

We would appreciate your advising us of the redeployment opportunities which might exist in the Public Service for [REDACTED] presently an EX-02 in this Department.

We look forward to hearing from you at your earliest convenience. We are attaching [REDACTED] C.V. for your reference and would be pleased to provide additional information as required.

Yours sincerely,

K.R. Higham
Director General
Personnel

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Page 84

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BOSSIER		ACTION	
SUITE		DONNER	

P R O T E C T E D

FM PRET WPGR8304 21OCT88

TO EXTOTT GGBS DELIVER BY 211000

INFO PRMNY WSHDC LDN PARIS BONN HRARE CNBRA PCOOTT/BRADLEY

CIDAHULL/MINE TT NDHQOTT/DIPOL/CIS/DGPOL OPS/ DE CAF

DISTR MINA USS DMC GGB IFB GAD GAA IDR IMU CMA GAM JLO CPP INP

ISS MRP MRPR MRPA MIT

CIDAHULL ECS YPE

REF OURTEL WPGR8268 14OCT

---NAMIBIA:CDN PRESENCE IN WINDHOEK

SUMMARY:WITH EXCEPTION OF THREE POSSIBILITIES(EACH WITH
DIFFICULTIES AND ALL REQUIRING IMMED ACTION ON OUR PART),

THERE IS NO/NO COMMERCIAL OFFICE SPACE AVAILABLE IN WINDHOEK,
AND WILL NOT/NOT BE UNTIL THREE NEW PROJECTS ARE COMPLETED IN
1990/1.COMMERCIAL ESTATE AGENTS ADVISE THAT UNLESS WE ARE
PREPARED TO JOIN OTHER LIKE-MINDED EMPASSIES IN FIVE-YEAR LEAVE
AS PER PROPOSALS BELOW,WE MUST RENT,OR BETTER,PURCHASE
RESIDENTIAL ACCOMMODATION TO BE USED AS OFFICE SPACE UNTIL
COMMERCIAL FACILITIES ARE AVAILABLE.COMPETITION EVEN FOR
HOUSES IS FIERCE.PROPERTY TEAM SHLD INCLUDE WINDHOEK IN
NOV VISIT,AND SHLD BE PREPARED TO MAKE COMMITMENTS THEN IN
ORDER TO HAVE SPACE BY 01JAN.

2.REPORT:EXHAUSTIVE DISCUSSIONS 19-20OCT WITH INCESTUOUS
WORLD OF COMMERCIAL ESTATE AGENTS IN WINDHOEK,MAJOR BUSINESS
INTERESTS AND NAMIBIAN NEWSPAPER EDITOR HAVE CONFIRMED OUR

...2

LE TWO WPGR8304 PROTECTED

EARLY IMPRESSION: THAT WITH EXCEPTION OF THREE OPTIONS
BELOW THERE IS AND WILL BE NO/NO COMMERCIAL OFFICE SPACE
AVAILABLE IN WINDHOEK UNTIL 1990 AT EARLIEST. SITUATION
WILL GET WORSE, NOT BETTER UNTIL 1990/1 WHEN NEW
SANLAM OFFICE COMPLEX, PLANNED WINDHOEK BREWERY OFFICES,
AND MUTUAL CENTRE WILL OPEN. ADVICE GIVEN BY ALL AGENCIES
BUT ONE WHICH WE CONSULTED (SEE FINAL PARA) AND MY MAJOR
COMPANIES IE ROSSING URANIUM IS TO BUY RESIDENTIAL PROPERTY
NOW TO BE USED AS OFFICE UNTIL APPROPRIATE COMMERCIAL SPACE
BECOMES AVAILABLE WHEN HOUSE CAN REVERT TO EG DEVT OFFICER
RESIDENCE.

3. LEADING COMMERCIAL PROPERTY DEVELOPER CHRISTO VAN NIEKERK
AND HIS GROUP OF INTERLOCKING ESTATE DEVELOPMENT AGENCIES
OFFER ONLY TWO OPTIONS AVAILABLE (VAN NIEKERK AGREES WITH
OTHERS ASSESSMENTS THAT PRIOR TO 1990/1 THERE WILL BE NO/NO
OTHER POSSIBILITIES FOR COMMERCIAL SPACE):

(1) NEW TWO STOREY BLDG WHICH VAN NIEKERK IS TO BUILD AS
PART OF COMPLEX HE IS REDEVELOPING ON WINDHOEK MAIN STREET
(KAISER STREET). BLDG WILL BE COMPLETED IN SIX MONTHS OF
CONTRACT SIGNING, WHICH WILL HAPPEN IMMEDIATELY VAN NIEKERK GETS
FIRM TENANT (HIS COMPANY HAD INTENDED USING GROUND FLOOR
FOR THEIR OFFICES: IN VIEW OF INTEREST FROM U.A. EMB AND OTHERS,
HE NOW WANTS TO LET WHOLE BLOCK TO TWO OR THREE EMBASSIES).
VAN NIEKERK WILL ONLY CONSIDER FIVE-YEAR LEASE, AND WLD

...3

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EXPECT US TO NEGOTIATE WITH EG UK/AUSTL TO JOIN IN VENTURE.
GROUND FLOOR HAS FOUR HUNDRED SQUARE METERS, SECOND FLOOR,
THREE HUNDRED AND THIRTY SQUARE METERS. COST IS RAND THIRTY
PER SQUARE METER. VAN NIEKERK DEMAND FOR FIVE-YEAR LEASE IS
FIRM. HE IS AWARE OF PROBLEM OF EMBASSIES MAKING COMMITMENT
BEFORE UN 435 IS DEFINITE, BUT HE WILL NOT/NOT PROCEED UNTIL
HE HAS SIGNED CONTRACT WITH TENANTS. BLDG WILL BE COMPLETED
TO VERY HIGH STANDARD. AMPLE PARKING IS AVAILABLE IN COMPLEX.
(2) FIVE-STORY EXISTING TOWER, ALSO PART OF VAN NIEKERK'S
CENTRE TOWN COMPLEX. THIS TOWER IS NOW EMPTY EXCEPT FOR
GOVT OFFICES ON TWO FLOORS, BLDG IS BEING RENOVATED (NEW
WIRING, NEW CARPETS AND LIFTS). IT HAS BEEN INFORMALLY
PROMISED TO GOVT. IF THREE OR FOUR EMBASSIES WOULD AGREE
TO SIGN FIVE-YEAR LEASES THEN VAN NIEKERK WILL SEEK GOVT AGREEMENT
IN EXCEPTIONAL CIRCUMSTANCES OF 435 IMPLEMENTATION DEMAND TO
HAVE BLDG RELEASED FOR LIAISON MISSION USE. COST IS RAND
TWENTY PER SQUARE METER. AGAIN VAN NIEKERK INSISTS ON FIVE-
YEAR LEASE (HE ALSO HAS NEW HOUSES UNDER CONSTRUCTION IN
QUOTE QUIET CUL DE SAC UNQUOTE WHICH HE WILL RENT-BUT
ALSO AT FIVE-YEAR LEASE). HE NOTES THAT PENDING 435
SWA GOVT CANNOT/NOT NOW GUARANTEE FIVE YEARS, THUS TOWER
BLDG WLD LIKELY BE RELEASED TO EMBASSIES WHO, IF THEY INTENDED
TO CONTINUE REPRESENTATION HERE, CLD MAKE SUCH GUARANTEE.
NONETHELESS VAN NIEKERK WARNS GOVT WLD HAVE TO AGREE AT QUOTE
HIGHEST LEVEL UNQUOTE BEFORE HE CLD OFFER BLDG TO EMBASSIES.

...4

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AGAIN, BLDG WILL BE REFURISHED TO HIGH STANDARD. PARKING IS AVAILABLE IN COMPLEX. VAN NIEKERK WANTS TO PROCEED ON THIS OPTION BY MID-NOV.

(3) THIRD OPTION IS ONLY REMOTE POSSIBILITY MENTIONED BY OTHER MAJOR COMMERCIAL ESTATE AGENT, BENNY JOSEPH: THREE HUNDRED ROOM BLDG NOW LARGELY EMPTY WITH ONE HUNDRED ROOMS USED AS CHURCH HOSTEL. UN HAS PUT IN BID ON BLDG, NOT/NOT BECAUSE IT IS FUNCTIONAL OR GOOD (IT IS NOT/NOT) BUT BECAUSE IT IS ALL THAT CLD BE AVAILABLE TO THEM. CATCH IS THAT OWNER WANTS TO SELL, -AND EVEN IF HE DID RENT, HE WLD INSIST ON RENTING WHOLE BLDG TO ONE LESSOR.

4. SHLD ORDINARY COMMERCIAL SPACE BEEN AVAILABLE NOW, IT WLD HAVE RENTED FOR RAND FIFTEEN PER SQUARE METER IN MODEST, OLDER BLDG, TO RAND EIGHTEEN TO TWNETY SQUARE METER IN FUNCTIONAL NEW BLDG (EG MULTI-STORIED MODERN CDM COMPLEX). BENNY JOSEPH EXPECTS SANLAM CENTRE WHEN IT OPENS IN 1990/1 TO COST RAND TWENTY-FIVE PER SQUARE METER. OFFICE OF THREE HUNDRED SQUARE METERS AT CURRENT PRICES ON ONE FLOOR IN CDM BLDG WOULD HAVE COST RAND SIX THOUSAND PER MONTH.

5. BUT AS UN, AUSTLN, SWISS AND OTHER EMBASSIES, TOGETHER WITH SAFRICAN BUSINESSMEN THINKING OF MOVING TO WINDEOK IN ANTICIPATION OF INDEPENDENCE (THEY WANT BASE FROM WHICH TO AVOID SANCTIONS) HAVE DISCOVERED, QUOTE OFFICE SPACE IS INDEED IMPOSSIBLE UNQUOTE. THE RUSH IS THEREFORE ON FOR SUITABLE

...5

PAGE FIVE WPGR8304 PROTECTED

HOUSES.

6.UK BOUGHT A SUBSTANTIAL HOUSE IN 1979/80 FOR RAND SIXTY THOUSAND.THEY LEASED IT,AND ARE NOW READY TO TAKE IT OVER AS OFFICE UNTIL SANLAM CENTRE OR VAN NIEKERK DEAL IS COMPLETE.USA ALSO PURCHASED IN 1979/80.THEIR ADVICE IS THAT THIS FORESIGHT HAS PAID HANDSOME DIVIDENDS.ROSSING URANIUM THEMSELVES DO NOT/NOT HAVE BLDG PER SE IN WINDHOEK. THEY ARE USING MANAGING DIRECTORS HOUSE AS OFFICE TO SUPPLEMENT CURRENT RENTAL SPACE UNTIL SANLAM CENTRE/OLD MUTUAL AND OTHER NEW BLDGS COME ON STREAM IN 1990/1.THEY,TOO,ADVISE THAT WITH NO/NO RENTAL SPACE AVAILABLE,WE PURCHASE HOUSE.

7.RENTAL MARKET IS NOTORIOUSLY UNRELIABLE:AS ONE AGENT SAID,PEOPLE ARE LIVING IN OTHER PEOPLES GARDENS AWAITING RENTAL ACCOMM.PRICES RISE SHARPLY WHEN IT IS KNOWN THAT UN(WHO REQUIRE NOT/NOT THE TWO HUNDRED HOUSES LOCAL RUMOUR SUGGEST BUT THREE TO FIVE SUBSTANTIAL HOUSES),SWISS,GERMAN, AUSTLN AND CDNS ARE POTENTIAL CLIENTS.THUS NORMAL RENT FOR GOOD FOUR BEDROOM,UNIMAGINATIVE,COMFORTABLE HOUSE IS TWO THOUSAND TO TWENTY-TWO HUNDRED RAND PER MONTH.

8.ONE AGENT WARNED US AGAINST QUITE SUITABLE HOUSE(WITH AMPLE PARKING FOR OFFICE)BECAUSE PRICE HAD RISEN TO FOUR THOUSAND RAND PER MONTH IN ANTICIPATION OF UN OR EMBASSY BITE.

9.SALE PRICES FOR FOUR BEDROOM,TWO PATH,EQUALLY UNIMAGINATIVE BUT FUNCTIONAL HOUSES SUITABLE FOR OFFICES(AND,IN ONE CASE, WITH FLAT FOR GOOD ACCOMM)RANGE FROM RAND 250,000 TO RAND 350,000.

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PAGE SIX WPGR8304 PROTECTED

ONE AGENT IS OFFERING HOUSE WITH THREE ADJOINING(LESS THAN ATTRACTIVE BUT FUNCTIONAL)FLATS FOR RAND 240,000.PARKING OTHER THAN THREE GARAGES IS ON STREET.HE HAS OTHER PROPOSALS- INCLUDING OLD GERMAN-STYLE COMPLEX IN UPMARKET CENTRAL AREA WHICH HAS BEEN USED AS DOCTORS OFFICES/RESIDENCES POSSIBLY FOR RAND 1,500 PER MONTH RENTAL.THERE IS PARKING FOR SIXTEEN CARS BUT NO/NO AIRCONDITIONING.AT MOMENT OWNER PREFERS TO SELL(250,000) RATHER THAN RENT.

10.WE HAVE SEEN NBR OF HOUSE ON SALE MARKET,BUT ONLY ONE RENTAL UNIT(SMALL,THREE BEDROOM,INADEQUATE KITCHEN,POORLY FINISHED IN POOR DOWN-MARKET AREA OF SUIDERHOF).THIS WLD RENT FOR APPROX RAND 1,400.BY FAR BEST BUY IN SALE HOUSES IS BLDG ON SAME STREET AS USA EMB-OWNED HOUSE(JAN JONKER, KLEIN WINDHOEK).ELEGANT AND COMFORTABLE THOUGH NOT/NOT LUXURIOUS,FOUR GOOD BEDROOMS,TWO AND HALF BATHS,LARGE OPEN LIVING ROOM AREA ON TWO LEVELS,GOOD GARDEN AND PATIO, SUITABLE FOR MAKESHIFT OFFICE AND LATER,RESIDENCIAL ACCOMM. HOUSE CAME HIGHLY RECOMMENDED AS GOOD VALUE IN AREA,CONVENIENT TO CENTRE-TOWN.PRICE TWO HUNDRED AND FIFTY THOUSAND(OWNER IS PROFESSOR MOVING TO CAPE TOWN,MUST HAVE MONEY BY 01JAN AND COMMITMENT IMMED).

11.GOOD HOUSES ARE EQUIPPED WITH ADEQUATE FACILITIES(POWER, WATER,SEWAGE).WE ARE ASSURED THAT PHONE LINES ARE EASILY INCREASED,-WITH CAVEAT THAT IN RUSH ON ARRIVAL OF UN,ETC THAT DEMAND FOR SERVICE WILL BE DIFFICULT TO MEET.

...7

CORRECTED COPY
EXEMPLAIRE CORRIGE

PAGE SIXEN WPGR8304 PROTECTED

12.ZONING BY-LAWS WLD NOT/NOT GENERALLY AFFECT USE MADE OF
PURCHASED HOUSING.THEY DO HOWEVER LAY FAIRLY STRINGENT REQUIRE-
MENTS ON RENTAL PROPERTIES(OFFICES CAN OCCUPY NO/NO MORE
THAN ONE QUARTER OF HOUSE;THERE CAN BE NO/NO MORE THAN TWO
EMPLOYEES;AT LEAST ONE APPLICANT MUST LIVE IN ACCOMM;BLDG
PLANS MUST BE APPROVED BY MINISTRY;IMMED NEIGHBOURS MUST BE
NOTIFIED AND APPROVE).ALL AGENTS AGREE THAT MUNICIPALITY
EXPECTS TO WAIVE OR OVERLOOK THESE REQUIREMENTS THROUGHOUT
435 IMPLEMENTATION;POINT NOT/NOT YET CONCEDED FORMALLY BY
MUNICIPALITY.

13.AGENTS ARE AWARE OF DIFFICULTY MOST GOVTS HAVE IN BUYING
RATHER THAN RENTING ACCOMM.THEY SUGGEST VARIOUS SCHEMES WITH
RENTING WITH OPTION TO PURCHASE,AND ARGUE THAT WITH HOUSING
ATTRACTING FAVOURABLE RATE OF EXCHANGE PURCHASE BECOMES
FINANCIALLY EVEN MORE ATTRACTIVE IN BUSY WINDHOEK MARKET.

14.AT LEAST THREE OF OUR CONTACTS(INCLUDING TO OUR SURPRISE
TWO AGENTS)RECOMMENDED THAT FOR RENTAL HOUSING TO BE USED
AS OFFICE WE MUST PUT AD IN PAPER-EITHER THROUGH AGENT
OR ON OUR OWN.THEY WARNED THAT EG WITH TWO HUNDRED PEOPLE
WAITING IN ONE AGENCY FOR SIXTEEN AVAILABLE RENTAL PLACES,
RESPONSE WLD NOT/NOT BE OVERWHELMING.NOR/NOR DO THEY EXPECT
SITUATION TO GET BETTER AS 435 APPROACHES;TO CONTRARY OF
SUGGESTIONS IN PRET,THERE IS LITTLE EXPECTATION HERE THAT
MANY EXCEPT SENIOR CIVIL SERVANTS WILL LEAVE IN FEAR OF
INDEPENDENCE.COMPANIES WILL NOT/NOT DO SO,IN FACT DEMAND

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PAGE EIGHT WPCR8304 PROTECTED

FOR OFFICE SPACE WILL RISE. THOSE INDIVIDUALS WHO LEFT IN 1978 HAVE IN MAY WELL KNOWN CASES RETURNED, AND BOUGHT BACK OLD PROPERTIES AT DOUBLE THE PRICE.

15. HOTELS: NO/NO HOTELS ARE WILLING TO COMMIT THEMSELVES (AS THEY TOLD UN TEAM WHEN THEY WERE HERE) TO SPECIAL RATES IN PERIOD OF OBVIOUS HIGH INNTL DEMAND. TWO NONETHELESS DO OFFER GOOD AND ONE COMFORTABLE ACCOMM ON SHORT-TERM BASIS.

16. SAFARI IS EXCELLENT THREE-STAR HOTEL WITH EIGHT FAMILY SUITES, SIX WITH KITCHENETTE. IT HAS ONE HUNDRED AND NINETY-THREE UNITS AVAILABLE, MOST ORDINARY DBLE/SINGLE ROOMS. THEY HAVE NEW ONE HUNDRED AND EIGHTY ROOM HOTEL UNDER CONSTRUCTION, BUT NOT/NOT FOR COMPLETION BEFORE 1990. HOTEL IS FIVE MINUTES DRIVE FROM CENTRE OF TWON (IT IS NOT/NOT WITHIN EASY WALKING DISTANCE), IS SITUATED IN GARDEN-LIKE SETTING AND OFFERS PLEASANT OUTDOORSY DINING AND LOUNGES IN GENERALLY SINGLE-STOREY MOTEL-TYPE GARDEN UNITS. IT IS FAMILY-RUN ENTERPRISE, CLEAN, WELL-REGARDED, AND THINGS WORK. SUITE PER NIGHT RAND 185, DBLE ROOM RAND 85-90.

17. KALAHARI SANDS HAS FOUR SUITES, NONE WITH KITCHEN. IT IS IN FOURTEEN-STOREY BLDG ON MAIN DOWNTOWN THOROUGHFARE. A CHAIN HOTEL WITH THREE STARS IT OFFERS ALL AMENITIES ASSOCIATED WITH TYPICAL CDN HOLIDAY INN. IT IS WELL-RUN, WLD AGREE TO USE OF MODEST NBR OF ROOMS AS OFFICES, WLD (IF WE BOOKED AND PAID IN ADVANCE) GUARANTEE RATE AS OF DAY WE MOVED IN-DBLE ROOM IS NOW AROUND RAND 105, AND FOR LONG-TERM ACCOM, IE 12-18 MONTHS, WLD TAKE OFF TWENTY PERCENT. THEY

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PAGE NINE WPGR8304 PROTECTED

WLD WANT TO DISCUSS ADDITION OF NEW PHONE LINES AND EQPT(AFTER UNPLEASANT EXPERIENCE WITH UN).THEY ARE ANXIOUS TO HAVE CDNS THERE,AND WLD INSOFAR THEIR RATHER ORDINARY RESOURCES PERMIT, MAKE US WELCOME.THEIR RESTAURANTS ARE EXPENSIVE,-WELL ABOVE CURRENT DAILY TRAVEL ALLOWANCE.

18.TWO-STAR THURINGER HOF IS FURTHER DOWN KAISER STREET. IT IS MEMBER OF NAMIB SUN CHAIN AND OFFERS COMFORTABLE,CLEAN ACCEPTABLE ACCOMM.NO/NO KITCHENS,AND NO/NO SPECIAL RATES.

19.ONLY OTHER SIGNIFICANT HOTEL IS CONTINENTAL(SITE OF SEPT BOMB BLAST)ON KAISER STREET.CONTINENTAL MAY BE GOOD QUOTE MIXED UNQUOTE DRINKING JOINT,BUT ACCOMM IS BARELY ADEQUATE,AND NOT/NOT LIKELY TO BE THOUGHT SUITABLE FOR LONGER STAYS IF BETTER IS AVAILABLE.BECAUSE OF CHEAP RATES (RAND 85 IS TOP FOR QUOTE SUITE UNQUOTE),HOTEL IS GENERALLY BOOKED THREE WEEKS IN ADVANCE.SUITES ARE DOWDY AND SMALL. NO/NO ROOMS HAVE KITCHENS,AND MOST ARE WITHOUT BATHS.

20.FOR LONGER-TERM REFERENCE(EG DEVT OFFICER),YOU MIGHT NOTE THAT THERE ARE TWO VERY GOOD NON/NON RACIAL CO-EDUCATIONAL ENGLISH LANGUAGE SCHOOLS:ST GEORGES(ANGLICAN)AND ST PAULS COLLEGE(RC),BUT WITH MAJORITY OF STUDENTS FROM OTHER DENOMINATIONS.ST GEORGES IS PRIMARY ONLY.ST PAULS OFFERS COMPLETE SCHOOLING TO MATRIC(GRADE 12/13).THIRD POSSIBILITY-CDM(MAJOR COMPANY)-DONATED CONCORDIA,IS BILINGUAL ENGLISH/AFRIKAANS,AND FOR HIGH ACHIEVERS ONLY.

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PAGE TEN WPGR8304 PROTECTED

21AS POSTSCRIPT WE ADD LIST OF THOSE AGENTS CONSULTED AND THOSE
WE RECOMMEND CONTINUING TO DEAL WITH:

MR BENNY JOSEPH, JOSEPH AND SNYMAN (ONE OF TWO LEADING COMMERCIAL
ESTATE AGENTS/DEVELOPERS, -RELIABLE AND KNOWLEDGEABLE IN COMMERCIAL
REAL ESTATE)

PETER GARNIER, HOLTZ HERTHA AND PARTNERS (RELIABLE, VERY ANXIOUS
TO HELP, BUT BETTER AT RESIDENTIAL THAN COMMERCIAL)

CHRISTO VAN NIEKERK, BUSINESS SERVICES, SOUTHERN ESTATES, JAN
VAN ZYL REAL ESTATE, NBR OF OTHER MAJOR COMPANIES (WINDHOEKS
LEADING COMMERCIAL AND RESIDENTIAL REAL ESTATE DEVELOPER,
BUILDER AND SELLER. HIGHLY KNOWLEDGEABLE, OFFERS ONLY POSSIBLE
COMMERCIAL DEALS, VERY ANXIOUS TO BE OF ASSISTANCE. REPUTED
TO BE HIGHLY RELABLE).

LOUISE DU PREEZ, HABITAT ESTATE AGENTS - EXCELLENT, FINE
REPUTATION FOR RESIDENTIAL REAL ESTATE.

CLIVE ALGAR, ROSSING URANIUM - USEFUL FOR OVERVIEW ON COMMERCIAL
REAL ESTATE AVAILABILITY.

OTILLIE ABRAHAMS - WELL KNOWN AND QUOTE PLUGGED IN UNQUOTE
DEVELOPMENT WORKER AND POLITICAL ACTIVIST. ANXIOUS TO BE
OF ASSISTANCE TO CDA AND WILLING TO HELP AND ADVISE (NO/NO
FEE) AS HER OTHER RESPONSIBILITIES PERMIT.

DAVID SMUTS, NAMIBIA HUMAN RIGHTS TRUST - RELIABLE SOURCE OF
GENERAL INFORMATION.

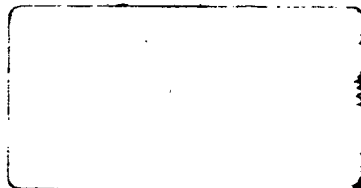
...11

PAGE ELEVEN WPGR8304 PROTECTED

GWEN LISTER, EDITOR, THE NAMIBIAN (EQUALLY RELIABLE SOURCE
OF GENERAL INFORMATION).

HOTEL MANAGERS: J HAMMAN (SAFARI HOTEL); HORST FREHSE (KALAHARI
SANDS).

CCC/138 211220Z WPGR8304





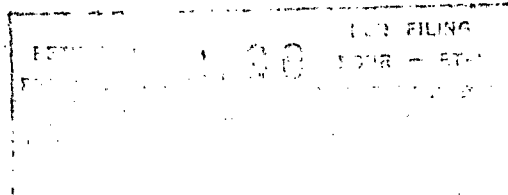
FILE

TO/À • CCBI

FROM/DE • PGB

REFERENCE • CCBI-1411
RÉFÉRENCE

SUBJECT • Access to Information Request/A-685:
SUJET Post Closures



Security/Sécurité
UNCLASSIFIED
Accession/Référence
File/Dossier
Date
November 24, 1987
Number/Numéro
PSR-3797

ENCLOSURES
ANNEXES

DISTRIBUTION

RGBA
LSD
GMD
URD
MINA
DMC
CMD
BCM
PSD
PSR
PST

The documents that you forwarded relating to the closure of our post in Perth, Australia have been examined by officials of the Asia Pacific Branch. We have noted your exemptions and are in agreement. In our view, with the exception of the exemptions noted, the remaining material is releasable under the Access to Information Act.

J.C. McCloskey
Assistant Deputy Minister
Asia and Pacific Branch



File
2-1-7

TO/À SR (Gillett)

FROM/DE • LGP

REFERENCE •
RÉFÉRENCE

SUBJECT • Post Closures and Visa Impositions
SUJET Similar to Rio

Security/Sécurité CONFIDENTIAL
Accession/Référence
File/Dossier <i>MIR</i> 2-1-7 83-8-9-1
Date July 20, 1987
Number/Numéro LGP-0863

ENCLOSURES
ANNEXES

DISTRIBUTION

In response to the Privy Council Office's request to know whether or not there exist other potential situations like the one which occurred in Brazil (where a visitor visa requirement was imposed after the closure of one of our posts necessitating the re-opening of a post) we have done a quick survey and conclude that there appears to be no similar situation. On the one hand there is Uruguay where our embassy was closed (as we recall) in the late 1960s. No visa imposition is foreseen and if it would come to pass, the visitor traffic, size of population, and the proximity to a visa office (Buenos Aires) would not argue in favour of its re-opening. On the other hand, there are the cases of France, the UK, FRG, the USA, and Australia. Many closures have occurred in these areas over the past twenty years (eg. Philadelphia, New Orleans, Marseille, Bordeaux, Strasbourg, Stuttgart, Birmingham, Glasgow, Belfast, Perth) but it is highly unlikely that a VV requirement would be imposed on any of these states. A recent study by RWP into whether or not Canada should retaliate against France's imposition of a VV requirement on Canadians (as well as on all other nationals) found that such a move would be so costly in money and manpower (at least from an immigration point of view) that the idea was quickly abandoned. The result would be the same whether we considered the UK, the FRG, or the USA. In the case of Australia the effect would not be nearly as dramatic, but such an imposition would not in itself be cause to re-open Perth as this city is not the transportation centre for the country (as opposed to Rio in the case of Brazil).

2. It should be noted that there are countries where we used to have missions some years ago but they were closed and then, some years afterwards, a VV requirement was imposed. The two examples that quickly come to mind are Santo Domingo and Quito (referring to its first closure in the late 1960's). In both these cases it was not immediately necessary to open a mission to service the VV demand. The reason why (at least from our immigration point of view) lies in the difference in visitor volume and the size of each country's population.

- 2 - CONFIDENTIAL

3. Another twist to this subject is that there are countries where we had a VV requirement before and after we closed our post. The cases of Lebanon, Abu Dhabi, and Ecuador (with respect to the second closing of Quito) come to mind. All these countries are now serviced by offices in other countries.

4. To further assist discussions on this subject, we have noted below Statistics Canada figures for the number of visitor arrivals to Canada in 1986 of people who consider their place of residence to be in certain applicable countries. The figures therefore include not only citizens of the country who reside in that country, but Canadians and third country nationals who reside there as permanent residents.

	<u>1986</u>	<u>1984</u>
	<u>VISITORS</u>	<u>POPULATION (1)</u>
AUSTRALIA	85,021	15,498,000
BRAZIL	19,171	132,633,000
DOMINICAN REPUBLIC	2,168	6,110,000
ECUADOR	2,403	9,116,000
FRG	235,936	60,966,000
FRANCE	155,254	54,351,000
UK	439,319	56,088,000
USA	38,199,514	236,104,000
URUGUAY	1,694	2,994,000
UNITED ARAB EMIRATES	No recorded traffic	1,231,000

(1) Statistical Yearbook 1986 UNESCO



M.A. Schellenberger
Director
Latin America and Caribbean
Programs Division



External Affairs
Canada

Affaires extérieures
Canada

MESSAGE

Accession/Référence

File/Dossier

2-1-7

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SECURITY SÉCURITÉ	NONCLASSIFIE	10 JUN 87 19 17z	12	10
FM/DE	FM EXTOTT RWD0106 17JUN87			
TO/À	TO MRSLL <u>IMMED</u>			
INFO				
DISTR	INFO PARIS			
REF	DISTR JID JIM GRP			
SUBJ/SUJ	<p>---AU PERSONNEL DU CONSULAT GENERAL</p> <p>A LA VEILLE DE LA CESSATION DE NOS OPERATIONS D IMMIGRATION ET DONC DE LA FERMETURE DEFINITIVE DU CONSULAT GENERAL A MARSEILLE, JE TIENS A VOUS DIRE AU NOM DU MINISTERE COMBIEN LES SERVICES LOYAUX ET COMPETENTS QUE VOUS AVEZ RENDUS AU GOUVERNEMENT DU CANADA PENDANT DE NOMBREUSES ANNEES ONT ETE APPRECIES. JE TIENS AUSSI A VOUS EXPRIMER MES PLUS SINCERES REMERCIEMENTS POUR LE TRAVAIL ENORME QUE VOUS AVEZ ACCOMPLI AU COURS DE CES DERNIERS MOIS DIFFICILES QUI ONT SUIVI L ANNONCE DE LA FERMETURE DU CONSULAT ET LE DEPART DE VOS COLLEGUES DES AUTRES PROGRAMMES. LE DEVOUEMENT ET LA FIDELITE DONT VOUS AVEZ FAIT PREUVE SONT TOUT A VOTRE HONNEUR.</p> <p>2. JE VOUS REITERE QUE CEUX ET CELLES D ENTRE VOUS QUI ENVISAGENT UN DEPLACEMENT VERS PARIS SERONT CONSIDERES EN PRIORITE POUR DES POSTES QUI POURRAIENT ETRE DISPONIBLES A L AMBASSADE DU CANADA A PARIS.</p> <p>3. EN VOUS REMERCIANT DE NOUVEAU, JE VOUS SOUHAITE AU NOM DU MINISTERE, TOUT LE SUCCES POSSIBLE POUR L AVENIR.</p>			

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

SIG

J DENAULT/MG

RWP

992-3872

SIG

P WALKER

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CONFIDENTIAL

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ACTION

SUITE A DONNEE 15 JUL 87

CONFIDENTIAL

FM **WSHDC** UNGR-7148 15JUL87

TO EXTOTT/URR VAILLANCOURT IMMEDIATE

DE LEPAGE

REF VAILLANCOURT/LEPAGE TELECON A.M. 15JUL

---POST CLOSURES AND REDUCTIONS

ATTACHED AS PER REQUEST ABOVE TELECON.

RETURN RENOYER AU BICO		FOR FILING POUR - ETRE PORTE AU DOSSIER
ACC	REF	DATE
FILE	DOSSIER	
2-1-7		
CC 5-1-3-URR		

JUL 16 1987

#32

(COMCENTRE PLS FAX ATTACHED 04 PAGES)

et
E. THIBERT/CC

ADM

245

E. Thibert
T. F. LEPAGE

CONFIDENTIAL

Canadian Embassy

Ambassade du Canada

A I D E M E M O I R E

The Canadian Embassy regrets to inform the Department of State that the Government of Canada, as part of its efforts to curb government expenditures, has decided to close its Consulate General in Philadelphia, Pa., and to transform its Consulates General in Buffalo, New York and Cleveland, Ohio in to smaller offices. The following is intended for implementation by March 31, 1987:

- the Consulates General in Buffalo and Cleveland are to be reduced to Consulates covering their existing territory but with a smaller complement of staff;
- the Consulate General in Philadelphia will be closing on or before March 31, 1987. There is general agreement to leave one Canada-based officer there to carry out our defence trade responsibilities in accordance with the Defence Production Agreement (similar in context to the deployment of our Canada-based officers on location in Dayton and Detroit). In addition, while it will be necessary to change the territorial jurisdictions currently covered by our Consulate General in Philadelphia no final decision has yet been taken. It is expected, however, that important territorial issues will be

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reassigned to the Embassy in Washington or to our
Consulates General in Atlanta or New York. The
decision on the defence trade position in Philadelphia
as well as the redistribution of the territorial
jurisdictions will be conveyed to the Department of
State as soon as a decision has been made.

Washington, 18 December, 1986

CONFIDENTIAL
MESSAGE

P A C S I M I L E

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Accession/Référence

File/Dossier

SECURITY
SECURITE**C O N F I D E N T I A L**

12

FM/DE

FM WSHDC UNAG7232 19DEC86

TO/A

TO EXTOTT URR/MOHER

INFO

DISTR

FROM LEPAGE

REF

REF YOURTEL UGB0123 15DEC AND OUR TELECONS 17/18DEC86

SUBJ/SUJ

SUBJ---POST CLOSURES AND REDUCTIONS

AS DISCUSSED, MET WITH RICHARD GOOKIN, DEP CHIEF STATE PROTOCOL
18DEC TO INFORM HIM OF GOVTS DECISION TO CLOSE PHILA AND REDUCE
CONGENS IN BFALO AND CLVND TO CONSULATES. COPY OF AIDE MEMOIRE HANDED
TO GOOKIN ATTACHED FOR YOUR INFO.

2. ALSO RAISED FOLLOWING POINTS WITH GOOKIN TO TEST REACTION TO
CREATION ADDITIONAL SATELLITE OFFICES IN USA;

-ADDITIONAL LES FOR PITTSBURGH NO/NO PROBLEM NOR/NOR IS ANY ADVANCE
APPROVAL REQUIRED BY STATE DEPT;

-POSSIBILITY OF LEAVING CDA-BASED FS TO HANDLE DEFENCE TRADE IN
PHILA ALSO NOT/NOT A PROBLEM. HOWEVER, POINTED OUT DECISION WAS
NOT/NOT ^{FINAL} FIRM AND WE WILL ^{CONFIRM NEEDS} ADVISE DECISION IN DUE COURSE;

-ST LOUIS AND CINCINNATI OFFICES-SINCE THERE WAS NO/NO CAVEAT CE
OPENING OFFICE IN PITTSBURGH, HE DID NOT/NOT ANTICIPATE ANY
PROBLEM IN OUR ESTABLISHING SIMILAR OPERATION IN ST LOUIS OR
CINCINNATI. HOWEVER IT WAS EMPHASIZED THAT THIS WAS EARLY ASSESSMENT
OF PERCEIVED NEEDS WHICH WOULD DEPEND ON RESULTS OF REDISTRIBUTION
TERRITORIAL JURISDICTION. AN APPROACH TO STATE ON THIS QUESTION

...2

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APProuvé

SIG

L P LEPAGE/jr

ADMIN

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C O N F I D E N T I A L PG TWO UNAG7232 19DEC86

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10

WOULD BE MADE AS SOON AS NEEDS AND DECISIONS WERE KNOWN.

WHILE INTENT WAS TO CLOSE AND IMPOSE REDUCTIONS BY 31MAR87 NO/NO

FIRM DATE FOR CHANGE WAS AVAILABLE AT THIS TIME. IN INTERIM AND

FOR CONTINUITY, 01APR87 WAS TENTATIVE DATE. CHANGES ARE TO BE

EFFECTIVE. WE ARE TO CONFIRM DATES CHANGES OCCUR.

3. GOOKINS RESPONSE WAS POSITIVE ON ALL ISSUES AND WE DO NOT/NOT

ANTICIPATE THERE WILL BE ANY PROBLEM IN ESTABLISHING ADDITIONAL

OFFICES IN USA. HOWEVER, STRONGLY RECOMMEND THAT DEPT CLEARLY

DETERMINE ITS SHORT AND LONG TERM NEEDS FOR ESTABLISHING THESE

OFFICES BEFORE ANY INITIAL APPROACH IS MADE TO STATE FOR OPENING

NEW OFFICES. THIS WILL AVOID ANY CONFUSION ON OUR INTENT AND PROVIDE

BASIS FOR THEIR SUPPORT TO MEET THESE NEEDS.

4. MERRY XMAS AND AN INTERESTING NEW YEAR TO ALL.

Document disclosed under the Access to Information Act -
Document divulgué en vertu de la Loi sur l'accès à l'information

RETURN TO REVENIR AL	Document disclosed under the Access to Information Act - Document divulgué en vertu de la Loi sur l'accès à l'information	POUR LE FICHE
ACC	REF. DATE	POUR LE DOSSIER
FILE	2-1-4 1-1-3	DOSSIER

David Gillett
South America Relations (LSR)
992-7595

SECRET

July 14, 1987

LSR-1017

Memorandum for:
Secretary of State for External Affairs

c.c. Minister for International Trade
c.c. Minister for External Relations

SUBJECT: Opening of a Canadian Consulate in Rio de Janeiro, Brazil

SUMMARY:

To seek your signature to the attached Memorandum to Cabinet which requests authorization to open a Canadian Consulate in Rio de Janeiro, Brazil.

BACKGROUND:

The imposition of visitor and transit visas for Brazilian citizens has greatly increased the immigration workload at our missions in Brazil. Your concurrence to this visa imposition was predicated on the assurance from the Canadian Employment and Immigration Commission that adequate personnel and funding would be available to manage this increase.

Immigration officers on temporary duty are now in place in both Rio de Janeiro and Sao Paulo. Once the initial rush for visas has subsided we intend to make Rio de Janeiro the main visa center as this is the point of departure for all direct or non-stop flights from Brazil to Canada. The experience of other foreign missions suggests that the majority of visa applications will originate from the Rio area. This decision to centralize the visa operation in Rio would, however, not inhibit either the Embassy in Brasilia or the Consulate General in Sao Paulo from issuing visas.

Under normal circumstances we would have suggested that the visa office in Rio be an annex of the Embassy in Brasilia. The Brazilian authorities have, however, informed us that this will not be permitted. The only practical alternative is therefore to seek the authority of Cabinet to open a Consulate. We appreciate that this is a sensitive issue as the former Consulate General was only closed twenty months ago. The imposition of visas for Brazilian citizens has, however,

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- 2 -


SECRET

radically changed the circumstance which led to that decision. There would be no cost savings associated with attaching the new immigration personnel to the Consulate General in Sao Paulo since there is no space available. The present operation is now functioning in the lobby and conference room. We would therefore be forced to open a new visa office in Sao Paulo at approximately the same cost as the opening of a visa office (Consulate) in Rio de Janeiro.


A more detailed explanation of the supporting arguments for opening a Consulate in Rio de Janeiro is contained in the Rationale and Analysis sections of the attached Memorandum to Cabinet.

RECOMMENDATION:

It is recommended that you sign the attached Memorandum to Cabinet seeking authority for the opening of a Consulate in Rio de Janeiro, Brazil.



M.R. Bell
Assistant Deputy Minister
Latin America & Caribbean



J.H. Taylor



Office of the
Secretary of State
for External Affairs

Cabinet du
Secrétaire d'État
aux Affaires extérieures

TO/À: LSR

Date JULY 22/87

FROM/DE: MINA/Mathys

REFERENCE/RÉFÉRENCE:

YOUR MEMO LSR-1017 DATED JULY 14, 1987

SUBJECT/SUJET: Minister's decision/Décision du Ministre

OPENING OF A CANADIAN CONSULATE IN
RIO DE JANEIRO, BRAZIL

SEEN AND SIGNED BY THE MINISTER

A handwritten signature in black ink, appearing to read "St. Malley".



External Affairs
Canada

Affaires extérieures
Canada

Document disclosed under the Access to Information Act -
Document divulgué en vertu de la Loi sur l'accès à l'information

for
a

TRANSMITTAL SLIP - NOTE D'ENVOI

TO/À

USS (through ~~LSD~~ & ~~LGB~~)

15 JUL 87 11 14 J

FROM/DE

LSR

SUBJECT/SUJET

Opening of a Canadian Consulate
in Rio de Janeiro, Brazil

Security

Sécurité

SECRET

File

Dossier

Date

July 14, 1987

ATTACHMENT
PIÈCE JOINTE

Memorandum for the Secretary of State for
External Affairs, (LSR-1017)

DISTRIBUTION

RECORD OF CONSULTATION
(Names/Divisions)

RAPPORT DE CONSULTATION
(Noms des individus/Directions)

MINA
MINT
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CMGR
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BCM
LSD
LGB
CMG
CMA
LAM
LST

USS
LGB
CMG
CMA
LSD
LAM
LST
BCM
CEIC

ACTION/SUITE À DONNER

One memorandum for your signature,
if you agree.

Mr. Taylor

See top of page 7

REQUIRED BY/DEMANDÉ POUR

*about re-thinking Rio
in the future. The MC
is also shorter. R.*

[Signature]

K.J. Harley
Director
South America Relations
Division

R-2094

0802

TO BE RETAINED WITH FILE COPY - A CONSERVER AVEC L'EXEMPLAIRE DESTINÉ AU DOSS 000108



TO/A

FROM/DE •

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

LSD

MRD

Your memo 0233 of 29Jun

Visitor Visa Imposition, Brazil

Security / Sécurité

CONFIDENTIAL

Accession / Référence

File / Dossier 2-1-7
11-11 RIO-C

Date

July 3, 1987

Number / Numéro

MRPR-7025

ENCLOSURES
ANNEXES

DISTRIBUTION

MRP

MRPA

MRPD

MRPR

LAM

We concur with the mission's approach regarding temporary accommodation for this program. We would, however, suggest that rental furniture be used as well since the permanent Chancery fit-up program will include the purchase of furniture.

2. Our plan to provide permanent office space quickly is to have the mission place an advertisement in the local newspaper requesting "expressions of interest" for approximately 450 m2 gross of leased space (see Annex A). This advertisement should be run with a closing date approximately four weeks from today and our visit would be scheduled to coincide with the advertisement's closing date. In the interim we will ensure all requirements have been met by conducting a detailed space study in concert with the other service divisions here at headquarters.

3. We agree with your indication of the urgency of this project, but feel that it is essential that space, security and communications requirements be verified prior to entering into an agreement for space on a long term basis. The four week delay will also give the market a chance to react to our requirements and, hopefully, give us an adequate selection of alternatives.

4. During the visit the team will view the alternatives and, if possible, enter into a preliminary agreement to lease. Our best estimate of the time required to search the market, negotiate the lease, get the necessary departmental and Treasury Board approvals and fit-up the space ready for occupancy is six months. Of course we will make every effort to expedite this process.

5. As stated during a meeting on June 26 regarding this project we have no funding available to implement your accommodation requirement, which we estimate to be approximately \$650,000 (see Annex B). Will these funds be made available to us?

.../2

JUL 6 1987

I spoke to
LAM yesterday to
ensure.
- No 3rd furnishing
shipped
- No long-term
lease signed
- No separate
Mop. Centre/
bank account
established.
They can be
administered
out of Bras.

Handwritten notes:
H.F.
if notes follow
up to ensure we don't
get ahead of formal
approvals
1/2x
6 July 87

-2-

CONFIDENTIAL

6. In the first paragraph of your referenced memo, you also indicated that the office in Rio de Janeiro will have Consulate status. Will this Consulate require an Official Residence in addition to the office space requested. If so, will it be classified as a 'C' Residence and are funds available for its acquisition and fit-up?

7. This is presented as a preliminary schedule and I look forward to your providing confirmation of the funding. Future correspondence should be directed to MRPR who will coordinate the planning requirements for this Bureau.



D. M. Stockwell
Director General
Physical Resources Bureau

ANNEX 'A'

PRELIMINARY SPACE STUDY

Head of Visa Office	21.0 m2
4 Officers @ 14 m2	56.0
4 Support @ 9 m2	36.0
File Storage Space	15.0 - to be confirmed by MIRZ
2 Spare Offices	28.0 - subj. to confirmation of expansion potential by LAM
Interview Booths, 2 @ 9 m2	18.0
Waiting Area	50.0
Conference Room	20.0
Communications	30.0 - to be confirmed by MIT
Storage (Office Supplies)	9.0
Storage Other	9.0
Lunch Room/Kitchen	<u>10.0</u>
Net Program Area Required	<u>302.0</u> m2
Rentable Space Required (1.35 factor)	<u>408.0</u> m2
Gross Area Required (1.11 factor)	<u>453.0</u> m2

ANNEX 'B'

PRELIMINARY COST ESTIMATE

RIO DE JANEIRO CONSULATE

Rental Costs	150,000
Fit-up	200,000
Security Equipment	50,000
Furniture/Design Material	80,000
Realty and Legal Fees	35,000
Transportation	40,000
Materiel	20,000
Architectural Fees	45,000
Contingency	<u>30,000</u>
Total	650,000

NOTE: This is a preliminary estimate, costs will be verified by team during site visit.

TO/À

JDS

FROM/DE

RCR

REFERENCE •
RÉFÉRENCE

Votre mémoire du 26 mai

SUBJECT •
SUJET

Maurice Dupras et sa Majesté la Reine

Security/Sécurité

CONFIDENTIEL

Accession/Référence

File/Dossier

2-1-7

Date

Le 22 juin 1987

Number/Numéro

RCR-0564

ENCLOSURES
ANNEXES

DISTRIBUTION

Vous trouverez, ci-joint, copie de certains documents touchant la fermeture de notre Consulat général à Bordeaux. Pour l'essentiel, il s'agit des télégrammes justifiant la fermeture de cette mission. Nous avons aussi cru utile de vous donner une copie d'un mémoire en date du 3 juillet 1981 qui démontre clairement que la question d'une éventuelle fermeture de ce Consulat général avait déjà été envisagée plusieurs années avant la cessation effective de ses opérations. (Dossier consulté no 2-1-7, vol. 3).

2. Enfin vous trouverez aussi copie de la correspondance avec l'ambassade qui démontre que les autorités françaises avaient été informées de la nomination de Monsieur Dupras en qualité de Consul général à Bordeaux. Malheureusement, nous n'avons pu trouver au dossier (22-9-France) une copie de la note diplomatique qui a été adressée au Quai. Une copie de ces documents pourrait sans doute être obtenue en communiquant avec notre ambassade à Paris.

Le Directeur
Relations avec l'Europe
de l'Ouest I

Ingrid M. Hall

Ingrid M. Hall



External Affairs
Canada

Affaires extérieures
Canada

MGTC/JOURNAL/CIRC/DOSSIER

Accession/Référence

File/Dossier

5-1-3-URR

1888 2-1-7

1/3

UNCLASSIFIED
NON CLASSIFIÉ

Align first character of Security Classification under this arrow
Alignez le premier caractère de la Sécurité sous cette flèche

SECURITY
SÉCURITÉ

UNCLASSIFIED

FM/DE

FM EXTOTT URR1428 09JUN87

TO/À

TO BEALO

INFO

DISTR

DISTR ~~UTD~~ ~~BTW~~

REF

REF YOURTELO314 01JUN

SUBJ/SUJ

---BUFFALO NEWS ARTICLE

UPON REVIEW OF YOUR DRAFT AND OF THEMES WHICH WE THINK
SHOULD BE ADDRESSED WE HAVE PREPARED THE ATTACHED DRAFT FOR
YOUR CONSIDERATION. GIVEN CONTENT WE SUGGEST IT MIGHT BE
SIGNED IN OTTAWA. DO YOU AGREE?

(COMCENTRE: PLS FAX ATTACHED TWO PAGES.)

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TÉLÉPHONE

APPROVED/APPROUVÉ

M. J. Moher/dlc

URR

993-7990

M. J. Moher
SIG

000114

UNCLASSIFIED
NON CLASSIFIE

2/3

LETTER TO EDITOR

THE BUFFALO NEWS

Dear Editor,

I wish to clarify some misunderstandings which have arisen as a result of recent decisions by the Canadian Government concerning its office in Buffalo. Those misunderstandings are of some concern to the Canadian Government in that they might, erroneously, result in the impression that Canada does not wish to continue the mutually-beneficial relationship it has long enjoyed with the Buffalo region. It does.

It is worth noting that the decision to ^{Reduce ?} decrease the size of our post in Buffalo was part of a larger decision by the Government in mid-December 1986 to close a number of missions (e.g. Quito, Hamburg, Perth, Philadelphia) and reduce in size several others (e.g. Melbourne, Vienna, Cleveland). This was one way in which the Department of External Affairs has been compelled to cope with current severe financial and staffing constraints. As far as the Buffalo post is concerned, the net result was a modest reduction of 5 positions, leaving the post with 26

UNCLASSIFIED
NON CLASSIFIE

3/3

- 2 -

personnel, and a revision of its official title from Consulate General to Consulate.

As noted already, this action did not indicate in any way a decrease in the desire of the Canadian Government to continue working in the Buffalo region with Canada's friends and customers to the benefit of all concerned. In fact it was this overriding desire that led the Government to extend for one year the term of Mr. C. Rogers with the title of Consul General. Mr. Rogers' well-known capabilities and his strong knowledge of Buffalo were seen as being of considerable value during the required transition from a Consulate General to a Consulate headed by a Head of Consular Post and Consul.

I can assure you that there are no plans for further reductions in Buffalo and that the Consulate will continue the services that it has always carried out. I regret any confusion that may have arisen as a result of these unfortunate but necessary changes, and assure you and your readers that the Government of Canada plans to maintain an active and positive presence in Buffalo.

Yours sincerely,

Canada

Canada

URR/M.J. Moher/993-7990/dlc

TO/À UGB
FROM/DE URR

REFERENCE • WSHDC telegrams 3580 of May 4 and 7088 of
RÉFÉRENCE May 6
SUBJECT • Washington Embassy: Deployment of
SUJET Resources to Cover Philadelphia's
Former Territory

Security/Sécurité
UNCLASSIFIED
Accession/Référence
File/Dossier 2-1-7
Date May 19, 1987
Number/Numéro URR-1245

ENCLOSURES
ANNEXES

DISTRIBUTION

URD
UTD
UAM

The following points are intended to facilitate the discussion requested by you in your note of May 6:

- a) the Philadelphia Consulate General had in the pre-December Cabinet Decision period staff resources of 5 Canada-based and 14 locally-engaged personnel, and financial resources of \$1,092,390;
- b) the A-Base Resource Review Team, having reviewed the programme demands of the post territory, considered the minimum resources necessary for a detached office with reduced territory (i.e. Virginia to Atlanta) able to draw on a larger mission (i.e. New York) to be one CB programme officer and three locally-engaged programme officers (Trade, Tourism, PERPA), with secretarial support being provided through leased common services (note: this does not include the additional CB officer responsible for defence procurement activities);
- c) the Minister's decision not to authorize such an operation in Philadelphia's territory required us to consider how the programme demands could be met directly from an existing post in the region;
- d) New York was considered unsatisfactory for this purpose, given the difficulty and cost of servicing the territory from Manhattan Island;

...2/

- 2 -

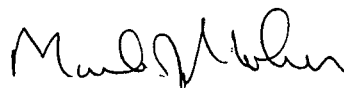
- e) this compelled us to turn to the Embassy in Washington, a "policy" operation not accustomed to the delivery of PERPA, Trade or Tourism programmes in a particular territory and without the resource base which would facilitate such delivery on an "economy-of-scale" basis;
- f) consultation with the Embassy led us to the following recommendation:
- TID: 1 CB officer, 2 LEP and 2 LES
Tourism: 1 LEP and 1 LES
PERPA: 1 LEP
Immigration/Consular: 2 LES; and
- g) it should be noted that the one LEP for tourism is a resource initially requested by the Embassy in the POP exercise and approved at the resource review meeting, but subsequently rejected by CMA.

In sum, the resulting resource picture is:

<u>Philadelphia</u>	<u>Detached Office</u>	<u>Embassy</u>
5 CBP/CBS	1 CBP	1 CBP
14 LEP/LES	3 LEP	4 LEP
	(plus secretarial)	4 LES

with associated financial resources as noted by the Embassy (e.g. \$14,500 for immigration/consular; \$27,400 for PERPA; and \$132,154 for TID/Tourism).

2. May we discuss?



Mark J. Moher
Director
U.S. General Relations
& Programmes Division



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FM EXTOTT APSS0702 02APR87

TO MOSCO

FROM YOUNG

REF YOURTEL XYAP7309 01APR

---ROTATIONAL CR GROUP

LETTERS DISTRIBUTED 02APR TO ALL ROT CR.CRS AT YOUR POST SHOULD
RECEIVE THEIRS IN NEXT DIP BAG.

2-1-7
12
7 APR 87 21 56

10

M. Young

1. co File

**ACTION
SUITE A DONNER**

UNCLASSIFIED

FM PHILA WLAG0153 31MAR87

TO EXTOTT LURR (FOR ALL POSTS) CMDX

INFO TT ALL DRIE REGIONAL OFFICES DE OTZ

DISTR MINA MINT MINE USS DMC DMT UGB UGBT UGD UGP URE UTD UTE

UTW TTD TTI TAD TDD TFB UAM MIT MCB JFB

---PHILADELPHIA CLOSING

PHILADELPHIA CLOSED EFFECTIVE 31MAR. PENDING FINAL DISPOSITION
OF TERRITORY RESPONSIBILITIES, ENQUIRIES BEING DIRECTED TO CNGNY
EXCEPT DEFENCE MARKETING WHICH WILL BE ROUTED TO THE EMBASSY, WSEDC.
AU REVOIR.

UUU/870 311654Z WLAG0153

RETURN TO RENOYER AU		FOR FILING POUR - ETRE PORTE AU DOSSIER	
ACC		REF	DATE AVR - 1 1987
FILE 2-1-7		DOSSIER #32	

RETURN TO REVOYER AU		BICO		FOR FILING POUR - ETRE PORTE AU DOSSIER	
ACC	DEF	DATE			
FILE		DOSSIER			
2-1-7		Jill B7W			

ACTION
SUITE A DONNER

UNCLASSIFIED

FM QUITO WXAG2601 26MAR87

TO EXTOTT LGB

INFO EGOTA

DISTR LSD LSR LST LGP LAM CMDX CMA MIT MITC

---POST CLOSURE:QUITO

EMB NOW CLOSED AND CDA BASED PERS WILL BE DEPARTING OVER NEXT FEW
DAYS FOR THEIR NEXT ASSIGNMENTS. LOOK FWD TO SEEING YOU IN OTT

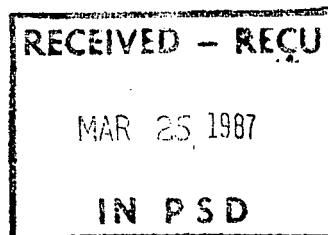
CN 16APR.REGARDS

MCARTHUR

UUU/004 262100Z WXAG2601

MAR 27 1987 / LGB
237

ACTION
SUITE A DONNER



fl jr
what action is underway?
you

UNCLASSIFIED

FM PERTH RFAG0220 25MAR87

TC EXTOTT PSD

INFO CNBRA MLBRN SYDNY

DISTR PGE TFR PGEA PST PSR PAM JID APD APT

REF YR TEL 0045 20MAR

---POST CLOSURE - HONCRARY CONSUL/ECR

NOTE YOUR POSITIVE RESPONSE TO MY PROPOSAL AND THAT YOU WILL BE
INITIATING APPROPRIATE ACTION. I AM CONFIDENT THAT CDN INTEREST IN
WA WILL BE WELL SERVED BY EXPEDITIOUS APPTMT OF SUITABLE HONORARY
REP.

UUU/022 250700Z RFAG0220

RETURN TO 3160	FOR FILING
REMOVED TO 3160	FOUR - EISE
	FOUR - GUNDEBER
ACC	REV DATE
FILE	RECEIVED
80-1-1-3	
Dec 2-1-7	

OFFICE OF THE SECRETARY OF STATE FOR EXTERNAL AFFAIRS
CABINET DU SECRETAIRE D'ETAT AUX AFFAIRES EXTERIEURES

ACTION REQUEST/FICHE DE SERVICE

No.: A-01505-87

From/De : D. BOY
CONSULAT GENERAL DU CDA, MARSEILLE

Subject/Objet: MARSEILLE CONSULAT FERMETURE
PERSONNEL OPERATIONS * OPERATIONS DU PERSONNEL

Action div./Dir. resp.: ABD
Info div(s)/Dir(s) informee(s):

Let./Tel. dated
Let./Tél. en date du
=====

29 JAN 87

Date sent to division
Date d'envoi à la direction
=====

25 FEB 87

Comments/Commentaires

Deadline date
Echéance
=====

11 MAR 87

ACTION REQUIRED/SUITE A DONNER

FOR DIVISIONAL USE
RESERVE A LA DIRECTION

[X] Reply for signature of SSEA
Reponse pour la signature du SEAE

[] Reply for the signature of
Reponse pour la signature de

[] Reply by division
Reponse de la direction

[] CAMPAIGN: Reply for signature of SSEA
CAMPAGNE: Reponse pour la signature du SEAE
Quantity/Quantite:

[] For information and any necessary action
Pour examen et suite a donner, s'il y a lieu

Date received/Date recue

Feb 26/87
Action officer/Agent resp.

Disposition and/et date

For MINA use/
Reserve a MINA
Original signed by
Original signé par
JOE CLARK

MAR 24 1987

ALL TRANSFERS TO BE REPORTED TO MINA RECORDS
LE REGISTRE DE MINA DOIT ETRE AVISE DE TOUT CHANGEMENT

(995-1047 OR 992-6428)

White - Return to MINA registry when action completed
Blanche - Retourner au registre de MINA lorsque suite a été donnée

Yellow - Divisional secretary
Jaune - Secrétaire de direction

Green - File with original incoming letter
Verte - Au dossier avec la lettre reçue

Pls return to ABKL

A-01505-87
DMC BCM ACB

STR: ABD MINA(2) USS CMR

The Rt. Hon. Joe Clark, P.C., M.P.
Secretary of State for External Affairs



Canada

ABKL/F.Lefebvre/2-2302/mc

ABKL-0379

Le très hon. Joe Clark, C.P., député
Secrétaire d'Etat aux Affaires extérieures

OTTAWA (ONTARIO)
KLA OG2

MAR 24 1987

Mesdames,
Messieurs,

Je vous remercie de votre lettre du 29 janvier et je suis touché par les sentiments qui vous animent. Veuillez croire que j'aurais voulu que la nouvelle de la fermeture de notre Consulat général à Marseille vous fut annoncée autrement que par le télex auquel vous vous référez.

Tous les arguments que vous faites valoir quant aux conséquences que pourrait avoir la décision prise par le Gouvernement du Canada sont loin de me laisser indifférent. Toutefois, je tiens à vous assurer qu'ils furent l'objet de sérieuses considérations dans les choix que nous devons faire. Vous saurez sans doute apprécier que plusieurs facteurs entrent en ligne de compte dans les délibérations qui mènent à la fermeture d'un Consulat.

Le Ministère, par l'entremise de l'Ambassade du Canada à Paris, fera tout son possible pour combler le vide laissé par l'absence du Consulat et pour assurer que les liens noués avec divers milieux du Sud de la France soient maintenus.

Quant à la situation dans laquelle se trouvent forcément les employés recrutés sur place, elle est, malheureusement, inévitable dans les circonstances. Veuillez croire, cependant, que je suis bien conscient de l'inquiétude que certains d'entre vous ressentent à la pensée d'affronter le marché du travail. Je suis confiant que vos compétences professionnelles sauront faire jouer la chance en votre faveur et j'espère de tout coeur que l'avenir vous réserve d'heureuses solutions.

Je vous prie d'agréer Mesdames, Messieurs, l'assurance de mes sentiments distingués.

Original signed by: MINISTER
Original signé par: JOE CLARK

Consulat Général du Canada
MARSEILLE, France
Aux bons soins de Madame D. Roy

A-01505-87

ABD



Canadian Consulate General

FRANCE

Consulat Général du Canada

24, Avenue du Prado

13006 - MARSEILLE

Le 29 Janvier 1987.

Monsieur le Ministre,

A la suite de l'annonce de la fermeture imminente du Consulat Général de Marseille qui nous a été communiquée par son Consul Général, le personnel local sous-signé tient à vous faire part de sa stupeur, immense peine et non moins profonde déception.

La voie par laquelle la nouvelle est parvenue au Consulat, soit le télex BFC0563 du 12 Décembre 86, dont le sujet est ..."**projet de réponses à d'éventuelles questions de la presse locale**", nous paraît tellement légère que nous n'arrivons tout simplement pas à y croire ; nous nous permettons d'adresser une copie de la présente à tous les signataires des télex MINE0065, MINA0566 et CIDA HULL PREO1118, dont nous avons profondément apprécié, dans ces circonstances, les vœux pour la Nouvelle Année.

La **majorité d'entre nous** a consacré une dizaine et souvent une vingtaine d'années au service du Gouvernement Canadien. Nos compétences et expérience professionnelles, très réelles mais très spécialisées nous rendent, au seuil de la quarantaine ou de la cinquantaine, pratiquement insérables désormais sur le marché du travail français et le dommage qui nous est ainsi causé est dramatique.

Le **dommage causé aux intérêts Canadiens en France**, s'il ne semble pas flagrant de prime abord, peut s'avérer ultérieurement plus conséquent.

En effet, **les liens tissés** depuis de nombreuses années par notre Consulat, liens sans cesse croissants, avec les milieux universitaires et culturels dans tout le Sud de la France, risquent de s'atrophier irrémédiablement car, si les distances géographiques ici sont faibles mesurées à l'échelle de celles de votre Pays, dans l'esprit des habitants du Sud, Paris peut sembler aussi lointain de Marseille qu'Ottawa.

Les **Citoyens Canadiens** établis ou transitant dans le Sud de la France, dont le nombre ayant recours à notre Consulat a augmenté de façon impressionnante, fait foi du besoin indispensable d'une représentation Canadienne dans cette région.

L'**Immigration**, de qualité et émanant de plus en plus d'entrepreneurs et investisseurs, est en pleine expansion vers les provinces anglophones mais surtout vers le Québec d'autant plus que les autorités de cette province viennent d'élargir leurs critères d'admission. Compte tenu de l'esprit parfois un peu casanier des Français, il est à prévoir que la suppression du relais que constituait le Service Immigration de Marseille représentera un obstacle de taille aux yeux de nombreux éventuels immigrants et risque d'amoinrir, sinon d'anéantir, leurs velléités. Le programme de réunification des familles pour les réfugiés en souffrira vraisemblablement aussi.

.../2

000125

- 2 -

Enfin, au nom de la place que tient le Canada au sein de la **Francophonie mondiale** et à la veille du prochain sommet francophone, il est éminemment déplorable et incompréhensible que la représentation Canadienne soit si sévèrement amputée, tout spécialement en France.

C'est pourquoi nous attendrons avec le plus vif intérêt une réponse de votre part, dans des délais que nous osons espérer les plus brefs.

Dans cette attente,

Nous vous prions d'agréer, Monsieur le Ministre, l'expression de nos sentiments distingués.

D. BOY

J. CECCALDI

F. CORDERA

C. COSTANI

J. DERANCHI

P. GAGNON

M. GAMBU

D. KAYA

M. MOCCI

C. OHAYON

Monsieur J. CLARK
Ministre des Affaires Extérieures
Ministère des Affaires Extérieures
OTTAWA - ONT.
CANADA K1A OG2

c.c. Monsieur le Premier Ministre
Monsieur le Ministre de l'Immigration
Monsieur le Directeur de l'ACDI
Monsieur l'Ambassadeur du Canada à Paris
Monsieur le Consul Général du Canada à Marseille



External Affairs
Canada

Affaires extérieures
Canada

Accession/Référence

File/Dossier

2-1-7

MESSAGE

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SECURITY
SÉCURITÉ

UNCLASSIFIED

23 MAR 87 15 13z

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FM/DE

FM EXTOTT ABMP1509 20MAR87

TO/À

TO ABDBI HMBRG MRSLL PERTH PHILA DELIVER BY 0900 24 MAR 87

INFO

DISTR

FROM PEARSON

REF

---DATES OF DEPARTURE

SUBJ/SUJ

PLS ADVISE IMMEDIATELY ANTICIPATED DATES OF DEPARTURE OF ALL
CB STAFF FOR ALLOWANCE PURPOSES INCLUDING THOSE RETURNING TO
CANADA AND THOSE CROSSPOSTING.

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

L PEARSON /an
SIG

ABMp

6-7926

L PEARSON
SIG

000127



External Affairs
Canada

Affaires extérieures
Canada

Accession/Référence

File/Dossier

2-1-7

MESSAGE

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SECURITY
SÉCURITÉ

UNCLASSIFIED

15 MAR 87

12

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FM/DE

FM EXTOTT APSA0998 18MAR87

TO/À

TO HSNKI

INFO

DISTR

FROM MCEACHERN

REF

REF YRTEL 0193 16FEB

SUBJ/SUJ

---CODING HSNKI POST CLOSURE

CODING FOR J EREMENKO 431-607-72964/431-607-72964.

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

W.E. MCEACHERN/stc

APSA

992-8927

SIG

J.A. CARISSE



External Affairs
Canada

Affaires extérieures
Canada

Accession/Référence

File/Dossier

2-1-7

MESSAGE

Align first character of Security Classification under this arrow
Alignez le premier caractère de la Sécurité sous cette flèche

SECURITY
SÉCURITÉ

UNCLASSIFIED

FM/DE

FM EXTOTT APSA1000 18MAR87

TO/À

TO KWAIT/MARTEL

INFO

DISTR

FROM MCEACHERN

REF

REF YRTEL 4101 17MAR

SUBJ/SUJ

---ROTATIONAL CR REDUCTION

TEL IN QUESTION WAS ACB0095 DATED 17FEB.MITC ADVISES IT WAS
TRANSMITTED TO YOUR POST AS OTT003 ON 18FEB AT 18032.

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

W.F. MCEACHERN/stc

APSA

992-8927

J.A. CARISSE

UNCLASSIFIED

FM PERTH RFAG0199 18 MAR 87

TO EXTCTT PSD

INFO CNRA MLERN SYDNY

DISTR PGB TFE PGBA PST PSR PAM JID APD APT

---PCST CLOSURE - HONORARY CONSUL/HONORARY COMMERCIAL REP

AS INDICATED IN MY EARLIER CORRESPONDENCE, GIVEN CONTINUING
COMMERCIAL POTENTIAL FOR CANADA IN WESTERN AUSTRALIA, IT WLD SEEM
TO BE IN OUR BEST INTERESTS TO APPOINT AN HONORARY REPRESENTATIVE
IN PERTH TO ASSIST MELBOURNE IN FURTHERING CANADIAN ECONOMIC
INTERESTS IN WESTERN AUSTRALIA. THIS IS PARTICULARLY RELEVANT GIVEN
DECISION TO REDUCE MELBOURNE OFFICE AND HENCE ITS CAPACITY TO SERVE
FULLY THIS REGION.

2. I WOULD RECOMMEND THEREFORE THAT WE CONSIDER APPOINTING AN
HONORARY CONSUL IN PERTH. THIS CONSUL HOWEVER, WOULD PERFORM ALMOST
EXCLUSIVELY ROLE OF AN HONORARY COMMERCIAL REPRESENTATIVE. REASON
I RECOMMEND HONORARY CONSUL AS OPPOSED TO AN HCR IS THAT LATTER
WOULD HAVE VIRTUALLY NO STATUS HERE AND WOULD NOT NECESSARILY
BE RECOGNIZED BY EITHER THE COMMONWEALTH OR STATE GOVERNMENTS.
AN HONORARY CONSUL, IRRESPECTIVE OF THE DUTIES WE DELINEATE FOR THIS
POSITION, WOULD BE RECOGNIZED BY BOTH LEVELS OF GOVERNMENT AND HAVE
STATUS AND ACCESS IN THE COMMUNITY. THIS PERSONS FUNCTIONS, HOWEVER,
WOULD NOT ENTAIL ANY PASSPORT VISA CONSULAR OR OTHER SUCH DUTIES
OTHER THAN ON AN EMERGENCY BASIS. COSTS WOULD PRESUMABLY BE ALONG
LINES DELINEATED IN PAM0140 TO PSR 29/1/87.

.../2

RETURN TO RENOUVER	0100	FOR FILING POUR - ETRE PORTE AU DOSSIER
ACC 491598	DATE	
22-1-7		DOSSIER
C-80-1-1-3		

This quota was discussed with RD yesterday. Think Ross has good suggestion. Infinitely seeing over aspects to HC as opposed to Com. Rep.

PAGE TWO RFAG0199 PAGE TWO

3. I HAVE BEEN APPROACHED BY A FEW PERSONS INTERESTED IN REPRESENTING CANADA AND AT LEAST IN ONE CASE HAVE PASSED ON INFORMATION TO MELBOURNE AND CANBERRA. IT IS MY VIEW HOWEVER, THAT WE WOULD NOT NECESSARILY WISH TO APPOINT SOMEONE WHO WOULD BE IN ESSENCE QUOTE A FIGUREHEAD UNQUOTE (AS SOME OTHER COUNTRIES ARGUABLY HAVE DONE) BUT RATHER WOULD WANT A PERSON KNOWLEDGEABLE ON CANADA AND CANADIAN ECONOMIC INTERESTS AND INDUSTRY AND WHO WOULD BE PREPARED TO UNDERTAKE SPECIFIC TASKS ON BEHALF OF CANADIAN GOVERNMENT PROVINCIAL GOVERNMENTS AND INDIVIDUAL COMPANIES.

4. SEVERAL COUNTRIES HAVE HONORARY CONSULS OR HONORARY CONSULS GENERAL HERE IN PERTH. SEVERAL EUROPEAN COUNTRIES HAVE AN INTERESTING ARRANGEMENT WHEREBY THEY HAVE HONORARY CONSULS OR CONSULS GENERAL WHO HAVE REPORTING TO THEM (OFTEN ONLY IN PERFUNCTORY MANNER) CAREER DIPLOMATS. FOR EXAMPLE WEST GERMANY MAINTAINS AN HONORARY CONSUL GENERAL AND A CAREER VICE CONSUL/TRADE COMMISSIONER, THE NETHERLANDS HAS NEAR IDENTICAL ARRANGEMENT, AND THE FRENCH HAVE AN HONORARY CONSUL WHO WORKS SEPARATELY FROM THEIR CAREER TRADE COMMISSION. OTHER EUROPEAN COUNTRIES SUCH AS NORWAY, DENMARK, SWEDEN HAVE HONORARY CONSULS ONLY WHERE AS OTHERS SUCH AS BELGIUM HAVE A RESIDENT TRADE COMMISSIONER AND NO HONORARY REPRESENTATIVE. SEVERAL LDC'S SUCH AS THE PHILIPPINES THAILAND AND NEPAL HAVE HONORARY CONSULS WITH NO CAREER PERSONS AND THESE HONORARY'S SPEND BULK OF THEIR TIME ISSUING TOURIST VISAS.

.../3

PAGE THREE RFAG0199 PAGE THREE

5. HAVING CONSIDERED VARIOUS OPTIONS AND INDIVIDUALS I WOULD
RECOMMEND THAT WE THINK OF APPOINTING JEANNIE LYALL AS CANADA'S
QUOTE HONORARY CONSUL (COMMERCIAL) UNQUOTE IN PERTH. JEANNIE
HAS PERFORMED A YEOMAN'S (YEOPERSONS?) JOB FOR CANADA AS COMMERCIAL
OFFICER AT THIS POST AND HAS JUST ACCEPTED POSITION AS EXECUTIVE
DIRECTOR IN WESTERN AUSTRALIA OF BUILDING OWNERS AND MANAGERS
ASSOCIATION (BOMA). IN THIS JOB SHE WILL HAVE A SMALL STAFF AND
ACCESS TO OFFICE SUPPORT SYSTEMS. DEPENDENT UPON THE ANTICIPATED
WORKLOAD THAT WOULD BE PLACED ON HER INCLUDING TIME SHE AND HER
STAFF WOULD NEED TO DEVOTE TO CANADIAN MATTERS, COMPENSATION FOR
SUCH WORK AND CONTRIBUTION TO EXPENSES AS WELL AS AGREEMENT TO
APPOINT HER AS HONARY CONSUL AS OPPOSED TO HONORARY COMMERCIAL
REPRESENTATIVE, SHE WOULD ACCEPT SUCH AN APPOINTMENT IN PRINCIPLE.
SINCE JEANNIE KNOWS CANADA, CANADA'S INDUSTRIAL CAPACITIES AND
INTERESTS, CANADIAN FIRMS, AND QUOTE THE CANADIAN EXPORT PROMOTION
AND INVESTMENT DEVELOPMENT AND TECHNOLOGY TRANSFER SYSTEMS UNQUOTE
SHE WOULD PROVE INVALUABLE TO MELBOURNE IN SUPPORTING THEIR
ENDEAVOURS HERE IN W.A. AS BONUS SHE IS VERY WELL CONNECTED IN
BUSINESS COMMUNITY HERE AND HAS WIDE RANGE OF CONTACTS IN CDN
AND PROVINCIAL GOVTS AND INDUSTRY IN CDA.

.../4.

PAGE FOUR RFAG0199 PAGE FOUR

6.I HAVE DISCUSSED THIS MATTER WITH CANBERRA AND MELBOURNE/DAWSON
WHO AGREE IN PRINCIPLE WITH THIS PROPOSAL.WE ARE HOPEFUL THAT
FAVOURABLE CONSIDERATION WILL BE GIVEN TO THE FOREGOING
PROPOSAL.AS WE ARE IN FINAL CLOSEDOWN PROCESS AND TELEX WILL BE
CUT OFF 26MARCH LEAVE FINALIZATION OF ARRANGEMENTS TO YOU AND
REMAINING AUSTRALIAN POSTS.

UUU/802 180715Z RFAG0199



External Affairs
Canada

Affaires extérieures
Canada

Accession/Référence

File/Dossier

2-1-7
SF

MESSAGE

Align first character of Security Classification under this arrow
Alignez le premier caractère de la Sécurité sous cette flèche

SECURITY
SÉCURITÉ

UNCLASSIFIED

17 MAR 87 12 01Z

10

FM/DE

FM EXTOTT APSA0981 17MAR87

TO/À

TO BNATO

INFO

DISTR

FROM CARISSE

REF

REF YRTEL YBA0082 06MAR

SUBJ/SUJ

---ROTATIONAL CR GROUP

LETTERS SHOULD BE READY FOR DISTRIBUTION EARLY NEXT WEEK. SHOULD
QUESTIONS ARISE AFTER/AFTER RECEIPT WE SHALL BE PLEASED TO REPLY.

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

J. A. CARISSE/stc
SIG

APSA

992-5241

A. Carisse
SIG A. CARISSE

000134

UNCLASSIFIED

FM EXTOTT PAM0340 12MAR87

TO PERTH

INFO CNBRA

DISTR CMDX MRD MRPA PSR PST PSD

---DISPOSAL OF RESIDENCE

PAM/MRPA ACCEPT POSSIBILITY THAT SALE OF OR MAY BE CONCLUDED BY
CNBRA OF NECESSITY. TRUST CNBRA CONCURS.

2. APPRECIATE POST INTENTIONS TO SHIP OR FURNISHINGS ON 01JUN. WE
HOPE THAT AUCTION/VIEWING OF PROSPECTIVE PURCHASERS WILL HAVE
TAKEN PLACE PRIOR TO THIS-EVEN IF ACTUAL SALE TAKES PLACE
CONSIDERABLY LATER. RATIONALE IS THAT RESIDENCE WILL BE MORE
ATTRACTIVE IN FURNISHED STATE. HOWEVER, WE CONCUR THAT SHIPMENT OF
MATERIAL ASSETS IS MOST IMPORTANT CONCERN AND THAT THIS WILL BE
MOST EFFECTIVELY ACHIEVED BY YOUR GOOD SELF RATHER THAN VIA CNBRA
AT ARMS LENGTH.

UUU/138 121628Z PAM0340

RECEIVED
RECEIVED
6-1-3-PGB
7-2-1-7

SUBJECT/SUJET

LOCATION

J. A. BUSINESS WORLD

DATE

MARCH 1987

Canada

THANK YOU WESTERN AUSTRALIA

The Consul General and the staff of the Canadian Consulate General in Perth wish to thank the people of Western Australia for their strong support and co-operation over the past five years. Due to economic restraint in Canada however, this Consulate General has now ceased operations.

Enquiries regarding trade, investment and other commercial matters with Canada should henceforth be directed to the:

**Canadian Consulate General,
6th Floor,
1 Collins Street,
Melbourne, Victoria 3000
Tel: (03) 654-1433 Tlx: AA30501**

Immigration, visa, cultural, tourism, academic and related subjects should be directed to the:

**Canadian Consulate General,
50 Bridge Street, AMP Centre,
Sydney NSW 2000
Tel: (02) 231-6522 Tlx: AA20600;**

and

**Consular, passport, citizenship and related matters to the
Canadian High Commission,
at Commonwealth Avenue,
Canberra ACT 2600
Tel: (062) 733-844 Tlx: AA62017.**

Page 14 W.A. Business World March, 1987

Canadian Consulate closes shop

The Canadian Consulate General has wound up its activities in Perth following a decision by their government to reduce consular activities due to economic restraint in Canada.

Local enquiries on Canada in matters will now be made to either

Melbourne, Sydney or the Canadian High Commission in Canberra.

For convenience, the three offices will handle different areas of activities.

The Melbourne office will concentrate on trade, investment and other commercial matters.

Immigration, visa, cultural, tourism, academic and similar subjects will be administered by the Sydney branch while consular, passport, citizenship and related matters will be controlled by the Canadian High Commission in Canberra.

The present Perth based consul general, Bill Ross has been transferred to The Hague.

External Affairs Affaires extérieures
Canada Canada

APGS/J. LeBane/2-7480/oc

TO/À FILE
FROM/DE APGS/LeBane

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

DOWNSIZING/STAFFING -
SOCIAL AFFAIRS PROGRAM

Security/Sécurité
CONFIDENTIAL PERS INFO
Accession/Référence
File/Dossier 2-1-7
Date 4 March 1987
Number/Numéro APGS-286

ENCLOSURES
ANNEXES

DISTRIBUTION

APG
APD
ACBX
ADAR

With extension of Rogers as Consul and Social Affairs Program Manager until summer 1988, spoke to Wilkinson/CMA on his status from 31 March 1987. As result of downsizing exercise position Rogers now occupies will disappear that date. Rogers is not scheduled to replace Greaves until end of June in position EXTS-5084. Greaves confirmed in cross-posting assignment to Budapest. Wilkinson informed me that CMA has no problem with existing staffing schedule and has adopted flexible resourcing view in respect to these confirmed situations. While CMA will officially delete Rogers present position from establishment effective 31 March, she will speak to ADAR/Dussault to confirm existing status quo from 31 March to 30 June. In effect Rogers will be Consul from 31 March, and Program Manager from 30 June 1987.

J. LeBane
J.C. LeBane
Deputy Director
Social Affairs
Personnel Unit

UNCLASSIFIED

FM SYDNY UFAG1074 03MAR87

TC JARTA

INFO EXTCTT PAM CNBRA MLBRN PERTH

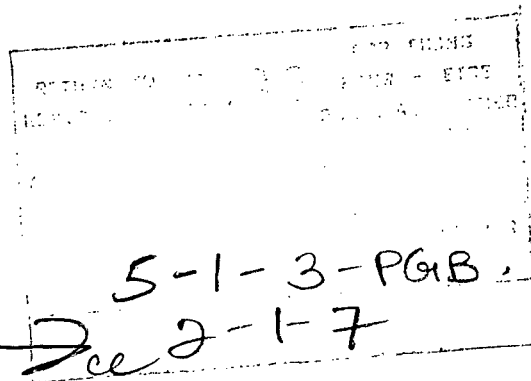
DISTR PSD PSR PST PGB PGBA

REF YRTEL XEAG2123 09FEB87

---POST CLOSURE OFFICE EQUIP/FURNISHING

WE ADVISE SHIPMENT OF ONE CRATE CONTAINING 3/3 IBM TYPEWRITERS PER
FLIGHT GA871 ON 01MAR87 AWB12607736614.

UUU/803 032331Z UFAG1074



External Affairs / Affaires extérieures
Canada

BUF 002/23

MESSAGE

FILE/DOSSIER

PAGE 1 of 1

Align first character of Security Classification under this arrow
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SECURITY /
SÉCURITÉ

RESTRICTED

ZXFX

RETURN TO	FEB. 23/8	FILE 1-8
REVOYER AU	B-1-8	POUR - ETRE
ACC	REF	DATE
FILE	DOSSIER	
2-1-7		#32

FM/DE

FM BFALO DE ROGERS

TO/A

TO EMBWSH/COTLIEB

INFO

INFO UGB

DISTR

REF

SUBJ/SUJ

---POST REDUCTIONS

I THINK YOU ASKED ME TO REMIND YOU TO SEND A TELEGRAM TO
THE RSEA RE THE DOWNGRADING OF BUFFALO.

ANOTHER CONCERN IS THAT THE SENIOR CONSUL LEFT IN CHARGE
IS AN IMMIGRATION OFFICER WHICH WOULD BE APPROPRIATE IF
THIS WERE THE MAJOR PROGRAM IN THIS AREA. IT IS NOT/NOT.
TRADE IS. THE LOCAL BUSINESS COMMUNITY IS PUZZLED THAT
WE GIVE A HIGHER PROFILE TO IMMIGRATION THAN WE DO TO
TRADE.

UNCLASSIFIED

FM SYD ~~UFAG0932~~ *SYDNEY*

TO EXTOTT PAM

INFO PTH CNBRA

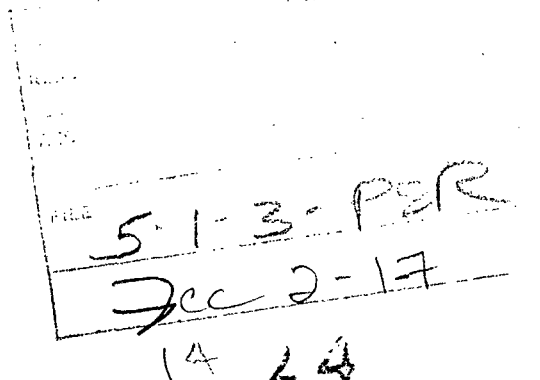
DISTR MIT CMDX PSD PSR

REF YRTEL PAM0258 19FEB87

---POST CLOSURE PERTH -TELECOM

HAVE BEEN IN TOUCH WITH KAMARL AYOUB, KEY CONTACT IN OVERSEAS
TELECOMMUNICATIONS COMMISSION AUSTRALIA (OTC) REGARDING PROCEDURE
FOR CANCELLING SERVICE BETWEEN PERTH OFFICE OFFICE AND SYDNEY GATEWAY.
Y. HE ADVISES THAT CONGEN PERTH SHOULD WRITE TO TELECOM AUSTRALIA
OFFICE IN PERTH AND INSTRUCT THEM TO REMOVE TELEX MACHINE AND
CANCEL SHORT HAUL LANDLINES BETWEEN CONGEN PERTH AND CENTRAL
TELEGRAPH OFFICE, PERTH. A COPY OF THIS LETTER SHOULD BE SENT TO
OTC, 32-36 MARTING PLACE, SYDNEY, NSW 2000, ATTN. K. AYOUB. LATTER IS
RESPONSIBLE FOR CANCELLING LINE BETWEEN CTO PERTH AND GATEWAY IN
SYDNEY. WF HAVE ASKED AYOUB TO DO SO ON DATE LPERTH DECIDES.

UUU/803 230452Z UFAG0932



A

UNCLASSIFIED

FM EXTOTT PAM0258 19FEB87

TO PERTH SYDNY

INFO CNBRA

DISTR MIT CMDX PSD PSR

REF YOURTEL RFAG0103 05FEB87

---POST CLOSURE-TELECOM

FOR PERTH: PARA 14 YOUR REFTTEL MENTIONING LETTERS TO TERMINATE
TELEX AND TELEPHONE CONTRACTS DOES NOT/NOT REFER TO TELECOM LINK
PERTH-SYDNY INSTALLED JUN-JUL86. ADVISE IF REQUEST FOR SERVICE
CANCELLATION THIS LINK ALSO WENT. IF SO, PLS PROVIDE PROPOSED DATE
OF TERMINATION, AS WE MUST CO-ORDINATE THIS END.

2. FOR SYDNY: PLS LIAISE WITH TELECOM AUTHORITIES TO ENSURE ALL
CHARGES RELATING TO PERTH-SYDNY PORTION OF NETWORK (LOOPS/EQPT
RENTALS ETC) ARE CANCELLED FROM DATE PROVIDED BY PERTH.

UUU/039 191916Z PAM0258

5-1-3-PSR
JUL 2-1-7.
1A

Canada

Canada

TO/À • CMD
FROM/DE • LSR

REFERENCE • Our Memo LSR-0060 of February 4, 1987
RÉFÉRENCE (not sent)
SUBJECT •
SUJET Post Closure: Quito

Security/Sécurité
CONFIDENTIAL
Accession/Référence
File/Dossier
2-1-7
MIRP
Date
16 February 1987
Number/Numéro
LSR-0250

ENCLOSURES
ANNEXES

DISTRIBUTION

MINA

Attached is a paper on the Closing of the Embassy in Quito. It had originally been drafted as a Memorandum to the SSEA.

K. J. Harley

K. J. Harley
Director
South America Relations
Division

P.S. Rod: I understand that DMC has asked you to do an omnibus memo on port-closing. This can be considered our submission on Quito. If you require any further details please let me know.

W.K.



External Affairs
Canada

Affaires extérieures
Canada

Associate Under-Secretary

Sous-secrétaire associé

11 Feb 87

LSR (through LSD and LSA)

As I understand DMC mentioned at last Management Committee, he has asked Irwin to do a comprehensive memo to SSEA on status of post closing exercise. In light of this, the info in the attached memo should be passed to CMD rather than routed separately to SSEA. RGB is already working with CMD on Helsinki closing.

LSR
Re-addressed as
requested with
info copy B

Brian Hambley

Rec'd.
FEB 11 1987
LSD.



External Affairs
Canada

Affaires extérieures
Canada

Document disclosed under the Access to Information Act -
Document divulgué en vertu de la Loi sur l'accès à l'information

Dmc

TRANSMITTAL SLIP - NOTE D'ENVOI

TO/À USS (through *LSR* and *US*)

FROM/DE LSR

SUBJECT/SUJET Post Closure: Quito

Security **CONFIDENTIAL**
Sécurité

File
Dossier

Date 4 February 1987

ATTACHMENT
PIÈCE JOINTE

Memorandum to the Secretary of State for
External Affairs (LSR-0060)

DISTRIBUTION RECORD OF CONSULTATION
(Names/Divisions)
RAPPORT DE CONSULTATION
(Noms des individus/Directions)

MINA
MINT
MINE
USS
CMGR(2)
FILE

LGB
LSD
LST

ACTION/SUITE À DONNER

The attached memorandum is for
your signature, please, if you
agree.

REQUIRED BY/DEMANDÉ POUR

K. J. Harley
K. J. Harley
Director
South America Relations
Division

TO BE RETAINED WITH FILE COPY - A CONSERVER AVEC L'EXEMPLAIRE DESTINÉ AU DOS:000144

EXT 401 *R.491*

K. J. Harley
South America Relations
992-2480

CONFIDENTIAL

February 4, 1987

LSR-0060

Memorandum for:
The Secretary of State for External Affairs

c.c. Minister for International Trade
c.c. Minister for External Relations

SUBJECT: Post Closure: Quito

SUMMARY:

The Ecuadorean Government, not unexpectedly, has reacted negatively to the announcement that Canada will close its Embassy in Quito for the second time in less than 20 years. President Leonel Febres Cordero is reported to have been astounded that a Conservative Government in Canada could have taken a decision to close an Embassy in another country (Ecuador) which is also governed by a conservative government.

BACKGROUND:

Our Ambassador in Quito, Mr. Arch McArthur, was called in to the Foreign Ministry on January 5, 1987 by the Director General of the Americas, Ambassador Roque Canadas, to receive a diplomatic note informing the Canadian Government that the Ecuadorean Government has decided to close its Embassy in Ottawa and entrust its relations with Canada to the Ecuadorean Embassy in Washington, D.C., effective 22 February 1987.

^{ms.} Ambassador Canadas informed ^{ms.} Ambassador McArthur that he had argued against this step but was unsuccessful. Ecuador will, however, maintain its two Consulates General in Toronto and Montreal.


Steps are under way to close our Embassy in Quito effective March 31, 1987. Ecuador has already sought agrément for its Ambassador in Washington.

. . . 2

- 2 -

CONFIDENTIAL

It should be noted that in addition to the Government of Ecuador, a number of Canadian organizations and individuals have also registered their disappointment and concern at the announcement that our Quito Embassy will be closed. These include senior officials in the ministries of trade in the Governments of Alberta and Ontario, the Canadian Hispanic Congress, The Native Council of Canada, the Assembly of First Nations and others with business or cultural interests in Ecuador. Most of these parties have complained that the absence of a Canadian Embassy in Quito will seriously undermine their efforts to maintain and expand their activities in Ecuador.



M. R. Bell
Assistant Deputy Minister
Latin America and Caribbean

J. H. Taylor

UNCLASSIFIED

FM PERTH RFAG0131 16FEB87
TO CNBRA MLBRN SYDNY
INFO EXTOTT PAM

DISTR PGB PST PSD/PSR PGP

---POST CLOSURE - TELEPHONES

OFFICE IS NOW CLOSED TO PUBLIC AND WE ARE IN PROCESS OF ADMINISTERING
CLOSEDOWN. IN THIS SITUATION AND GIVEN DEPARTURE OF CLERK/ACCOUNTANT
HOSPITALIZATION OF RECEPTIONIST AND NEED FOR REMAINING STAFF TO
UNDERTAKE VARIETY OF NEW DUTIES, THERE WILL BE OCCASIONS BETWEEN NOW
AND END OF MARCH WHEN CENTRAL SWITCHBOARD WILL BE TURNED OFF. FYI AND
IN CASE OF URGENCY, YOU CAN CALL DIRECTLY TO HOMS OFFICE AT 322-5840
RESIDENCE PHONES ARE ROSS 386-8555, LYALL 328-4761, M
WALKER 367-5722.

UUU/802 160730Z RFAG0131

FILE

5-1-3-PSR

CC 2-1-7

14

UNCLASSIFIED

ACTION
SUITE A DONNER

FM CLVND YGGR0101 05FEB87

TO EXTOTT/URR/CMDX

URR		
URRG	URRP	URRS

INFO WSHDC ATNTA BOSTN BFALO CHCGO DALAS DTROT LNGLS MNPLS CNGNY

FEB 16 1987

PHILA SFRAN SEATL

DIST DMC UGB UAM CMA ABKL APT MFFP ABK UTD UTW

REF URTEL UGB0121 15DEC86 - WSHDC TEL UNAP 7600 30

OUR TEL.

---MISSION REDUCTION CLVND - LES HEALTH INSURANCE---

RETURN TO RENOYER AU		FOR FILING POUR - ETRE PORTE AU DOSSIER	
BICO		BICO	
ACC	REF	DATE	
FILE	DOSSIER		
2-1-7		#32	

1. AS RESULT OF YOUR UNDERTAKING IN REFTEL UGB0121 TO ABIDE BY LOCAL LAWS, WE WONDER HOW THIS APPLIES TO HEALTH INSURANCE UNDER THE QUOTE PUBLIC LAW 99-272 UNQUOTE (OUR FAX YGGR132 22 DEC86). PRESUME WSHDC UNAP 7770 30JAN87 WAS RESPONSE TO OUR QUERY, BUT IT DOES NOT CONFRONT THE FACT OF USA LEGAL OBLIGATIONS.

2. FURTHER, WE HAVE CONTACTED SUN LIFE AS PER PHONE NUMBER SUPPLIED IN WSHDC TEL AND HAVE RECEIVED INFO AS FOLLOWS:

AVERAGE COST TO SINGLE PERSON CONVERTING FROM GROUP PLAN WITH SUN LIFE TO PRIVATE PLAN WITH SUN LIFE, COVERING EXISTING ILLNESS AND 100. DEDUCTIBLE:

(AGE 40-49)

(AGE 50-59)

FEMALE - 1,118. PER QUARTER

1,311. PER QUARTER

THESE RATES MAY VARY SOMEWHAT DUE TO AGE, SEX, LOCATION OF HOME,

...2

PAGE TWO YGGR0101 UNCLAS

ETC. EACH PERSON WISHING TO CONVERT MUST CALL SUN LIFE WITHIN 30 DAYS OF SEPARATION.

CURRENTLY IN THE GROUP PLAN THE EMPLOYEE SHARE IS:

FEMALE - 53.56 PER MONTH - PER QUARTER 160.68

3. AS YOU WILL SEE, THE PRIVATE SUN LIFE RATE FOR A MIDDLE AGED WOMAN BEING LAID OFF IS OVER 8 TIMES THE GROUP RATE.

4. AS YOU ARE AWARE, WE HAVE 2 WOMEN ON STAFF WHO HAVE HAD MAJOR TREATMENT FOR CANCER DURING PAST YEAR AND BOTH ARE STILL UNDER TREATMENT. WE HAVE TWO OTHER WOMEN IMMINENTLY PREGNANT.

5. IT IS QUITE EVIDENT THAT THE PREMIUMS OF SUN LIFE ARE GOING TO PRESENT AN ONEROUS (PERHAPS IMPOSSIBLE IN ONE CASE) BURDEN ON OUR DISCHARGED WOMEN. FURTHER, WE WOULD SEEM TO BE IN CONTRADICTION OF THE USA LAWS AND COULD RUN THE RISK OF SUIT. THE OPTION OF ALTERNATIVE HEALTH INSURANCE FOR THESE TWO WOMEN WITH THEIR RECENT HISTORY OF CARCENOMA IS SIMPLY NOT AVAILABLE.

6. INCIDENTALLY, ONE WOMAN, JACQUELINE DUBOIS, IS CANADIAN, AND MIGHT WELL QUALIFY AS AN INDIGENT CANADIAN CONSULAR CASE SHOULD WE PROCEED AS SUGGESTED.

7. COULD YOU REVISIT THIS SITUATION AND ADVISE US.

A) HOW YOUR SUGGESTED COURSE OF ACTION COMPLIES WITH USA LAW WHICH ON OUR READING SUGGESTS AN OBLIGATION TO CARRY HEALTH INSURANCE AT THE SAME GROUP RATES FOR UP TO 18 MONTHS AFTER LAYOFF.

B) ANY ALTERNATIVE SUGGESTIONS YOU HAVE WHICH MIGHT AMELIORATE A POTENTIALLY EMBARRASSING SITUATION BROUGHT ON BY OUR DECISION TO DOWNSIZE.

UUU/855 161445Z YGGR0101

File

UNCLASSIFIED

F, M PERTH RFAG0124 12FEB87

TO EXTOTT PGB IMMEDIATE

INFO CNBRA MLBRN SYDNY

DISTR PGBA PSD PSR PST PGP PAM CMDX

---POST CLOSURE - PROGRAM TRANSFER

IT HAS NOW BEEN TWO MONTHS SINCE ANNOUNCEMENT OF PERTH CONGEN CLOSURE AND WE HAVE YET TO BE INFORMED REGARDING TRANSFER OF OUR PROGRAMS TO OTHER PAUSTRALIAN MISSIONS. AS ALL PROGRAMS HAVE NOW BEEN TERMINATED HERE (EXCEPT ON EMERGENCY OR PREARRANGED BASIS) AND OFFICE CLOSES TO PUBLIC TOMORROW, IT IS IMPERATIVE THAT WE RECEIVE ADVICE SOONEST ON PROGRAM TRANSFER. WE REQUIRE THIS INFO SO THAT DIPLOMATIC NOTE CAN BE SENT, SO THAT WE CAN INFORM PREMIER AND OTHERS DURING FAREWELL CALLS THIS WEEK AND NEXT, SO THAT WE MIGHT PLACE NOTICE IN NEWSPAPER, ETC.

2. UNLESS WE HEAR TO CONTRARY FROM YOU, WE PROPOSE TO ISSUE STATEMENT FEB 19 (DAY OF FAREWELL RECEPTION) ALONG FOLLOWING LINES:

QUOTE AS EARLIER ANNOUNCED, IN THE CONTEXT OF ECONOMIC RESTRAINTS, THE CANADIAN GOVERNMENT HAS DECIDED TO CLOSE ITS CONSULATE GENERAL IN PERTH BY MARCH 31 1987 AND THE OFFICE CLOSED TO GENERAL PUBLIC ENQUIRIES 13FEB87. INDIVIDUALS AND ORGANIZATIONS REQUIRING INFORMATION AND/OR ASSISTANCE REGARDING CANADA SHOULD DIRECT THEMSELVES AS FOLLOWS: (A) ALL TRADE, COMMERCIAL AND ECONOMIC MATTERS TO CDN CONGEN MELBOURNE (B) IMMIGRATION, VISA AND RELATED MATTERS TO CDN CONGEN SYDNY (C) CONSULAR, PASSPORT, CITIZENSHIP AND RELATED MATTERS TO CDN HIGH COMMISSION CNBRA (D) CULTURAL, TOURISM ACADEMIC AND RELATED SUBJECTS TO CDN CONGEN SYDNY UNQUOTE. (FULL ADDRESS, TELEPHONE NUMBERS ETC WOULD BE INCLUDED).

RETURN TO 3000	FOR FILING
REMOVED TO 3000	DATE - 12 FEB 87
ACC	REF 7711
FILE	5-1-3-PSR
	Dec 2-1-7
	14

PAGE TWO RFAG0124 UNCLAS

3. IT IS OUR UNDERSTANDING THAT EXCEPT FOR CONSULAR AND PASSPORT MATTERS WHICH MAY BE GOING TO MLBRN FOREGOING ACCORDS GENERALLY WITH CURRENT THINKING IN OTTAWA. ON CONSULAR AND PASSPORT ISSUES WE CARRY NO BRIEF AND HAVE NO PROBLEM WITH MLBRN HANDLING THESE AFFAIRS. ONLY REASON WE HAVE PUT CNBRA AS REFERENCE POINT IS THAT FOR PAST 5 YEARS CNBRA HAS ISSUED ALL OUR PASSPORTS. ON PUBLIC AFFAIRS, WE HAVE SUGGESTED SYDNY PRIMARILY BECAUSE OF ACADEMIC RELNS AND PERFORMING ARTS CONNECTIONS. AGAIN, WLD HAVE NO PROBLEM WITH CNBRA HANDLING.

4. YOU WILL APPRECIATE SITUATION IS BECOMING EMBARRASSING AND WE WLD BE GRATEFUL FOR YOUR IMMEDIATE ADVICE. FOR OUR PART, WE ARE AWARE OF DIFFICULT DELIBERATIONS RE ULTIMATE SCOPE AND SIZE OF MLBRN OFFICE, BUT FEEL THAT WESTERN AUSTRALIAN CONTACTS INCLUDING VISITING CDNS SHOULD HAVE SOME CLEAR ANSWERS. LOOK FWD TO YOUR ADVICE.

UUU/802 120730Z RFAG0124

UNCLASSIFIED

FM EXTOTT PAM0223 11FEB87

TO PERTH

INFO MLBRN CNBRA SYDNY

DISTR CMDX PSD/PSR PST PGBA ISS MIT MIR MIRM MRPF MRMS MFFP MRPD
MRMC JIC

REF YOURTEL RFAG0106 05FEB87

---POST CLOSURE

SITREP MUCH APPRECIATED.

2.HAVE DISCUSSED PROGRAM TRANSFERS WITH PSR AND PST.RE CONSULAR:
THINKING IS THAT ROUTINE ASPECTS(RESIDENT LISTS,PASSPORT ISSUANCE,
DOCU VERIFICATION)WILL BE TRANSFERRED TO CNBRA.EMERGENCY
ASSISTANCE TO DISTRESSED CDNS TRANSFERRED TO MLBRN.RF
ADMINISTRATION:CNBRA.RE PUBLIC AFFAIRS/INFORMATION:
RECEPTIONIST/INFO CLERK MLERN TO HANDLE ROUTINE REQUESTS VIA
HANDOUTS,ETC.SUBSTANTIVE ISSUES TO BE TRANSFERRED TO SYDNY.TRADE
DEVELOPMENT:PROGRAM TO BE TRANSFERRED TO MLERN.BELIEVE TRANSFERS
OF PROGRAM CAN TAKE PLACE IMMEDIATELY.PST/PSR PROPOSED DATE OF
16FEB.

3.PST/PSR IS INVESTIGATING QUESTION OF HON CON/HON COM REP.WILL
ADVISE.

4.PLEASED TO LEARN THAT MAIN ADMIN FUNCTIONS WILL BE COMPLETED BY
END OF FY 86/87.

...2

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24

PAGE TWO PAM0223 UNCLAS

5.YOUR ADVICE THAT LANDLORD MAY SETTLE FOR DLRS 12,000 AUD IN LIFU OF RESTORATION(LANDLORD RETAINS SECURITY FITTINGS)IS VERY GOOD NEWS.THIS IS NOT/NOT AN EXCESSIVE AMT AND IS CONSIDERABLY LESS THAN ANTICIPATED HERE.

6.APPRECIATE YOUR WILLINGNESS TO CONVERT SPARE BEDROOM TO OFFICE. THIS WILL REDUCE COSTS.TIME-TABLE FOR AUCTION AS SUGGESIED IS SUITABLE.

7.OFFICE EQUIPMENT.CONCUR WITH PROPOSAL TO SEND PHILIPS TO MLBRN AND CANON TO CNBRA.ANYTHING NOT/NOT REQUIRED IN AUSTRALIA SHOULD GO TO JKRTA NOT/NOT SHNGI.

8.CONCUR WITH YOUR PROPOSALS RE REMOVALS.

9.SHIPMENT OF DIP SERVICE TO SHNGI IN MID SUMMER REPRESENTS GOOD TIMING AS OR THERE WILL NOT/NOT BE READY UNTIL THEN.

10.CONFIRM THAT ALL PERTH ARTWORKS TO BE RETURNED TO OTTAWA.MLBRSN WORKS ARE IN TRANSIT FROM OTT.

11.ABKL HAS APPROVED PAYMENT OF SEVERENCE PAY.DETAILS ALREADY FORWARDED.

12.POST IS AUTHORIZED TO RETAIN VEHICLE UNTIL MID-SUMMER.CNBRA CAN CONCLUDE SALE PROCEDURES,IF NECESSARY.

13.CONFIRM THAT SHIPMENT OF UNCLAS MATERIALS AS PROPOSED IS ACCEPTABLE.

14.SHIPMENT SCHEDULE IS CORRECT EXCEPT THAT LIMA IS NO/NO LONGER

...3

PAGE THREE PAM0223 UNCLAS

TO RECEIVE METAL FURNISHING. ALL OFFICE FURNISHINGS TO JKRTA.

15. FINALLY, RE COSTS ASSOCIATED WITH POST CLOSURE. AS NOTED EARLIER, WE WILL WORK ON BASIS OF PROVIDING POST WITH FUNDS VIA POST BUDGET. WOULD APPRECIATE POST COMPLETING MID-FEB FORECAST OF EXPENDITURES, WITH SPECIFIC EMPHASIS ON WHAT EXPENDITURES POST CAN MEET TO CLOSE POST AND WHAT IT CAN NOT/NOT. PAM WILL DO IMMEDIATE BUDGET TRANSFER OF REQUIRED FUNDS ON RECEIPT OF FORECAST.

UUU/243 122201Z PAM0223

To: *Will handle with RWD. Input to RWD/RCR on Feb. 18, 1987*
for action, please JH 10/2
11/2/87
File R.

**ACTION
SUITE A DONNER**

RETURN TO RENOYER AU	D100	FOR FILING FOUR - ETRE PORTE AU DOSSIER
ACC	REF	DATE
FILE	3-HMBRG 2-1-7	DOSSIER
33		

MIRP

C O N F I D E N T I A L

FM BONN ZQIM5125 09FEB87

TO EXTOTT **RGB**

INFO BAG HMBRG MUNIC BRLIN DE BON

DISTR DMC CMD CMDX CMA RWD RWT RCR RAM RWP JIM JIC JIS JID

REF OURTEL ZQGR2395 27JAN

---CLOSURE HMBRG:CONSULAR PGM,IMMIG PGM-RESOURCE

REQUIREMENTS

YOU WILL NOTE FROM OURTEL ZQCS4447 24OCT86(DISTR COPY TO RWP AND RCR)AND FROM 87/88 POST PLAN THAT CASE FOR ADDITIONAL 2.5 PY IN CONSULAR PGM WAS MADE AFTER A-BASE RESOURCE REVIEW REDUCED CONSULAR SERVICES AT ALL CONSULAR POSTS,TRANSFERRING ROUTINE CONSULAR DUTIES SUCH AS PASSPORT AND CITIZENSHIP SERVICES TO BONN.

2.CLOSURE OF HMBRG EXACERBATES SITU AS EMB NOW RESPONDS TO EMERGENCY CONSULAR SERVICES IN HMBRG DURING QUIET HRS AND WILL TAKE ON SOME ADDITIONAL ROUTINE MATTERS(PHONE CALLS,ETC)THAT DDORF UNABLE TO HANDLE.ALSO,WITH OVERALL REDUCTION IN CONSULAR POSTS OF RESOURCES DEVOTED TO CONSULAR WORK,IT MUST BE ANTICIPATED THAT EMB CONSULAR SECTION WILL PLAY GREATER ROLE IN CONSULAR EMERGENCY SITUATIONS THROUGHOUT FRG.

3.AS PROPOSAL TO TRANSFER CONSULAR SERVICES TO LAHR APPEARS TO HAVE ENCOUNTERED DIFFICULTIES(SEE RCR1210 13NOV86)INCREASE IN CONSULAR BURDEN NOW WILL BE HEAVIER THAN ANTICIPATED IN REFTEL. OUR POSITION IS SUPPORTED BY JIC MEMO 0096(TO RCR)OF 20JAN.

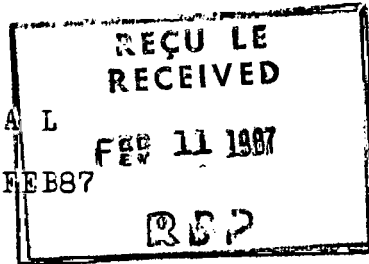
Can we not move this?

PAGE TWO ZQIM5125 CONFD

4. AS YOU KNOW, IMMIG PGM IN BONN ALSO ABSORBED VISA WORKLOAD FROM HEMBRG AND I1%9J9 MID-NOVEMBER. WHILE TRANSFER PRECEDED DECISION TO CLOSE POST IMPACT OF TRANSFER WILL NOT/NOT BE FELT IN SIGNIFICANT WAY UNTIL MARCH/APRIL. NEVERTHELESS, ON BASIS OF PAST VISA OUTPUT OF BOTH POSTS WE ANTICIPATE DECISION WILL ADD SOME 10-15 PERCENT TO OUR NON-IMMIG WORKLOAD ON TOP OF OVERALL INCREASE IN IMMIG PGM OUTPUT OF SOME 20 PERCENT IN 1986 OVER 1985. IN ANTICIPATION OF CONTINUING INCREASE WE HAD PROJECTED REQUIREMENT OF SOME EIGHT MONTHS OF EMERGENCY LES ASSISTANCE IN 87/88 BUDGET FORECAST TO ACCOMMODATE PEAK WORKLOAD DURING BUSIEST SEASON FROM APRIL TO SEPTEMBER. SINCE THERE WILL BE GENUINE NEED FOR SUCH EMERGENCY ASSISTANCE EVERY YEAR, AND PRESSURE WILL REMAIN ON POST TO INCREASE IMMIG VISA OUTPUT IN TANDEM WITH RISING ANNUAL IMMIG LEVELS BEST SOLUTION FROM THIS PERSPECTIVE WOULD BE TO AUTHORIZE INCREMENTAL 0.5 LES POSITION FOR IMMIG PGM AS WELL. CONSULAR REQMT IS TOP PRIORITY BUT SINCE CONSULAR AND IMMIG PGMS CO-HABIT AND RESOURCES CAN BE SHARED DURING EMERGENCIES POSITION WOULD BE FULLY UTILIZED.

5. GRATEFUL FOR YOUR SUPPORT AND FOR APPROVAL OF .5 CONSULAR PLUS .5 IMMIG.

CCC/017 091705Z ZQIM5125



RETURN TO RENNVOYER AU		33 FOR FILING BICO POUR - ETRE PORTE AU DOSSIER	
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1.	2.		3.
4. NIAMY ONKR			
5. [Signature]			

C O N F I D E N T I A L

FM EXTOTT LAM0080 09FEB87

TO ALL POSTS IMMED

BAG MLBRN SYDNY PERTH DE CBA SPALO KGALI BMAKO

ABDBI MILAN DE OTT

DDORF HMBRG FRFRT BRLIN MUNIC DE BON MRSLL DE PAR

SFAX BOSTN CHCGO SEATL SFRAN DTROT MNPLS ATNTA CLVND PHILA CNGNY

DALAS BEALO LNGLS IMMED DE OTT

BH BREEC IMMED DE BRU POECD PESCO IMMED DE PAR VATCN IMMED DE ROM

WDOAS IMMED DE WDC

DISTR GENERAL

---MISSION CLOSING QUITO

THE TRANSMISSION OF CLASSIFIED TRAFFIC TO QUITO WILL CEASE ON
27FEB AND ALL CLASSIFIED COMMUNICATIONS FACILITIES WILL BE
WITHDRAWN AS OF THAT DATE.

2.THE TELEX WILL REMAIN OPERATIONAL UNTIL 27MAR FOR UNCLASSIFIED
TRAFFIC ONLY.

---FERMETURE DE MISSION QUITO

L ENVOI DE TELEGRAMMES CLASSIFIES ADDRESSES A QUITO SERA SUSPENDU
A PARTIR DU 27 FEVRIER LORSQUE TOUS LES MOYENS DE CORRESPONDANCE
CLASSIFIE SERONT ENTIEREMENT RETIRES CE JOUR LA.

2.NEAMOINS,LE SERVICE DE TELEX DEMEURERA EN ETAT DE FONCTIONNEMENT
POUR LES DEPECHES SANS COTE SEULEMENT JUSQUIAU 27 MARS.

CCC/242 101826Z LAM0080

UNCLASSIFIED

FM PERTH RFAG0106 05FEB87

TO FXTOTT PAM

INFO MLERN SYDNY CNBRA

ACC	24	FILE	5-1-3-PSR	DOSSIER
7002-17				

DISTR CMDX PSD (PSR PGBA ISS MIT MIR MIRM MRPF MRMS MFFP MRPD MRMC

---POST CLOSURE: SITREP

FOLLOWING PROVIDES SITUATION REPORT AND RESPONSES TO SERIES OF
RECENT TELS ON RANGE OF POST CLOSURE MATTERS. APOLOGIZE THAT
CURRENT WORK PRESSURES DO NOT ALLOW US TO RESPOND IN SEPARATE TELS
BY SPECIFIC SUBJECT.

2.PROGRAM TRANSFER: (REF OUR TFL 0094 YR TELS PAM 0127 PST 6096 ALL
29JAN, YR TEL PAM0118 28JAN) EXCEPT FOR RESPONSIVE TRADE AND
CONSULAR WORK, ONGOING SUPPORT OF FESTIVAL OF PERTH AND OF COURSE
ONGOING ADMIN PROGRAM (PRIMARILY ASSOCIATED WITH CLOSEDOWN) ALL
PROGRAMS ARE SHUTDOWN. WILL CLO DCORS TO PUBLIC 13FEB. WE TILL
AWAIT CONFIRMATION OF PROGRAM TRANSFERS SO THAT WE MIGHT SEND OUT
DIP NOT, APPROPRIATE LETTERS AND PLACE NOTICE IN NEWSPAPER. ADVISE
ASAP. ALSO LOOK FORWARD TO OTTAWAS VIEWS RE APPOINTMENT OF HONOURARY
CONSUL AND/OR HONOURARY COMMERCIAL REPRESENTATIVE. REGARDING ADMIN
PROGRAM, WE WLD ENVISAGE HAVING VIRTUALLY ALL ADMINISTRATION/FINANCIA
L ARRANGEMENTS RELATED TO CLO E DOWN OF CHANCERY COMPLETED PRIOR TO
END OF FISCAL YEAR. MAIN ADMIN DETAILS AFTER MARCH 31 WILL RELATE
TO DISPOSAL OF RESIDENCE, REDEPLOYMENT OF FURNISHINGS TO CNBRA AND
SERVICE EQUIPMENT TO SHANGHAI AND ROSS FAMILY REMOVAL AND TRAVEL.

...2

PAGE TWO RFAG0106 UNCLAS

3. REAL ESTATE: (REF YR TL 0122 0123 29JAN) WE CONTINUE TO PRESS JLW RE CHANCERY AND HOPE TO RECEAVE PROPOSAL FROM THEM THIS WEEK. REGARDING PARA 2 YOUR TEL 0122, IT IS MY UNDERSTANDING FROM DISCUSSIONS WITH OUR LAWYERS AS WELL AS WITH JLW REP THAT DEPARTURE FROM CHANCERY 31MARCH DOES NOT/NOT ENTAIL PENALTY PAYMENT OTHER THAN PAYMENT ASSOCIATED WITH CLAUSE 3.22 OF LEASE CONCERNING RESTORATION OF PREMISES. IN ABSENCE OF JLW PROPOSAL DO NOT KNOW WHAT LEGAL EXPENSES MAY BE INVOLVED. PRESUMABLY IF THEIR PROPOSAL IS REASONABLE ON, THN NEGOTIATIONS AND LEGAL XPNSS WILL BE MINIMAL. YOUR AUTHORITY TO NEGOTIATE WITH JLW AND YOUR WILLINGNESS TO PAY EXPENSES ASSOCIATED WITH DRAWING UP RENEWAL DOCUMENTS ARE APPRECIATED WE WILL SEE HOW THINGS DEVELOP OVER NEXT FEW DAYS.

4. WITH RESPECT TO OFFICIAL RESIDENCE, YOU SHOULD BY NOW HAVE RECEIVED APPRAISALS AND SALES PROPOSALS AND WE AWAIT FURTHER WORD FROM YOU. REGARDING INFO FROM MRPA (REF YR 0123) I AM GENERALLY AWARE OF COMPLEXITIES INVOLVED IN DISPOSAL AND TIMETABLE I PUT FORWARD WAS BASED ON OTTAWAS DESIRE TO RECEIVE FUNDS IN THIS FISCAL YEAR. BASED ON INFO TO HAND I WLD TENTATIVELY EXPECT RESIDENCE TO GO TO AUCTION IN LATE APRIL, EARLY MAY WITH CLOSURE APPROXIMATELY MID-JUNE. NATURALLY WE CAN ADJUST EXACT DATES TO SUIT OUR REQUIREMENTS.

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PAGE THREE RFAG0106 UNCLAS

5.RE PARA 4 YOUR 0123, WE SEE NO PROBLEM IN CLOSING CHANCERY COMPLETELY BY LATE MARCH. REMAINING ADMIN ARRANGEMENTS SHOULD BE ABLE TO BE HANDLED WITH ASSISTANCE OF PART TIME LES AND TYPEWRITER/ SUPPLIES ETC AND WE COULD UTILIZE RESIDENCE AS OFFICE BRIEFLY. THEREFORE WLD NOT FORESEE NEED FOR CONDOMINIUM ARRANGEMENT. ALL OF THIS NATURALLY WILL DEPEND UPON TASKS ASSIGNED TO ME IN APRIL-JUNE PERIOD. I WILL TELEX SEPARATELY ON SUBJECT OF APRIL-JUNE PERIOD.

6.OFFICE EQUIPMENT: (REF YR TEL 0114 28JAN) WILL DISPOSE OF SPOILS TO CNBRA AND MLBRN IN SPIRIT OF YR REF TEL AND IN GENERAL ACCORD WITH REQUEST LISTS FROM EASTERN POSTS. I WLD ANTICIPATE PHILIPS WORD PROCESSOR WLD GO TO MLBRN AND CANON ELECTRONIC TYPEWRITER TO CNBRA SINCE NO STRONG DEMAND FOR AUDIO VISUAL EQUIPMENT IE PROJECTORS, YOU MAY WISH TO REDEPLOY THESE TO SHANGHAI AS PER YR REF TEL. SOME SPOILS COULD GO TO SYDNY.

7.CHANCERY FURNISHINGS: (REF YR TEL 0113 28JAN) YOU SHOULD RECEIVE SHORTLY INFO ON FURNISHINGS AND WE AWAIT YOUR REACTION. UNABLE TO OBTAIN QUOTE BEST GUESS ESTIMATES UNQUOTE. WE WILL MEET HOWEVER WITH TRANSPORTATION COMPANIES NEXT WEEK WITH VIEW TO OBTAINING QUOTES. REGARDING QUOTE PURCHASE OF SECOND SET OF OFFICE FURNISHINGS UNQUOTE CAN ONLY ADVISE THAT SHORTLY AFTER OPENING OF CONSULATE, HOMS OFFICE AND HIS IMMEDIATE RECEPTION AREA RECEIVED NEW SCHEME (BOUGHT LOCALLY) WHICH RELEGATED STEEL FURNISHINGS TO LESS HIGH PROFILE AREAS OF CONSULATE AND PERMITTED SOME GENERAL UPGRADING AND RESHUFFLING OF SCHEME. CONSULATE WAS BY NO MEANS REFURNISHED.

...4

PAGE FOUR RFAG0106 UNCLAS

8. RESIDENCE FURNISHINGS: AS PER YOUR INSTRUCTIONS WILL SHIP COMPLETE ROOM SCHEMES FROM RESIDENCE TO CNBRA TENTATIVELY IN JUNE. ODD PIECES ETC WILL BE DISPOSED OF LOCALLY AND FULLY ACCOUNTED FOR.

9. SERVICE EQUIPMENT: WILL PREPARE FULL INVENTORY OF HOSPITALITY SERVICE EQUIPMENT OVER NEXT FEW WEEKS AND WILL FORWARD TO SHANGHAI. HOWEVER AS WE DO NOT HAVE ANY OF OUR OWN LINENS DISHES, KITCHEN WARE ETC WITH US WE DO NOT ENVISAGE SHIPMENT OF THESE GOODS TO SHANGHAI UNTIL JUNE.

10. ARTWORK (REF YR TEL 6018): PRESUMABLY YOUR REF TEL CROSSED OURS 0093 29JAN87. LATTER PROVIDED INVENTORY OF EXISTING ARTWORK AT CHANCERY AND PRESUMABLY ACCORDS WITH INVENTORY BEING SENT TO US BY MRPF (BUT NOT YET RECEIVED). PLS CONFIRM/CONFIRM THAT ARTWORK WILL BE RETURNED TO OTTAWA AND WILL NOT BE SENT TO MLBRN AS PER MLBRNS REQUEST THEIR TEL XUAF3027 19JAN.

11. LFS SEVERANCE SETTLEMENT: NOTE THAT ABKL HAS SOUGHT HIGH COMMISSIONERS VIEWS AND THAT HE HAS RESPONDED 30JAN. MY VIEW ON ISSUE REMAINS AS STATED OUR TEL 0071 22JAN. THAT IS THAT WE ARE NOW BOUND TO FOLLOWING LOCAL PRACTICE, THAT LOCAL PRACTICE IS TO PAY ON AVERAGE TWO WEEKS SEVERANCE FOR EACH YEAR SERVED (PRO-RATED IF NOT ROUNDED UP) AND THAT SPRINGETT IS NOT UNDULY DISADVANTAGED ON BASIS OF YEARS SERVED. WITHOUT WISHING TO ESTABLISH PRECEDENT IF WE MUST CLOSE THIS OFFICE AFTER ONLY FIVE YEARS AND FIRE SOME OF BEST STAFF I HAVE HAD PLEASURE OF WORKING WITH, LETS AT LEAST DO IT WITH A LITTLE GRACE AND GENEROSITY. (UNDERSTAND ABKL HAS RESPONDED POSITIVELY TO HIGH COMMISSIONERS TEL BUT HAVENT SEEN REPLY).

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PAGE FIVE RFAG0106 UNCLAS

12. SECURITY EQUIPMENT: (YOUR TEL 0120 28JAN) CONCUR WITH REF TEL EXCEPT THAT GIVEN SMALL NUMBER OF ITEMS SUCH AS LOCKS ETC THAT WE HAVE ON HAND WE PROPOSE TO SEND THESE ON TO CNBRA TOGETHER WITH OTHER EQUIPMENT AND SUPPLIES BEING TRANSFERRED THERE. QUESTION RE ESTIMATED SHIPPING COSTS ADDRESSED LATER.

13. OFFICE VEHICLE: CUSTOMS HAVE GRANTED CLEARANCE TO SELL VEHICLE DUTY AND TAX FREE AFTER MARCH 21. HAVE SOLICITED SERIES OF BIDS FROM DEALERS, HIGHEST OF WHICH IS AUDLRS 43,000/43,000 SUBJECT TO CARS AVAILABILITY AND CONDITION. DUE TO DUTIES WELL INTO NEXT FY, WLD WISH TO RETAIN CAR BEYOND MARCH.

14

COMMUNICATIONS: (REF YR TEL 0147 30JAN) WILL TERMINATE TELEX TELEPHONE FACILITIES ALONG LINES INCLUDED YOUR REF TEL. LETTERS CANCELLING CONTRACTS BEING SENT THIS WEEK WITH EQUIPMENT TO BE REMOVED BY FRIDAY 27MAR AND WITH RESPECT TO UNCLASSIFIED FILES THESE ARE BEING SORTED REDUCED ACCORDINGLY AND REMAINING FILES WILL BE TRANSFERRED TO CNBRA MLBRN OR SYDNY AS APPROPRIATE. NOT SURE THAT AD HOC COURIER WLD BE REQUIRED, RATHER WE WLD PROPOSE TO SHIP THESE TOGETHER WITH SUPPLIES, RELEVANT LIBRARY HOLDINGS, PRINTED MATERIAL AND OTHER ITEMS BEING TRANSFERRED TO THESE POSTS. PLS CONFIRM THAT THIS METHOD ACCEPTABLE. CLASSIFIED FILES ARE BEING DESTROYED AND AT THIS POINT FEEL THAT ONLY FEW FILES WLD NEED TO BE TRANSFERRED AND THIS WLD BE DONE THROUGH SAFE HAND SYSTEM WITH AUSTRALIANS. AS PER OUR TEL 0059 22JAN87 WE RECOMMENDED THAT YOU

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PAGE SIX RFAG0106 UNCLAS

CEASE SHIPMENTS OF UNCLASSIFIED AIRFREIGHT BAGS TO PERTH EFFECTIVE 6FEB BUT THAT PERSONAL MAIL FOR C W ROSS AND FAMILY SHOULD BE INCLUDED IN CNBRA UNCLAS BAGS FOR FURTHERANCE TO PERTH UNTIL FURTHER NOTICE (WE ORIGINALLY SUGGESTED 7 MARCH BUT NOW SEEMS WE WILL BE STAYING ON THROUGH JUNE).

15. SHIPPING/REDEPLOYMENT ARRANGEMENTS; AS INDICATED EARLIER, IT IS JUST NOT FEASIBLE TO CALL IN TRANSPORTATION COMPANIES TO PROVIDE QUOTATIONS ON SHIPPING OF INDIVIDUAL ITEMS (EG FORDISHREDDER TO SYDNY, LOCKS TO OTTAWA, SERVICE EQUIPMET TO SHANGHAI, ETC) RATHER WE HAVE ARRANGED FOR REPRESENTATIVES OF THREE MAJOR TRANSPORTATION FIRMS TO MEET WITH US FEB12 TO TOUR CHANCERY (WHICH BY THEN WE HOPE TO HAVE SOMEWHAT SORTED OUT AS TO DESTINATIONS AND SUBSEQUENTLY TO TOUR RESIDENCE. WE WILL BE REQUESTING THAT THESE COMPANIES SUBMIT QUOTATIONS FOR SHIPPING SERVICES ON INDIVIDUAL PACKAGES AS OUTLINED BELOW, AS WELL AS AN ALL-IN TURN KEY DOOR TO DOOR SERVICE. WE WILL ALSO ENSURE THAT ANY QUOTATIONS RELATED TO SHIPMENTS OF OUR PERSONNEL EFFECTS ARE MADE SEPARATELY SINCE WE ARE AWARE THESE WILL BE AUTHORIZED AND PAID FOR BY ABMR. SHIPPING SPECS FOR WHICH WE ARE SEEKING QUOTATIONS WILL BE ALONG FOLLOWING LINES:

...7

PAGE SEVEN RFAG0106 UNCLAS

A. CHANCERY FURNITURE SCHEME TO JAKARTA

B. CHANCERY METAL FURNITURE TO LIMA

C. OFFICE EQUIPMENT/SUPPLIES/PRINTED MATERIAL/PROMOTIONAL GOODS TO
MLBRN

D. OFFICE EQUIPMENT/SUPPLIES/PRINTED MATERIAL/PROMOTIONAL ITEMS TO
SYDNY INCLUDING FORDISHREDDER.

E. OFFICE EQUIPMENT/SUPPLIES/PROMOTIONAL MATERIAL/PRINTED GOODS
INCLUDING TWO SECURITY SHELVES AND THEIR CONTAINED CABINETS TO
CNBRA.

F. OFFICIAL RESIDENCE FURNISHING SCHEME TO CNBRA

G. HOSPITALITY SERVICE EQUIPMENT TO SHANGHAI (A TO G WLD ALL BE VIA
SURFACE)

H. ARTWORK VIA AIR TO OTTAWA

I. ROSS PERSONAL EFFECTS VIA SEA TO NEXT ASSIGNMENT.

J. ROSS PERSONAL EFFECTS VIA AIR TO NEXT ASSIGNMENT.

GRATEFUL YOU CONFIRM FOREGOING SHIPPING INSTRUCTIONS ACCORD WITH YR
VIEWS/UNDERSTANDING. OUR TENTATIVE SCHEDULE WLD BE TO HAVE VIRTUALLY
ALL ITEMS OUT OF CHANCERY BY MARCH 20 SAVE PERHAPS A FEW DESK CHAIRS
AND TYPEWRITERS WITH ALL GOODS OUT OF THE OR BY JUNE 15.

WE WLD ALSO AIM AT HAVING SHIPPING COMPANY PROVIDE FULL BILLING

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PAGE EIGHT RFAGØ1Ø6 UNCLAS

FOR SHIPMENTS FROM CHANCERY SENT IN MARCH TO ALLOW PAYMENT IN THIS
FISCAL YEAR. COSTS ASSOCIATED WITH SHIPPING BOTH PERSONAL AND GOVN
T GOODS FROM RESIDENCE WLD PERFORCE COME OUT OF 1987/88 BUDGET.

16. SUBSEQUENT TELS WILL ADDRESS FURTHER SPECIFIC MATTERS.

UUU/8Ø2 Ø5Ø8ØØZ RFAGØ1Ø6

AF

file

**ACTION
SUITE A DONNER**

URR		
URRG	URRP	URRS

FEB 3 1987

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UNCLASSIFIED

FM PHILA WLAG0057 03FEB87
TO EXTOTT UGP DELIVER BY 031200
INFO CNGNY WSHDC
DISTR URR ACBX JID
REF OUR TEL WLAG0017 13JAN
---POST CLOSURE - CONSULAR AND IMMIGRATION

WORD OF CONGEN CLOSING HAS SPREAD AMONG CDN COMMUNITY WITH

RESULT OF CONSIDERABLE INCREASE IN CONSULAR DEMANDS. TODAY PASSPORT

BACKLOG STANDS AT 55/55 WITH OVER 250/250 APPLICATIONS PENDING.

2. GRATEFUL IF YOU COULD EXPEDITE DECISION ON TRANSFER OF
TERRITORY RESPONSIBILITY TO PERMIT US TO BEGIN REFERRALS
MONDAY, 09FEB. PLS ADVISE ASAP.

UUU/870 031322Z WLAG0057

Canada

Canada

TO/A [X] GB PGB RGB UGB GGB

FROM/DE • DMT

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

POST CLOSURES

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DOSSIER

Security/Sécurité
CONFIDENTIAL
Accession/Référence
File/Dossier BICO
Date
February 3, 1987
Number/Numéro
TPD0006

ENCLOSURES
ANNEXES

DISTRIBUTION

A number of letters have been received from exporters and their associations expressing concern that the recent post closures will result in a decline in the level of trade services in the areas affected. I share this concern. While not advocating the restoration of all the trade resources previously devoted to these areas, in the context of the forthcoming resource review, I would be prepared to make the case for some relief for the trade program in those affected locations in order to maintain an appropriate level of trade services.

G.E. Shannon
Deputy Minister for
International Trade

FEB 12 1987 / LCB
081

R.442

**ACTION
SUITE A BONNER**

C O N F I D E N T I A L PERS INFO

FM HSNKI YZAG0121 29JAN87

TO EXTOTT LABKL

DISTR MFFP RAM CMDX

---POST CLOSURE

PERS INFO / PERS PERS

RAM to reply.

WE REGRET TO ADVISE THAT BOTH OFFICIAL DRIVERS, EXT1065-K NISKANEN AND EXT 168-S KOSKINEN HAVE SUBMITTED THEIR RESIGNATIONS FOR FEB13 AND 28 RESPECTIVELY. MR KOSKINEN HAS DURING HIS EMPLOYMENT WITH THE EMB BEEN INVOLVED WITH THE CUSTOMS CLEARANCE OF EFFECTS. DUE TO HIS KNOWLEDGE ON THIS FORMALITY WE HAVE REQUESTED HIM, AND HE HAS AGREED, TO ASSIST THE EMB AFTER HIS RESIGNATION. WE ESTIMATE HIS SERVICES WILL BE REQUIRED FOR APPROX 20 HOURS. THE HOURLY RATE WE PROPOSE TO PAY WOULD BE BASED ON HIS PRESENT SALARY FIM 56.46 PER HOUR. FROM 01MAR TO DEPARTURE OF H OF P WE WILL BE REQUIRED TO HIRE A TEMPORARY DRIVER. PLS ADVISE IF POST MAY HIRE A TEMP DRIVER FOR THIS PERIOD. IN ADDITION, MAY WE USE THE REMAINING SALARY FUNDS FROM THESE TWO POSITIONS TO PAY THIS DRIVER OR WILL EMERGENCY FUNDS BE PROVIDED. WE RECOMMEND THIS TEMP DRIVER BE HIRED AT RATE BASED ON LEVEL 4, STEP 4, SALARY FIM 5418.25 PER MONTH. OUR REASON FOR USING A STEP 4 LEVEL 4 IS DUE TO THE FACT HE WILL BE THE ONLY DRIVER AND WILL BE REQUIRED TO PERFORM TASKS THAT ARE NOW FULFILLED BY 2/2 PERSONS.

2. NEW TEMP DRIVER WILL ALSO BE REQUIRED TO WORK OT. WE ESTIMATE HIS OT FOR MAR WILL BE 35 HRS (FIM 3000).

3. GRATEFUL YOUR COMMENTS ASAP.

CCC/049 291230Z YZAG0121



TO/A

FROM/DE

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

LGB LSD

LST

**CLOSURE OF OUR EMBASSY IN QUITO,
ECUADOR: REACTION OF ONTARIO
INTERNATIONAL CORPORATION (OIC)**

ENCLOSURES
ANNEXES

DISTRIBUTION

Fred Sheehy, Director, South America at OIC was in our Division on January 28, to hold meetings with our trade officers on South America. In discussion with Dean Browne and I, he specifically raised the closing of our Embassy in Quito and his concern about the loss of business for Ontario companies. Mr. Sheehy has been working in the region for a number of years and indicated that he felt that there exists significant potential for new business for Canada. He also noted that previous to 1980 when Bogota covered Ecuador, business definitely suffered as it is not the same as having a person in the country.

Cynthia Hartman

Cynthia Hartman
Director
South America Trade
Development Division

LGB
060

Security/Sécurité
UNCLASSIFIED

Accession/Référence

File/Dossier
~~1-1-7 29~~

Date
January 29, 1987

Number/Numéro
LST-1963



BICO

TO/A • ~~LCB~~ LSD
FROM/DE • LST

REFERENCE •
RÉFÉRENCE

SUBJECT • POST CLOSING QUITO
SUJET

Security/Sécurité
UNCLASSIFIED
Accession/Référence
File/Dossier
100-QUI
Date
2-1-7 ³⁹ January 27, 1987
Number/Numéro
LST-0152

MIRP

ENCLOSURES
ANNEXES

DISTRIBUTION

During the signing ceremony for the Yacyreta Project, Martin Bakker approached me and expressed both his surprise and extreme disappointment that we were closing our office in Quito. He felt since the opening of the Embassy that we had built up a clientele in Ecuador and that the closure would lead to a loss in business.

Cynthia Hartman
Director
South America Trade
Development Division

JAN 27 1987 | LCB
000-2

TO/A • LSD LGB
ROM/DE • LST

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

QUITO POST CLOSING - FEEDBACK FROM
GREG WHYTE, ALBERTA GOVERNMENT

Security/Sécurité RESTRICTED
Accession/Référence
File/Dossier 108 QUT
Date 2-1-7 (MIRP) January 27, 1987
Number/Numéro LST-0159

ENCLOSURES
ANNEXES

DISTRIBUTION

H. McNairnay
P. Saroli

LSR

Greg Whyte was in Ottawa January 27 and 28, following a very successful trade mission to Ecuador and Colombia. We met for lunch and during our discussion Greg indicated very deep concern about our closure in Ecuador. The companies with Greg on the oil and gas mission were equally disturbed and concerned about future loss of business. The Alberta Government and Alberta companies have developed extensive contacts with the assistance of our embassy in a number of sectors and particularly in the oil and gas sector. Greg indicated that a letter from their intergovernmental affairs (FIGA) will be forwarded to External Affairs indicating their opposition to the closure.

Greg also provided me with sales projections in the oil and gas sector from Alberta companies which he feels are realistic estimates.

Short Term within 1 year - \$22.8 million

Mid Term within 3 years - \$11.15 million

Long Term within 6 years \$97 million

Year 1 estimates includes business which Alberta companies are currently quoting.

Cynthia Hartman

Cynthia Hartman
Director
South America Trade
Development Division



File/Circ/Diary/CO/Wfile

TO/A

RAM

FROM/DE

RWP

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

Stockholm telex UDIM7041 of 16 January

FERMETURE D'HELSINKI/PROGRAMME
D'IMMIGRATION

Security/Sécurité
UNCLASSIFIED
Accession/Référence
File/Dossier
2-1-7
Date
26 Janvier 1987
Number/Numéro
RWP-0202

ENCLOSURES
ANNEXES

DISTRIBUTION

Vous avez sans doute reçu copie du telex de Stockholm en référence concernant la fermeture d'Helsinki. Au paragraphe 3 le chef du programme demande que lui soit accordé un budget supplémentaire de voyage afin de mettre fin aux opérations d'immigration à Helsinki et assurer la communauté d'affaires que le service offert par Stockholm sera rapide et répondra à leurs besoins.

2. Nous supportons cette demande car nous jugeons important que ce transfert d'opérations soit fait par un agent canadien. De plus cette visite permettra un transfert de responsabilités avec un minimum de désorganisation. Cette demande est d'autant plus justifiée qu'il semble probable que l'agent de programme local, qui est présentement en congé de maladie prolongé, ne puisse reprendre son emploi avant la fermeture de la mission.

3. Nous espérons que vous serez à même de répondre favorablement à cette requête.

Le Directeur
Direction des programmes
en Europe de l'Ouest

P. Giguère

FILE

MIRP

POST CLOSINGS

Department of External Affairs



Canada

Ministère des Affaires extérieures

125 Sussex Drive

Ottawa, Ontario

K1A 0G2

January 23, 1987

RETURN TO RENOYER AU		BICO	FOR FILING POUR - ETRE PORTE AU DOSSIER
ACC	REF	DATE	
FILE	2-1-7		DOSSIER

Mr. Girve Fretz, M.P.
Room 356 West Block
House of Commons
Ottawa, Ontario
K1A 0A6

Dear Mr. Fretz:

With reference to your meeting with Mr. Clarke and myself on January 19, 1987, I wish to confirm in writing our response to the questions you raised in connection with the down-sizing of the Canadian Consulate General in Buffalo.

Cabinet decided in mid-December to close a number of missions abroad and reduce in size several others. These measures were taken in response to the Government of Canada's on-going program to reduce costs and ensure public service restraint. The decision was taken following recommendations by the Department of External Affairs based on a careful assessment of Canadian interests abroad and as a way of coping with the severe financial and person-year constraints facing the Department. Attached is a copy of the press release announcing the changes for your further guidance.

The reductions in our Consulate General in Buffalo will result in a loss of 5 positions, leaving the Mission with 26 personnel. In terms of the tourism and trade programs, which we understand are of particular concern to you, the number of tourism staff stands unchanged at two. However, the Canada-based officer (Mr. Morrow) will be replaced by a locally hired officer, thus realizing significant cost savings. I would note that this substitution of rotational officers by locally engaged officers is underway at a number of our missions around the world in line with cost reduction goals. I would also like to emphasize that the Department has

-2-

recommended to the Consulate that Mr. Morrow be replaced by a Canadian citizen and that Mr. Morrow will be very much involved in the selection of the new officer. Mr. Morrow will remain in Buffalo until the end of June or early July of 1987 thus enabling him to complete major projects now underway such as the Friendship Festival and ensure a smooth transition with his successor. Furthermore, as we mentioned in our conversation, Mr. Morrow would have moved on to a new assignment in 1988 in any event, given his status as a rotational career foreign service officer. Finally, the Senior Trade Commissioner at the Buffalo mission, Mr. Paul Desbiens, will take on responsibility for managing the tourism program in addition to his current responsibilities as head of the trade program. Mr. Desbiens is a career foreign service officer with many years of experience and knowledge, and we have every confidence that he will maintain an active and efficient tourism promotional program in Buffalo. I am attaching a summary of the current tourism program workplan to give you an idea of the type and level of activity at our Buffalo post.

I trust the foregoing will be of assistance to you and meets your concerns. In the meantime, if we can provide any further information on this subject, please do not hesitate to let me know.

Yours truly,



Mark J. Moher
Director
United States General
Relations & Programs
Division (URR)

Att.

c.c. Mr. C. Rogers, Consul General
Canadian Consulate General
One Marine Midland Center
Suite 3550
Buffalo, New York

Mr. Paul Desbiens, Senior Trade Commissioner/Buffalo;
Mr. C. D. Morrow, Consul and Trade Commissioner/Buffalo

Mr. Jim McCardle/DEA/OTTAWA/CMDX;
Mr. Ken Sunkuist/DEA/OTTAWA/TPL;
Mr. Bill Clarke/DEA/OTTAWA/UTE

File

UNCLASSIFIED

FM PHILA WLAG0017 13JAN87

TO EXTOTT UGP

DISTR URR ACBX JID

---POST CLOSURE - CONSULAR AND IMMIGRATION

IT APPEARS LIKELY THAT OUR CONSULAR ASSISTANT WILL REMAIN
WITH US UNTIL 31MAR.ON THIS ASSUMPTION,PROPOSE ARRANGEMENTS BE MADE
TO REFER NEW CONSULAR/VISA ENQUIRERS TO APPROPRIATE COVERING POST
COMMENCING 23FEB TO PERMIT CLEARING OF PASSPORT/CITIZENSHIP BACKLOGS
AND ORDERLY CLOSING.SHOULD C.A.S. DEPARTURE BE ADVANCED,WE WILL
ADVISE.

UUU/870 131305Z WLAG0017

ACTION		RETURN TO		BICO		FOR FILING	
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URRG	URRP	URRS

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External Affairs
Canada

Affaires extérieures
Canada

P.M. Saroli/LST/995-8804/MB

TO/A • TPD/Brian Schumacher
FROM/DE • LSD

REFERENCE •
RÉFÉRENCE

SUBJECT • Memo to Support Establishment of
SUJET • Satellite Trade Office in Quito, Ecuador

Security/Sécurité C O N F I D E N T I A L
Accession/Référence
File/Dossier 108-QUITO
Date January 12, 1987
Number/Numéro LST-0039

ENCLOSURES
ANNEXES

DISTRIBUTION

TPL/Sunquist

Not unexpectedly, the Government of Ecuador expressed strong disappointment with the decision taken by the Government of Canada to close its Embassy in Quito for the second time since the Post was originally opened in 1961. (Our Embassy in Quito was also closed in 1970 and re-opened in 1980.) The Government of Ecuador has since announced that it will be closing its own Embassy in Ottawa, effective February 28, 1987, a decision directly motivated by the Quito Post closure. The Ecuadorian Ambassador to the U.S.A. will also become accredited to Canada.

Since assuming power in 1984, the democratically-elected Government of President Febres Cordero has actively encouraged increased trade and investment from abroad and has achieved positive results in its efforts to address the country's economic problems. Moreover, Ecuador has been a leading proponent of trade and foreign investment liberalization within the five-country Andean Pact.

Canada's decision to close a second Post in South America has been interpreted by a number of senior Latin American Ambassadors as an indication of our diminishing interest in Ecuador and in the Latin America region at large. All resident Latin American Ambassadors in Ottawa have been quite forceful with us in this regard.

The Canadian business community, including the Canadian Export Association, has also expressed the serious concern that Canadian commercial interests in Ecuador will be adversely affected by the Quito Post closure. In particular, numerous Canadian companies have registered their serious opposition to this decision, expressing the view that beyond the immediate impact on their current business interests in Ecuador, the absence of Canadian trade representation in that country will deprive them of timely market intelligence and hinder their ability to bid successfully on projects.

In this regard, it is noteworthy that in 1985, Ecuador represented a Cdn \$48 million market for Canadian exports and our exports to that country were up by 55% for the first seven months of 1986 to Cdn \$44.5 million. With the inevitable recovery in the world price of oil, the Ecuadorian market should expand even further. Canadian companies are currently pursuing a number of projects in Ecuador including opportunities in the oil and gas, telecommunications, mining and urban transit sectors. The value of projects currently in EDC's pipeline for Ecuador is Cdn \$195 million, and new opportunities identified in the 1987/88 Post Plan are

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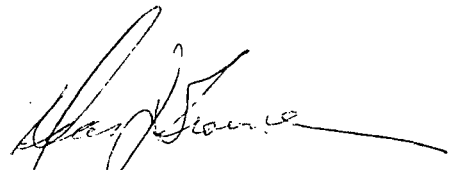
- 2 -

CONFIDENTIAL

estimated to be in the order of Cdn \$150 million (see attachment). We are facing stiff competition from the Japanese, French, British, Italians, Swedish, W. Germans, and Brazilians who remain very active in Ecuador and are represented in Quito and/or Guayaquil. The provinces of Alberta, Quebec, and Ontario are also active with trade missions to and from Ecuador. Each province has expressed deep concerns regarding the Post closure.

Due to the level of current and anticipated Canadian commercial activity in Ecuador, we do not feel that the region can be adequately covered from outside the country as success in that market has historically required constant follow-up and frequent intervention at senior government levels. In an effort to maintain representational continuity, remain abreast of key market opportunities, and continue to serve the basic needs of our exporters in the region, we would strongly support the proposal to establish a small satellite trade office in Quito, accountable to our Embassy in Bogota. The annual costs associated with this proposal are estimated as follows:

1. Canada Based (FS2) Officer	- Salary	\$ 53,000	
	- Allowances	10,500	
	- Removal and other FSD costs	<u>7,500</u>	\$ 71,000
2. LES - CO level 8	- Salary	\$16,460	
LES - 1 SCY Level 5	- Salary	8,050	
	- Allowances and benefits	370	
			\$ 24,880
4. Operational Costs			80,250
5. Capital Expenditures			<u>16,000</u>
			<u>\$192,130</u>


D. J. Browne
Director General

Att.

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 4TH QUARTER OF 1985 (854)

Summary for PIOT: Quito

		AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (#)
		CANADA-BASED		LOCALLY-ENGAGED			
		TRADE	NON-TRADE	TRADE	NON-TRADE		
Activity		%	%	%	%		
A. Servicing Export Enquiries	from Canada	33.0	0.	30.0	0.	0.93	300 (Enquiries)
	from Territory	11.0	0.	26.5	0.	0.64	676 (Enquiries)
B. Export Promotion Projects and Events		6.0	0.	7.0	0.	0.20	6 (Projects/Events)
C. Other Trade Development Activities		2.0	0.	10.0	0.	0.22	
D. Promotional Projects		0.0	0.	5.0	0.	0.10	4 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada		4.0	0.	0.0	0.	0.04	0 (Enquiries)
	from Territory	0.0	0.	0.0	0.	0.00	0 (Enquiries)
F. Service to Government	External Affairs	23.0	0.	16.0	0.	0.55	60 (Reports)
	OGAs, Provinces, ETC	2.0	0.	3.0	0.	0.03	22 (Contacts)
G. Administration	Program Management	0.0	0.	1.0	0.	0.12	
	Leave, Professional Dev.	6.0	0.	0.0	0.	0.06	
Total TID Program		96.0	0.	99.0	0.	2.96	
H. Other Programs		4.0	0.	1.0	0.	0.01	

Trade Officers: 3

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 1ST QUARTER OF 1986 (Q61)

Summary for POST: Quito

Activity	AVERAGE TIME ALLOCATION				TOTAL TIME ALLOCATION	WORKLOAD (8)
	CANADA-BASED		LOCALLY-ENGAGED			
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries						
from Canada	36.0	0.	16.5	0.	0.69	420 (Enquires)
from Territory	12.0	0.	27.5	0.	0.67	613 (Enquires)
B. Export Promotion Projects and Events	5.0	0.	19.0	0.	0.43	1 (Projects/Events)
C. Other Trade Development Activities	2.0	0.	11.0	0.	0.24	
D. Promotional Projects	3.0	0.	7.0	0.	0.17	9 (Fairs/Miss/Conf.)
E. Servicing Investment Development from Canada						
from Territory	0.0	0.	0.0	0.	0.00	0 (Enquiries)
	0.0	0.	0.0	0.	0.00	0 (Enquiries)
F. Service to Government						
External Affairs	22.0	0.	13.5	0.	0.49	18 (Reports)
OGDs,Provinces,ETC	4.0	0.	3.5	0.	0.11	0 (Contacts)
G. Administration						
Program Management	12.0	0.	1.0	0.	0.14	
Leave,Professional Dev.	0.0	0.	0.0	0.	0.00	
Total TID Program	96.0	0.	99.0	0.	2.94	
H. Other Programs	4.0	0.	1.0	0.	0.06	

Trade Officers: 3

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

TRADE AND INDUSTRIAL DEVELOPMENT PROGRAM
ACTIVITY REPORT
FOR 2ND QUARTER OF 1986 (862)

Summary for POST: Quito

AVERAGE TIME
ALLOCATION

Activity	CANADA-BASED		LOCALLY-ENGAGED		TOTAL TIME ALLOCATION	WORKLOAD (#)
	TRADE	NON-TRADE	TRADE	NON-TRADE		
	%	%	%	%		
A. Servicing Export Enquiries	from Canada		35.0	0.0	1.21	289 (Enquir
	from Territory		15.0	0.0	0.45	369 (Enquir
B. Export Promotion Projects and Events			0.0	0.0	0.03	1 (Projec
C. Other Trade Development Activities			5.0	0.0	0.58	
D. Promotional Projects			2.0	0.0	0.08	4 (Fairs
E. Servicing Investment Development	from Canada		0.0	0.0	0.00	3 (Enquir
	from Territory		25.0	0.0	0.42	0 (Enquir
F. Service to Government	External Affairs		1.0	0.0	0.06	4 (Report
	OGDs, Provinces, ETC		15.0	0.0	0.15	14 (Contac
G. Administration	Program Management		0.0	0.0	0.00	
	Leave, Professional Dev.		2.0	0.0	0.02	
Total TID Program			100.0	0.0	3.00	
H. Other Programs			0.0	0.0	0.00	

Trade Officers: 3

Non-Trade Officers: 0

Note: Percentage values may not add
due to rounding adjustment;
maximum adjustment is 1 percent

COMMENTS

7-9

MAJOR PROJECTS AND/OR SEGMENTS OF PROJECTS, NOT COMMITTED, WHERE CANADIAN SUPPLIERS MIGHT BE COMPETITIVE IN THIS SECTOR/SUB-SECTOR			
TITLE	VALUE (*)	FINANCING SOURCE (**)	CONTACT FOR FURTHER INFO. (EMBASSY OR BUREAU)
1. Traffic Control System - Quito	13.0	Supplier's Cred.	Quito Tlx 22622 DOMCAN ED
2. Urban Transit System - Quito	25.0	Supplier's Cred. IBRD	" " " " "
3. Traffic Control System - Guayaquil	16.0	Supplier's Cred.	" " " " "
4.			

7-9

MAJOR PROJECTS AND/OR SEGMENTS OF PROJECTS, NOT COMMITTED, WHERE CANADIAN SUPPLIERS MIGHT BE COMPETITIVE IN THIS SECTOR/SUB-SECTOR			
TITLE	VALUE (*)	FINANCING SOURCE (**)	CONTACT FOR FURTHER INFO. (EMBASSY OR BUREAU)
1. Gas plant design and engineering - Libertador Field	5	Suppliers Credit	Canadian Embassy Tlx 22622 DOMCAN ED
2. Supervision of pipeline construction Libertad-Manta, Monteverde-Pascuales	2	Suppliers Credit	" " " " " "
3. Scada systems for pipelines: Esmeraldas-Quito-Ambato and Shushufindi-Quito	2-3	Suppliers Credit	" " " " " "
4. Computer software for oil production	0.5	Suppliers Credit	" " " " " "

7-9

MAJOR PROJECTS AND/OR SEGMENTS OF PROJECTS, NOT COMMITTED, WHERE CANADIAN SUPPLIERS MIGHT BE COMPETITIVE IN THIS SECTOR/SUB-SECTOR			
TITLE	VALUE (*)	FINANCING SOURCE (**)	CONTACT FOR FURTHER INFO. (EMBASSY OR BUREAU)
1. Gas plant equipment for Libertador Field	10	Suppliers Credit	Canadian Embassy Tlx 22622 DOMCAN ED
2. Equipment for construction of pipelines: Libertador-Manta and Monteverde-Pascuales	10	Suppliers Credit	" " " " " "
3. Equipment (pumps-instrumentation) for transecuadorian pipeline	5	CAF/IBRD	" " " " " "
4. Scada equipment for above pipelines	3-4	Suppliers Credit or CAF/IBRD	" " " " " "

* APPROXIMATE VALUE IN \$ MILLION CDN

** PLEASE SEE ABBREVIATIONS APPENDIX 3 OF GUIDE

000182

7-9

MAJOR PROJECTS AND/OR SEGMENTS OF PROJECTS, NOT COMMITTED, WHERE CANADIAN SUPPLIERS MIGHT BE COMPETITIVE IN THIS SECTOR/SUB-SECTOR				
TITLE	VALUE (*)	FINANCING SOURCE (**)	CONTACT FOR FURTHER INFO. (EMBASSY OR BUREAU)	
1. Earth Station - Guayaquil	16.0	Suppliers Credit	Quito Tlx 22622 DOMCAN ED	
2. Microwave Link Quito-Guayaquil	4.0	"	" " " " "	
3. Digital Lines Expansion	25.0	"	" " " " "	
4. Quito Switching Statn	5.0	"	" " " " "	

* APPROXIMATE VALUE IN \$ MILLION CDN

** PLEASE SEE ABBREVIATIONS APPENDIX 3 OF GUIDE

EXT 12635 (06.7)

ACTION
NOTE A DONNER

RESTRICTED
CLASSIFIED SFAX YGGR 0002

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TO EXT OTT/URR

DIST CMUX CMA NAM OTD APG
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1.- MOST DISTRESSED TO LEARN THAT REDEPLOYMENT OF POSITIONS TO PITTS/CINCI NOW IN LIMBO. ANY CHANGE IN THAT SCENARIO WILL REQUIRE A COMPLETE REEVALUATION OF ACTION ALREADY TAKEN AT THIS END RE DOWNSIZING PROCEDURE. NEEDLESS TO SAY FURTHER CHANGES AT THIS TIME WILL TOTALLY UNDERMINE OUR WEAKENED CREDIBILITY AND WOULD HAVE A FURTHER DEMORALISING EFFECT ON PRESENT STAFF SCHEDULED TO GO TO CINCI AS WELL AS TWO CO'S CURRENTLY SERIOUSLY CONSIDERING RELOCATING TO PITTS AND CINCI. IT IS IMPORTANT THAT ALL PARTIES INVOLVED IN THIS PROCESS SHOULD BE MADE TO REALIZE THE DEVASTATING EFFECT THAT THIS QUOTE HOLDING ACTION UNQUOTE WILL HAVE ON OUR ENTIRE STAFF. DESPITE MY BEST EFFORTS TO ENCOURAGE A BUSINESS AS USUAL APPROACH I AM HAVING INCREASING DIFFICULTY IN LIFTING MORALE AND PRODUCTIVITY BACK TO THE PRE DEC 15 LEVEL AND CURRENT EVENTS DOES NOT MAKE MY TASK ANY EASIER.

2. REFERENCE PARA 5 REFTEL AND FOLLOWING CONVERSATION MOHER (URR) GUY (OTD) WITH SAMUEL. FOLLOWING ARE CHANGES TO POSITION NOS. AND NAMES OF PERSONNEL REQUESTED:

POSITION EXT 8701X KRAMER WILL BE TRANSFERRED AND WILL REPLACE EXT 4577X DUBOIS. KRAMER HAS SUPERIOR QUALIFICATIONS AND EXPERIENCE AND IN ADDITION IS SENIOR IN SERVICE TO DUBOIS.

POSITION EXT 5850X NOW OCCUPIED BY DAVILA (HIRED DEC 1/86) WILL BE REOCCUPIED BY HELMINTAK WHO CURRENTLY OCCUPIES POSITION EXT 5348X (PREVIOUS INCUMBENT KNAPP).

POSITION EXT 0798X BRINDLEY TO BE RETAINED IN CLEVELAND. POSITION 0174X MAYER WILL BE TRANSFERRED TO PITTSBURGH. THERE ARE A NUMBER OF VERY STRONG REASONS TO RETAIN BRINDLEY OVER MAYER WITH THE BOTTOM LINE BEING SIMPLY THAT NE OHIO IS STILL THE HEARTLAND OF INDUSTRIAL USA (AS OPPOSED TO PITTSBURGH). BRINDLEY WITH HIS EXPERIENCE IN MACHINE TOOL INDUSTRY AND AS SALES REP TO VARIOUS INDUSTRIAL COMPANIES COMBINED WITH HIS SUPERIOR PERFORMANCE MAKES HIM THE MOST SUITABLE CHOICE. THIS DECISION WAS NOT EASY ON EMOTIONAL GROUNDS BUT WAS AN APPROPRIATE MANAGEMENT DECISION IN TERMS OF CONSULATS BEING ABLE TO SERVICE CANADIAN INDUSTRY WITH LEVEL OF EXPERTISE AND EXPERIENCE IN SECTOR WHICH POST HAS ALWAYS CONSIDERED ITS TOP PRIORITY IN EXPORT POTENTIAL.

QUITE FRANKLY WE WOULD BE DELIGHTED TO HAVE YOU RECONSIDER AND ALLOW US TO RETAIN BOTH EXT 0798X AND EXT 0174X IN CLEVELAND AND INCREASE PITTSBURGH BY ONLY ONE POSITION (TOURISM

RESUBMITTED

CLE/OTT 003/6

Page 2 of 2

COMMERCIAL OFFICER) IN LIEU OF MOVING TWO AT THIS TIME. THIS WOULD MEAN RETENTION AT CLEVELAND 40 OF A STRONGER TRADE COMPONENT TO SERVE BOTH PITTSBURGH AND CINCINNATI UNTIL SUCH TIME AS EXPERIENCE SUGGESTS THAT WE EITHER REMOVE OR INCREASE THE SIZE OF THESE NEW OFFICES.

3. - I WOULD ALSO LIKE TO ADD THAT IT IS INDEED UNFORTUNATE (SINCE IT RAISES ERRONEOUS EXPECTATIONS WHICH IN OUR CASE HAS CONVERTED ITSELF INTO AN OFFICIAL GRIEVANCE) THAT POSITION NUMBERS COUPLED WITH NAMES ARE TRANSMITTED IN COMMUNICATIONS BEFORE CONSULTING FIRST WITH POST IN ORDER TO ESTABLISH PRIORITIES, WHO IS BEST QUALIFIED TO PERFORM THESE TASKS AND ESTABLISH POSITION NUMBER THEY OCCUPY. IT APPEARS TO US THAT IT IS AT THIS POINT THAT THE DEPARTMENT CAN GO ABOUT ITS HOUSEKEEPING CHORES BY SENDING COMMUNICATIONS WITH CORRECTLY IDENTIFIED POSITIONS AND INCUMBENTS THAT MUST BE DISCHARGED IN ORDER TO MEET A CABINET DECISION YET STILL BE SEEN TO BE TAKING INTO CONSIDERATION THE NEEDS AND DEPARTMENT PRIORITIES AND OBLIGATIONS TO INDUSTRY. THIS BY FAR WOULD HAVE BEEN THE LEAST STRESSFUL AND MORE EFFICIENT MANNER IN WHICH TO HAVE CONDUCTED THIS UNHAPPY AND DISTASTEFUL TASK OF DISCHARGING SIGNIFICANT NUMBERS OF STAFF.

HARRIS

(BEST COPY AVAILABLE)

C O N F I D E N T I A L
FM QUITO WXGR0002 05JAN87
TC EXTOTT LGB
REF OURTEL 0635 19DEC86

RETURN TO RENNVOYER AU		BICO		FOR FILING POUR - ETRE PORTE AU DOSSIER	
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5-1-3 LSR-Quito					

DISTR LSD LSR LST CMDX BCB BFD LAM
---PCST CLOSURE:QUITO

FURTHER OUREFTEL, WAS CALLED IN TODAY BY ROQUE CANADAS, DIRGEN AMERICAS, ECUADORIAN MFA, AND PRESENTED WITH NOTE WHICH READS AS FOLLOWS QUOTE THE MINISTRY OF FOREIGN AFFAIRS PRESENTS ITS CFMPLIMENTS TO THE CDN EMB, AND REFERS TO ITS NCTE 167/86 DATED 15DEC86, BY MEANS OF WHICH IT INFORMS THAT THE GOVT OF CDA. DUE TO BUDGETARY LIMITATIONS AND TO AN EXTENSIVE PROGRAM AFFECTING VARIOUS COUNTRIES, HAS TAKEN THE DECISION TO CLOSE THE EMB IN ECUADOR, AND TO ENTRUST THE RELATIONS BETWEEN BOTH CCOUNTRIES TO THE CDN EMB IN CCOLOMBIA. THE MINISTRY OF FOREIGN AFFAIRS HAS TAKEN NOTE OF THIS DECISION AND INFORMS THAT THE GOVT OF ECUDADOR WILL ENTRUST ITS REPRESENTATION IN CDA TO THE ECUADORIAN EMB IN THE USA, EFFECTIVE 28FEB87. THE MINISTRY OF FCREIGN AFFAIRS REITERATES TO THE CDN EMB ITS FEELING OF UTMOST CONSIDERATION AND ESTEEM UNQUOTE.

2. CANADAS SAID HE PRERSONALLY HAD ARGUED AGAINST CLOSING THEIR EMB IN CTT BUT WAS UNSUCCESSFUL IN THAT EFFORT. HE DID ADVISE, HOWEVER, THAT ECUADOR WOULD MAINTAIN ITS TWO CONSULATS GENERAL IN TOR AND MTL.

...2

PAGE TWO WXGR0002 CONFD

3.CANADAS ALSO ENQUIRED OF THE POSSIBILITY THAT CDA MIGHT RE-
OPEN IN QUITO IN ONE OR TWO YEARS SHOULD OUR BUDGETARY SITU
CHANGE.I ADVISED THAT I WAS NOT HOPEFUL OF THIS AS FURTHER
DEPTL CUTS COULD BE EXPECTED CVER THAT PERIOD

4.COPY OF NOTE FOLLOWS BY BAG

MCARTHUR

CCC/004 052000Z WXGR0002

MIRP

ACTION
SUITE A DONNER

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DEC 30 1986	
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UNCLASSIFIED

FM PHILA WLAG0859 30DEC86

TO EXTOTT URR

DISTR CMDX UTD

---POST CLOSURE

CONFIRM SCHOOL AGE CHILDREN AT POST ARE LUCAS(TWO)AND
LAUZIÈRE(THREE).ALL ACCOMMODATION EXCEPT CHANCERY AND OFFICIAL
RESIDENCE PRIVATELY LEASED.LES GIVEN LETTERS OF TERMINATION 16DEC.
UUU/870 301320Z WLAG0859



DEPARTMENT OF EXTERNAL AFFAIRS
MINISTÈRE DES AFFAIRES EXTÉRIEURES

communiqué

Nº:

No.: 219

December 16, 1986.

General.

CHANGES IN CANADIAN REPRESENTATION ABROAD

As part of an ongoing program to reduce costs the Government of Canada has decided to close a number of missions abroad and reduce staff at several other posts. These steps are being taken in response to the government's general commitment to public service restraint.

Three Canadian Embassies in Quito (Ecuador), Helsinki (Finland) and in Abu Dhabi (United Arab Emirates) will be closed as well as four Consulates-General in the following cities: Hamburg, Marseille, Perth and Philadelphia. In addition, the Embassy in Guatemala will be converted to a smaller office.

The Department will be making other announcements in the near future on initiatives to augment Canada's presence in Latin America.

The closings will take place over the coming months. A series of other reduction measures will affect Melbourne, Buffalo, Cleveland, Bucharest, Vienna and a number of other missions as well.

Special care will be taken to ensure fair and equitable treatment of Canadian and locally-engaged personnel affected and to do every thing possible to mitigate the impact on them of closures and reductions.

Services to Canadians abroad and bilateral relations will be maintained through accreditation from neighbouring missions. Where needed and practicable honorary consuls will be appointed.

The reductions will affect approximately fifty Canadians and one hundred locally engaged staff abroad. The financial savings will amount to approximately \$10 million per year.

TOURISM

Page 16 of 47

BUFFALO WORKPLAN ACCORDS 1986/87

TARGET AUDIENCE: GROUP INFLUENCERS/TRADE

1. Marketing Objectives:

To place special emphasis on the development of 1 - 3 day packages to Southern Ontario and Southern Quebec featuring attractions, special events, resorts, entertainment and shopping.

To increase motorcoach tours to Canada and to assist coach operators in expanding existing tours.

To encourage and coordinate a higher level of participation by the Canadian private sector tourism industry in the Western New York market.

2. Proposed Projects/Activities

- Two travel trade promotions - spring/summer and fall/winter covering Buffalo, Rochester and Syracuse
- Visit Canada Program (trade)
- Five reverse marketplace/familiarization tours
- Five group leader presentations with operators
- Travel trade newsletter

3. Anticipated Results

- Increase number of partners
- Increase number of new partners
- Increase number of buyers at each trade promotion
- Increase number of newsletters distributed

- Service to the industry
- market intelligence gathering

4. Resources Required:

Trade Promotions	\$12,000	- 11,500
Reverse marketplace/familiarization tours	12,500	- 3,000
- proposing five - Central Ontario, Metro Toronto, Ottawa, Montreal and Georgian Lakelands		
Visit Canada Program (trade)		
- 18 Senior Managers AAA WNY to Toronto	2,000	now 2525
Group leader presentations with operators	2,500	
- proposing five x \$500 each		

TOURISM

Page 17 of 47

GROUP INFLUENCERS/TRADE

3. Anticipated Results

- Increase number of partners in the fall by 20% from 38 to 46; in the spring increase number of partners by 10% from 68 to 75.
- Increase number of buyers at each trade promotion by 20% in each of three locations

	Spring 1985	Spring 1986
Buffalo	195	235
Rochester	155	189
Syracuse	82	98

- Increase number of newsletters distributed 5% per annum (1985 number is 500 - '86 will be 525.)

TOURISM

Page 18 of 47

BUFFALO WORKPLAN ACCORDS 1986/87

Target Audience: Group Influencers/Trade - Page two

Newsletter

\$ 1,000 *ok.*

Research/market intelligence to service the
industry and identify new opportunities

2,000 *ok*

\$32,000 Total

Person days - 150

TOURISM

Page 19 of 47

TARGET AUDIENCE: PLEASURE TRAVELLER

1. Marketing Objectives:

To promote the 1 - 3 day tourism products which are accessible to the automobile traveller.

To highlight Canada as an accessible, competitively priced, safe, pleasure trip destination (with increased focus on Southern Ontario and Southern Quebec).

To increase the number of VCP (M) vacation experience writers and TV (PM Magazine) from six in 1985/86 to 12 in 1986/87,

2. Proposed Projects/Activities

- Direct promotions toward select groups such as the AAA; four promotions have been planned.

- A. AAA WNY - Buffalo - November 500
- B. World Travel Showcase - Rochester - Fall 1500
- C. AAA Syracuse - Spring or Fall 1000
- D. "Buffalo Honours Canada" - annual celebration beginning in 1987 (Spring or summer) marking opening of new downtown mall.

- Visit Canada Program (Media) trips for vacation experience for writers in cooperation with both the provinces and private sector; nine writers will focus on the automobile traveller, three writers will focus on the air traveller using Toronto as a gateway to Atlantic Canada, Man/Sask, and BC/Alta.

3. Anticipated Results

1. Number in attendance at show will show increase of 10% in 86/87.
2. Number of partners will show 10% increase in 86/87 and a 25% change in partner type.
3. Revenue generated - consumer leads generating actual sales as reported by private sector partners.
4. Amount of editorial space (# of lines) and value of space - commercial rates x factor of 4.

4. Resources Required:

VCP (Media) general vacation writers and PM Magazine	\$ 5,000	- 2000
Consumer Travel Shows	3,300	3300
Profile updating/to service the industry and identify opportunities to be exploited.	2,000	
	<u>\$10,300</u>	

Person days

80

TOURISM

Page 20 of 47

PLEASURE TRAVELLER

3. Anticipated results

A. Number in attendance will show increase of 10% in 86/87 from 12,000 in '85 to 13,200 in '86.

B. Number in attendance will show increase of 20% in 86/87 from 10,000 in '85 to 12,000 in '86

- Canadian partners will increase 100% from 9 in '85 to 18 in '86.

VCP (Media) average 50" per writer and \$100.00 general advertising rate X factor of 4.

Therefore, anticipated results: $9 \times \$20,000 = \$180,000$

TOURISM

Page 21 of 47

TARGET AUDIENCE: ARTS/CULTURE

1. Marketing Objective:

To highlight Western New York awareness of the many arts/cultural activities available in Southern Ontario and Southern Quebec.

2. Proposed Projects/Activities

- Two group influencer marketplace/familiarization programs, one in London and one at Shaw Festival
- One reverse marketplace/familiarization tour with group influencers from Western New York in Niagara Falls for Attractions Ontario suppliers in the Winter (during the Festival of Lights).
- VCP (M) & Corporate Executives Promotions at Shaw, Stratford, Guelph, London and Toronto to highlight Canadian theatre.

3. Anticipated Results

- Number of new tours
- Number of tour groups expanded
- Projected revenue
- Amount of editorial space and value of space

4. Resources Required:

- | | | |
|---|--------------|----------------|
| - Three group influencer marketplaces/familiarization tours | \$ 3,000 | 3 0 0 0 |
| - Five VCP (M) and Corporate Executive Promotions | <u>1,000</u> | 1 0 0 0 |
| | | \$ 4,000 Total |

Person Days - 44

TOURISM

Page 22 of 47

ARTS/CULTURE

3. Anticipated Results

- Number of new tours

2 for London

2 for Shaw

2 for Niagara (Festival of Lights)

*Total 6 group tours

*. Projected revenue is determined by multiplying # of tour days (3)
by # of passengers (40 per motorcoach) times \$100.00 CDN per
guest.

Projected Revenue: $3 \times 100 \times 40 = 12,000 \text{ CDN}$

X 6 departures = 72,000 CDN

- Five VCP (M) to Shaw, Stratford, Guelph, London and Toronto

$5 \times \$20,000 = \$100,000 \text{ US}$

(based on average of 50" per writer @ \$100.00 gen. advertising
rate X factor of 4 = \$20,000)

TOURISM

Page 23 of 47

TARGET AUDIENCE; SKI/WINTER FUN

1. Marketing Objectives:

To increase the number of VCP (M) ski/winter fun writers on TV (PM Magazine) programs from two in 85/86 to four in 86/87.

To increase the number of ski/winter fun promotions from 0 in 85/86 to two in 86/87.

To analyze and identify opportunities available to the Canadian private sector to increase their marketing efforts to the recreational, ski and senior group influencer market.

2. Proposed Projects/Activities:

- Quebec/Canada winter fun program to ski clubs, recreation clubs in Buffalo, Rochester.
- VCP (M) PM Magazine to Carnaval (Quebec) and to Cullen Gardens.
- Profile research and preparation of current club lists

3. Anticipated Results:

- Number of new private and public sector partners in market
- Amount of editorial space and value of space
- Updated lists for Canadian private and public sector partners

4. Resources Required:

- Two group influencer trade promotions in Buffalo and Rochester \$ 3,000 200
- VCP (M) PM Magazine to Ontario and Quebec 1,600 160

\$4,600 Total

Person Days 46

TOURISM

Page 24 of 47

SKI/WINTER FUN

3. Anticipated Results

- market intelligence gathering service to the industry
- identify opportunities to be exploited through the tourism subsidiary agreements

- VCP (M) PM Magazine to Ontario (Cullen Gardens) and Quebec (Winter Carnival)

2 X \$1800 per min, X 6 mins. = \$21,600 US

- 4 group tours to Quebec

(4 X 100 X 40 = 16,000 X 4 departures = \$64,000 CDA

TOURISM

Page 25 of 47

TARGET AUDIENCE: OUTDOOR ADVENTURE/FISHING

1. Marketing Objectives:

To identify opportunities and to service the Canadian travel industry within Western New York.

To establish a base of intelligence gathering within the New York State Outdoor Writers Association.

2. Proposed Projects/Activities:

- Establish a membership in N.Y.S.O.W.A.
- Support Western New York writer's visit to Sudbury in 1986.
- Establish contact with "On The Trail" publication
- Establish a profile of club membership

3. Anticipated Results:

- Amount of editorial space and value of space
- Provide accurate market intelligence to Canadian industry through new and updated lists.
- Number of new and unique winter fun tours; i.e. winter ice fishing, Festival of Lights, Winterlude, fishing derbies on Lake Ontario and Lake Erie

4. Resources Required: *market intelligence gathering service + identify opportunities to be exploited.*

- NYSOWA to Sudbury	\$ 3,000	
- Research/Market Intelligence updating	<u>2,000</u>	1000
	\$5,000	Total

Person Days 50

TOURISM

Page 26 of 47

TARGET AUDIENCE: MEETINGS AND INCENTIVE TRAVEL

1. Marketing Objectives:

To identify 100 companies in Western New York with good potential to meet in Canada.

To aid the meetings industry in smaller Canadian centres and resorts destinations through our promotions.

To encourage greater Canadian industry involvement in the small corporate meetings market in Western New York.

2. Proposed Projects/Activities:

- Co-ordinate two seminars in Buffalo and Rochester with selected Canadian industry partners for corporate meetings.
- Participate in three "Doing Business in Canada" seminars organized by the Trade Section of the Consulate
- Profile updating/research

3. Anticipated Results

- Number of leads generated through market development
- Number of leads converted
- Value of total bookings
- Production of accurate and valuable lists for Canadian industry

4. Resources Required:

- Two seminars in Buffalo and Rochester
- Profile updating/research

\$ 2,000

2 000

2,000

\$4,000 Total

Person Days 44

TOURISM

Page 27 of 47

TARGET AUDIENCE: SPECIAL EVENTS - EXPO '86, CALGARY OLYMPICS '88

1. Marketing Objectives

- To highlight Canada's special events such as Expo '86 and the Calgary Olympics '88 as world class tourism attractions not to be missed
- To provide factual travel influencer material to the tour producers and travel media within our territory.

2. Proposed Projects/Activities

- To provide editorial support through our newsletter
- One VCP(M) travel writer and one PM Magazine crew

3. Anticipated Results

- Number of newsletters distributed
- Amount of editorial space and value of space

4. Resources Required:

- | | | |
|--------------------|----------------|------|
| - Trade newsletter | \$1,000 | |
| - Two VCP(M) | <u>3,000</u> | 1500 |
| | <u>\$4,000</u> | |

Person Days 44

TOURISM

Page 28 of 47

EXPO '86/ CALGARY OLYMPICS '88

3. Anticipated Results

- special Expo newsletter distributed to 500 people fall '85
and spring '86 total 1000 readership

1 VCP (M) minimum 50" @ \$100.00 gen. advertising rate
X factor of 4 = \$20,000 US

TOURISM

Page 29 of 47

TOTAL RESOURCES REQUIRED: \$63,900*

PERSON DAYS 458

* Canadian funds converted at current exchange rate - approx. \$42,600 U.S. dollars

ABKL/S.Dougherty/2-4472/mc

TO/À • APTC/A. Potvin

FROM/DE ABKL

REFERENCE •
RÉFÉRENCESUBJECT • Post Reductions - KIGALI, NIAMEY
SUJET BAMAKO, CONAKRY

UNCLASSIFIED

Accession/Référence

File/Dossier
2-1-7Date
January 21, 1987Number/Numéro
ABKL-0122ENCLOSURES
ANNEXES

DISTRIBUTION

Further to our conversation of January 19, attached are copies of salary scales and details on benefits packages which are currently in effect at the four missions mentioned above. It is our understanding, and we agree, that the locally-engaged employees currently on the establishments of these posts will be laid off, and then hired by CIDA under whatever arrangements they wish to make.

2. In view of the fact that CIDA wishes to maintain as much as possible the existing compensation packages, there are a few points we would like to bring to your attention.

- a. In Kigali, Niamey and Bamako, the employees are enrolled the National Social Security Plans. In all cases we pay the employer's share of contributions to these plans, the costs of which are currently borne by Treasury Board. These contributions will, of course, cease when the employees are laid off from this Department. In the event that CIDA wishes to continue this coverage (in fact it may be required under local law), you will find attached information on the most recent estimated costs of these contributions.
- b. We also wish to point out that employees at all of the posts in question are currently covered under the LES Non-Contributory Pension Plan; and in Niamey there is a self-insured health insurance plan in effect which was approved by Treasury Board in April 1984. Participation in these plans will also cease once the employees are laid off and CIDA may want to consider making other arrangements for coverage or, alternatively, supplementing the salaries to compensate for the loss of these benefits.

3. Should you have any questions on the above or require any further information, please let us know.

Susan Dougherty
Susan Dougherty
Locally-Engaged
Staff Abroad
Section

ACTION
SUITE A DONNER

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	RECEIVED
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UNCLASSIFIED

FM STKHM UDIM7041 16JAN87

TO EXTOTT RWP IMMED HM/CD

INFO HSNKI

DISTR JIM RSR RAM

~~HSNKI~~ POST CLOSURE/IMMIG PROGRAM

FROM 01FEB, WE PROPOSE TO DEAL WITH ALL NEW APPLICATIONS FOR IMMIG AND TEMP ENTRY VISAS FROM FINLAND IN EMBASSY STKHM AND TREAT AS APPLICATIONS RECEIVED STKHM. THIS PARTLY BECAUSE IPO HSNKI CURRENTLY ON EXTENDED SICK LEAVE AND WILL BE HEAVILY BURDENED WITH SHUT DOWN WHEN/IF RETURNS BEFORE POST CLOSES. DESPITE EXCELLENT EFFORTS OTHER STAFF HSNKI, STKHM CURRENTLY DOING MUCH OF THE WORK ANYWAY, AND TRANSFER OF FILES BACK AND FORTH (3 DAYS ONE-WAY MAIL) DISRUPTS SERVICE. ALSO, IPO STKHM GOES ON 3 MOS PATERNITY LEAVE MAR01 AND WANT TO SET UP SYSTEM FOR NEW AREA BEFORE THAT DATE. FILES CURRENTLY IN PROCESS AND CLOSED FILES WILL REMAIN IN HSNKI UNTIL END MAR. ONLY POSSIBLE PROBLEM WE SEE IS FOR CEIC DATA MGMT FOR PERIOD 01FEB-31MAR. PLEASE CONFIRM NO/NO OBJECTION, AND ADVISE POST/AREA CODES TO BE USED ON 1343 FOR NEW CASES FROM FINLAND QUOTE AREA UNQUOTE PLUS ANY OTHER CODING CHANGES.

2. ADVISE WHETHER ADDITIONAL LEP/LES POSITION PROPOSED FOR STKHM. AS YOU KNOW, IPO HSNKI DEVOTED 0.9 PY TO IMMIG PROGRAM. LOSS OF POSITION WILL BE HARDER TO BEAR AS, APPARENTLY, THERE IS TO BE LITTLE/NO/NO ASSISTANCE FROM ANY SOURCE ON THE GROUND IN HSNKI

...2

PAGE TWO UDIM7041 UNCLAS

(AS THERE IS FROM OTHER STAFF IN FMB OSLO, FOR EXAMPLE). FINN LANGUAGE BEING INCOMPREHENSIBLE TO ANY PUT FINNS ADDS TO DIFFICULTY, ESPECIALLY AS DOCS TO BE DECIPEERED, AND BECAUSE FINNS SPEAK LESS ENGLISH THAN OTHER NORIDCS. ALSO, YOU WILL NOTE THAT TOTAL IMMIG/VISITOR WORKLOAD FOR STKHM AND AREA POSTS INCREASED APPROX 15 PER CENT FROM 85 TO 86. WOULD REQUEST ADDITION OF IPO POSITION SKTHM. YOUR VIEWS WOULD BE APPRECIATED.

3. ESPECIALLY IN VIEW ILLNESS IPO HSNKI, REQUEST ADDITIONAL CAD 1,500 TRAVEL FUNDS BEFORE YEAR END FOR ADDITIONAL AREA TRIP FOR INTERVIEWS, TO CONTACT AND RE-ASSURE CORPORATE INVESTORS RE VISA SERVICE (SEE 5 BELOW), TO ALLOW VO TO ASSIST IN SORTING/DISPOSAL HSNKI FORMS AND FILES, ETC. ADVISE.

4. NOTE, FOR FY 87/88 ALSO PLAN TO REQUEST MINIMAL ADDITIONAL HOSPITALITY FUNDS APPROX CAD 700 FOR USE IMMIG SECTION STKHM TO COMPENSATE FOR LOSS OF REP BUDGET HSNKI DEVOTED TO IMMIG/SOC AFFAIRS PROG. TRAVEL BUDGET SUBMISSION 1987/88 WILL ALSO BE INCREASED BY APPROX CAD 2-3,000 TO COMPENSATE FOR LOSS OF NON-VO INTERVIEWING CAPACITY (FC/VV/FDM ETC). WILL REVIEW WITH HSNKI, AND CPM SKTHM AND PROVIDE SPECIFIC FIGURES IN CONTEXT OF FUTURE POST SUBMISSION COVERING ALL PROGS.

5. AS A MATTER OF INTEREST, ON 13 JAN, OIC STKHM INTERVIEWED JUHANI PAKKALA PRES OF VALMET PAPER-MACHINE MFG SUBSIDIARY IN MTL WHICH EMPLOYS SEVERAL HUNDRED PERSONS. HE SAID HE FELT MOST SERIOUS

...3

PAGE THREE UDIM7041 UNCLAS

EFFECT OF EMB CLOSING ENSKI WOULD BE POTENTIAL DELAYS IN VISA
ISSUANCE WHICH WOULD HAVE NEGATIVE IMPACT ON FINNISH INVESTMENT
IN CDA. AS YOU KNOW, THIS IS NOT/NOT FIRST TIME FINNISH BUSINESS
PERSONS HAVE STRESSED IMPORTANCE OF GOOD VISA SERVICE IN
FACILITATING INVESTMENT.

UUU/010 230855Z UDIM7041

ACTION
SUITE A DONNER

m.rp 2-1-7
28

P.A. TO FILE

NONCLASSIFIE

DE RABAT WQIM0031 08JAN87

A EXTOTT GRP/RWP HM

INFC MRSLL FANDIHULL/BISSETT ALGER PARIS TUNIS

DISTR GAD JID JIM CMDX GGB

REF MRSLL TEL XZIM1007 07JAN

---FERMETURE MARSEILLE-PROGRAMME IMMIG MAGHREB

MISSION APPUIE TOTALEMENT POSITION DE MRSLL TELLE QU EXPRIMEE DANS
SON TEL ENREF.

2.A UN MOMENT OU REGARDS SE TOURNENT AU CDA VERS UNE AMELIORATION
DES SERVICES D IMMIGRATION,CHANGEMENT PROFONDS QUE NCUS IMPOSE
FERMETURE DU POSTE DE MRSLL DANS TRAITEMENT DU DOSSIER IMMIGRATION
VONT REDUIRE DE BEAUCOUP EFFICACITE ET RAPIDITE DES SERVICES OFFERTS
PAR L AMBASSADE.EN MEME TEMPS,COMME POSTES MAGHREBINS N ONT AUCUN
AGENT D IMMIGRATION SUR PLACE,COUTS DE CONSULTATIONS AVEC PARIS CU
AUTRE MISSION QUI SERA CHARGEE DE COUVRIR MAGHREB SERONT D AUTANT
ACCRUS POUR CHAQUE MISSION,SANS QU EFFICACITE SOIT ASSUREE ETANT
DONNE SURCHARGE DE TRAVAIL DONT SOUFFRIRA DE TOUTE FACON CIT
MISSION-MERE FINCIT.

3.DANS CES CIRCONSTANCES MEILLEURE SOLUTION DEMEURE INSTALLATION
D UN AGENT D IMMIGRATION A RABAT POUR COUVRIR MISSIONS DU MAGHREE
ET IL VA DE SOI QUE BUDGETS DE LA MISSION DEVRONT ETRE ACCRUS
D AUTANT.

UUU/062 081355Z WQIM0031



External Affairs
Canada

Affaires extérieures
Canada

MGTC/DIARY/CIRC/FILE
MGTC/JOURNAL/CIRC/DOSSIER

Accession/Référence

File/Dossier

~~4-5-GENERAL~~

2-1-7

MESSAGE

Align first character of Security Classification under this arrow
Alignez le premier caractère de la Sécurité sous cette flèche

SECURITY
SÉCURITÉ

UNCLASSIFIED

8 JAN 87 16 52 Z

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FM/DE

FM EXTOTT ABMR3204 08JAN87

TO/À

TO STAGO

INFO

DISTR

INFO QUITO

REF

DISTR MRMF MRPA MRCL LAM

SUBJ/SUJ

REF YOURTEL WYAG2006 07JAN87

---POST CLOSING

REFTEL REFERRED TO LAM FOR ACTION SINCE ABMR DEALS ONLY
WITH PERSONAL EFFECTS OF EMPLOYEES.

DRAFTER/RÉDACTEUR

DIVISION/DIRECTION

TELEPHONE

APPROVED/APPROUVÉ

DC/sm

ABMR

5-7642

D. CHISHOLM

SIG

SIG



FILE CIRC DIARY HM WF

TO/A

CMA JIM JIMR APGS GRP RAM

FROM/DE

RWP

REFERENCE
RÉFERENCE

SUBJECT
SUJET

CLOSURE OF MARSEILLE AND IMMIGRATION
PROGRAM DELIVERY ISSUES

P.A. TO FILE m.r.p.

Security / Sécurité
UNCLASSIFIED
Accession / Référence
File / Dossier
2-1-7
28
Date
8 January 1987
Number / Numéro
RWP-0033

ENCLOSURES
ANNEXES

DISTRIBUTION

JID
RGBA
CMDX
RCR

This will confirm that a meeting will be held on Monday, January 12 at 14.30 hrs. to discuss all immigration operational and resource issues relating to the closure of Marseille. The meeting will be held in the main boardroom of A-7.

P. Giguère
Director
Western Europe Programs
Division



TO/A

C. Hartman, Director/LST

IN/DE

LST

REFERENCE •
RÉFÉRENCE

SUBJECT •
SUJET

Quito Closure
**INTERNATIONAL EDUCATION WORKSHOP
GEORGIAN COLLEGE, BARRIE, ONTARIO
MARCH 12, 1987**

Security/Sécurité
UNCLASSIFIED
Accession/Référence
File/Dossier
6042-LAM
2-1-7
Date
January 8, 1987
Number/Numéro
LST-0032

ENCLOSURES
ANNEXES

DISTRIBUTION

LSD

LST/
H. McNairnay

Doug Sirrs

I received a telephone call from David Gray of the Association of Canadian Community Colleges (A-CCC) to discuss a number of matters including the above-noted workshop.

David indicated that the workshop would be geared towards an audience of approximately 50-75 senior faculty members and administrators of Ontario colleges and would address various aspects of international educational cooperation, including the relationship between educational cooperation and trade development. I discussed A-CCC's request for a senior DEA speaker with LSD on December 12, 1986 and we have committed ourselves to provide a speaker. In this regard, I believe Doug Sirrs, who I understand was former Ambassador to Costa Rica, would be an excellent choice as speaker. Georgian College has, in fact, recently done work in that country according to David Gray. I have already discussed this with Mr. Sirrs who is prepared to consider it provided it does not conflict with his new assignment. Gray would appreciate the name of our speaker ASAP to incorporate in their brochures and is sending us background literature on this workshop. I would appreciate your views.

On an unrelated matter, David Gray expressed strong disappointment with the recent announcement that our Post in Quito would be closed, noting that this could adversely affect their marketing efforts in Ecuador. As you may be aware A-CCC is currently pursuing two IADB-financed training projects in Ecuador (i.e. Agricultural Research Project and the Technical Education Project).

P. M. Saroli
P. M. Saroli
South America Trade Development
Division

RETURN TO REVOUE AU	B 99	FOR FILING POUR - ETRE PORTE AU DOSSIER
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**ACTION
SUITE A DONNER**

NONCLASSIFIE

/// CORRECTED COPY ///

P.A. TO FILE

DE MRSLL XZIM1007 7JAN87

A EXTOTT GRP RWP LIVRAISON 071600

INFO CEICHULL/BISSETT ALGER PARIS RABAT TUNIS

DISTR GAD JID JIM CMDX GGB /// RAM ///

---FERMETURE MARSEILLE - PROGRAMME IMMIG MAGHREB

VU QUE N AVONS RIEN RECU VOTRE PART ENCORE CONCERNANT LE SORT QUE VOUS ENTENDEZ ACCORDER AU PROGRAMME IMMIGRATION QU ADMINISTRONS AU MAGHREB, DESIRONS FORMULER QUELQUES IDEES QUI NOUS VIENNENT A L'ESPRIT MAINTENANT QUE COMMENCONS A AVALER (AVEC INDIGESTION) LA REALITE DE NOTRE DISPARITION PROCHAINE

2.PROGRAMME IMMIGRATION (TOUTES CATEGORIES VISAS) EST SENSIBLEMENT PLUS IMPORTANT AU MAROC QUIL NE LEST EN ALGERIE ET EN TUNISIE.PAR EXEMPLE 2 FOIS PLUS DE VISAS IMMIGRANTS SONT EMIS A RABAT QUE NOUS NEN EMETTONS A ALGER.PAR RAPPORT A TUNIS LE RAPPORT EST DE HUIT A UN EN FAVEUR DE RABAT.NOS MISSIONS CONJOINTES AVEC LE SERVICE IMMIGRATION DU QUEBEC A RABAT ONT LIEU EN MOYENNE 5 FOIS PAR ANNEE POUR UNE SEMAINE COMPLETE A LA FOIS.EN REVANCHE NOUS EFFECTUONS 3 VOYAGES PAR ANNEE A ALGER CHACUN POUR 3 JOURS, ET 3 VOYAGES A TUNIS POUR UNE DUREE DE 2 JOURS CHACUN. A CE RYTHME NOUS SEMBLONS EN MESURE DE NOUS OCCUPER DE TOUTES LES ENTREVUES IMMIGRATION EN ATTENTE.TOUTEFOIS SACHEZ QUE CES MISSIONS SONT TOUTES TRES CHARGEES AVEC EN MOYENNE UNE DIZAIN D'ENTREVUES PAR JOUR PLUS LE TEMPS REQUIS POUR CONSULTER AVEC LE PERSONNEL SUR PLACE HABITUELLEMENT RESPONSABLE POUR LE PROGRAMME DES VISAS. IL NY A AUCUN DOUTE DONC QUE LE GROS DE NOS OPERATIONS AU MAGHREB SE SITUE CARREMENT AU MAROC.

.../2

000212

PAGE DEUX. XZIM1007 NONCLAS

3. SI A LA FERMETURE DE MARSEILLE VOUS ENVISAGEZ DEPLACER LA RESPONSABILITE POUR CE PROGRAMME VERS LE MAGHREB. IL SERAIT, A NOTRE HUMBLE AVIS, BEAUCOUP PLUS EFFICIENT DE LE SITUER A RABAT AVEC RESPONSABILITE ET ACCREDITATIONS PARALLELES A ALGER ET A TUNIS. RESTE A SAVOIR SI DANS LE CAS D'ALGER L'ACCREDITATION A PARTIR DE RABAT EST POSSIBLE ET/OU SOUHAITABLE NOUS NE SAVONS PAS SI PRECEDENT IL Y A).

4. AUTRE ELEMENT NON NEGLIGEABLE QUI JOUERA SANS DOUTE DANS VOTRE DECISION SE RAPPORTE A L'IMPORTANCE CROISSANTE QUE PREND LA ROYAL AIR MAROC (RAM) DANS LE TRANSPORT DE PASSAGERS VERS LE CDA. COMME VOUS LE SAVEZ SEULE LA RAM OFFRE UNE LIAISON DIRECTE A PARTIR DE L'AFRIQUE SUR LE CDA. NOTRE CAPACITE D'INTERVENTION AUPRES DE LA RAM EN MATIERE DE CONTROLE ET D'APPLICATION DE LA LOI SERAIT DONC GRANDEMENT AUGMENTEE SI NOUS ETIONS SUR PLACE EN PERMANENCE DANS CE PAYS.

5. EN GUISE DE DERNIER CHAPITRE, IL DEVIENT DE PLUS EN PLUS URGENT POUR NOTRE PLANIFICATION QUE VOUS NOUS DONNIEZ DATE PREVUE POUR FERMETURE ET OU SERA CANTONNEE RESPONSABILITE POUR LE MAGHREB. TACHES QUI IMPOSE FERMETURE BUREAU SERONT DEJA ASSEZ COMPLEXES QU'IL NOUS EST EVIDENT QUE PROGRAMME DE VOYAGES DEJA ARRETE AVEC LE QUEBEC RISQUE D'ETRE PERTURBE DE FACON SERIEUSE SURTOUT EN MARS SI RIDEAU TOMBE FIN ANNEE FISCALE. AVEC 5 MISSIONS DE PLANIFIEES POUR LES 3 PROCHAINS MOIS, IL EST DONC IMPERATIF SAVOIR DQP SI CALENDRIER PREVU POUR NOTRE FERMETURE NOUS OBLIGERA DE COMMANDER VOYAGES QUE NOUS SOMMES EN TRAIN DE PREPARER.

6. VOTRE DILIGENCE SERAIT GRANDEMENT APPRECIEE.

UUU/777 071544Z XZIM1007