

File Cover No. Sp. 3154

With Tip-Back Holder Pat. No. 361978

MacMillan Office Appliances Co. Ltd.

309 Athlone Ave., Ottawa, Can

File No. 3-3-49-1 Vol. 1.

000003

ROUTING SLIP

PLEASE PASS TO:

Initials
of
Recipient

| | | |
|----|------------------------|--------------------|
| 1 | Let <i>[Signature]</i> | BS |
| 2 | <i>Mr. Fairweather</i> | <i>[Signature]</i> |
| 3 | <i>Mr. Douglas</i> | <i>[Signature]</i> |
| 4 | <i>Mr. Josephson</i> | <i>[Signature]</i> |
| 5 | <i>Mr. Fairweather</i> | <i>[Signature]</i> |
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000004

FORM TCS-26

DEPARTMENT OF TRADE AND COMMERCE

INTER-OFFICE CORRESPONDENCE

Security Rating

Our File No. 676-1 EC

Date April 29, 1960

TO: Chief, Latin American Division, I. T. & C.

Attention of: Chief, Consumer Goods Div.

FROM: Commercial Secretary, Mexico City

Referring to:

File

SUBJECT: MID-WATER TRAWL, DOMINION TEXTILE CO.

1. - Thank you for providing us with a copy of the report of Mr. W. W. Johnson of the Department of Fisheries and of the letter of Mr. Keith Young, Dominion Textile Co., with reference to their recent visit to Mexico.

2. - As you may already know, we discussed the purpose of their trip with Messrs. Johnson and Young before they left for the fishing area off Carmen. We also had a brief telephone conversation with Mr. Young on his way back from Carmen en route to Lima but at that time, due to the difficulties described by Mr. Johnson, he was not able to report any results.

3. - Naturally, we are very pleased to learn that Mr. Young is happy with the results of their trip and we can only hope that he will, indeed, be able to develop some important sales for this type of netting. In fact, this may be a very good time to be looking for such business. The shrimp industry is currently at a very low ebb due to poor U. S. markets and several of the larger shrimp firms are looking for ways to diversify their operations. Of considerable interest is the potential market for fish meal and it was for fish to supply a meal plant that the Dominion Textile trawl was demonstrated in Mexico.

4. - In this connection, you may be interested in the attached copy of a letter which we have today written to Mr. Young.

F. B. CLARK

AAL:gbw



Copies to:

Enclosures: 1

000005



CANADA

FOREIGN TRADE SERVICE

Commercial Division
Canadian Embassy
Apartado 25364
Mexico 5, D. F.

676-1 EC

FILE

April 29, 1960

Mr. Keith Young, Export Manager
Dominion Textile Co. Ltd.
Drummondville Division
1950 Sherbrooke St. West
Montreal, Quebec

Mid-Water Trawl

Dear Keith,

We were pleased to learn from our Department, which provided us with a copy of Wes Johnson's report, that the trials of your mid-water trawl for the Maderos finally worked out after some initial difficulties. We shall certainly hope that this will lead to new business for you.

In this regard, we recently had an occasion to discuss your products with another local firm which may be of interest to you. This firm is the Sociedad Mexicana de Credito Industrial which controls shrimping operations on both coasts and particularly in the Gulf of California. With the assistance of this office and through an intermediary who is well known to us, they have recently been able to sell some large quantities of canned shrimp in Canada and we have told them of your interest, in turn, in selling netting here.

I would suggest that you contact the Sociedad through the man who arranged the shrimp sale in Canada as he is well disposed toward Canada and might be able to make a more successful initial introduction of your products than you could do by working directly. In this case you should write, with a description of your netting and particularly the new mid-water trawl, to:

Mr. William Hock
Industrias Asociadas, S. A.
Isabel la Catolica # 182
México, D. F.

You might also mention the discussion which Mr. Hock has recently had with Al Lomas on this subject - at which time he indicated his interest in receiving information on your products.

I hope that this suggestion will be of some use to you and that you will let us know if you require anything further.

Yours faithfully,


F. B. Clark
Commercial Secretary

AAL:gbw

cc: Department of Trade and Commerce
Ottawa, Ontario

3-3-49-1

, April 20, 1960.

Dear Mr. Clark:

I like to convey to you my appreciation for the service rendered to this Department by Mr. W.W. Johnson of your Industrial Development Service.

The report on his assignment has been extremely useful to the Dominion Textile Co. Limited. In a recent letter from that firm we are told that his presence during the try-outs at Campeche in Mexico was invaluable. In particular, his thorough understanding of fishing practices has made a strong impression on potential customers in Campeche.

Mr. Johnson made a great contribution to Canadian prestige in that area and our trading opportunities have been very much enhanced by his work.

Yours faithfully,

Original Signed by
D. HARVEY

Deputy Minister.

G.R. Clark, Esq.,
Deputy Minister,
Department of Fisheries,
O t t a w a, Ontario.

R. Josephson/es



"DEPARTMENTAL FILE COPY"

3-3-49-1

April 12, 1960.

Mr. F.B. Clark,
Commercial Secretary,
Canadian Embassy,
Apartado 25364,
MEXICO 5, D.F.

Dear Frank:

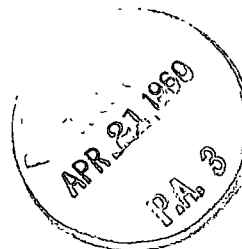
With reference to the recent visit to Mexico of Mr.
W.W. Johnson of the Department of Fisheries, in connection
with the project organized by the Dominion Textile Company
Limited in Montreal, I send you herewith copy of a letter
received from Mr. K.E. Young, Export Manager of this concern
which is self-explanatory.

Yours faithfully,

D.G.W. Douglas,
Chief,
Consumer Goods Division.

Encl.

DGD:cm



3-3-49-1

April 12, 1960.

Mr. L.S. Bradbury,
Director,
Industrial Development Service,
Department of Fisheries,
200 Birks Building,
Ottawa, Ontario.

Dear Mr. Bradbury:

I have pleasure in sending you herewith a copy of a letter received from Mr. K.E. Young, Export Manager of the Dominion Textile Company Limited, Montreal.

As you will note from the contents of the letter, Mr. Johnson's visit has been highly appreciated and was well carried out and will undoubtedly be useful in developing more export trade for Canada.

Yours faithfully,

D.G.W. Douglas,
Chief,
Consumer Goods Division.

Encl.

DGD:cm



3-3-49-1

April 8, 1960.

Mr. F.B. Clark,
Commercial Secretary,
Canadian Embassy,
Apartado 25364,
MEXICO 5, D.F.

Dear Frank:

....

I am sending you herewith a photostat copy of a report, the original copy of which was written in longhand by Mr. W. W. Johnson of the Industrial Development Service of the Department of Fisheries.

I shall be glad to see any comments you may care to make on the results of Mr. Johnson's visit and whether this has been beneficial to the Dominion Textile Company. I am rather surprised that we have not had any comment from Mr. Keith Young in regard to this exercise.

Our own view is that Mr. Johnson did a very excellent job under difficult conditions and it must be hoped that this will result in increased trade in nylon fish netting.

Yours faithfully,

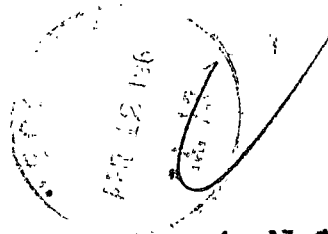
COPIES SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief,
Consumer Goods Division.

Encl.

DGD/cm





3-3-49-1

April 8, 1960.

Mr. W.W. Johnson,
Industrial Development Service,
Department of Fisheries,
200 Birks Building,
Ottawa, Ontario.

Dear Mr. Johnson:

I thank you very much indeed for sending me copies of your interesting report concerning the Gulf of Mexico mid-water trawl experiment.

I confirm that I had a photostat copy of your report forwarded to our Trade Commissioner, c/o Canadian Embassy, Mexico City. It can be seen from your report that you had an extremely busy time under difficult conditions and it must now be hoped that your findings will be observed by the Dominion Textile Company and also their agents in Mexico and that this will result in increased sales of nylon fish netting to that market.

I hope that if you are ever in the vicinity of the Trade and Commerce Building you will find an opportunity to call in to see us here and we thank you for your co-operation and help in this interesting experiment.

With best wishes,

Yours very truly,

RECEIVED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief,
Consumer Goods Division.

DGD:cm



FORM
1520

Dominion Textile Company Limited

Drummondville Division

MANUFACTURERS OF
TIRE FABRICS, FISHING NETS & TWINES
ADDRESS ALL CORRESPONDENCE TO P.O. BOX 6250

1950 Sherbrooke Street, West,

April 6, 1960

Montreal, Canada

Mr. D. G. W. Douglas,
Chief, Consumer Goods Division,
Department of Trade and Commerce,
Foreign Trade Service,
Ottawa, Canada.

*Copied to Mr. Butler
... S. Clarke.*

Dear Mr. Douglas:

Please forgive my not having written before but
I have only now returned from my trip to South America.

I met Mr. Wes Johnson in New York and we proceeded
to Mexico to visit Productos Refrigerados in Carmen, Campeche. A
few difficulties were encountered in proceeding with the trial of the
mid-water trawl but due to Mr. Johnson's knowledge and ingenuity the
trial was finally made, proving in principle that this gear would
operate efficiently and solve some of the problems of this Mexican
shrimp company. Without Mr. Johnson's help the introduction of mid-
water trawling gear would have been impossible.

Mr. Johnson has made certain recommendations which
we intend to follow through and it will, therefore, be two or three
months before we can expect any concrete results. We will, of course,
keep you advised of further developments.

I would like to express our appreciation for your help
in making arrangements to release Mr. Johnson for this work. His thorough
knowledge of fishing gear and fish habits helped tremendously in discussions
with this customer and in my opinion the fact that he was a member of the
Department of Fisheries has left a lasting impression with our Mexican
friends that the Canadian Government wishes to contribute in the develop-
ment of world fisheries. I think we can consider that this trip by
Mr. Johnson has been successful and I would like to request that should
a similar occasion arise where the expert advice of Mr. Johnson would
prove beneficial that we could again request his assistance in developing
an export market.

Kindest personal regards.

Yours sincerely,

DOMINION TEXTILE COMPANY LIMITED

K. E. Young
Export Manager.

KEY/S

2898

000012

3-3-41

Industrial Development Service
Dept Of Fisheries
300 Birk's Bldg.
Ottawa, Ontario
Mar 30/60

D.E. [unclear]

Mr. D.B.W. Douglas, Chief,
Consumer Goods Division,
Department Of Trade And Commerce,
Ottawa

Dear Mr. Douglas;

Please find enclosed the
original report on the Gulf of Mexico, mid-
water trawl experiment. I have forwarded
duplicates to the "Dominion Textiles People".

Mr. Clark in the Canadian Embassy,
Mexico City would also like a copy, could
you please forward the same.

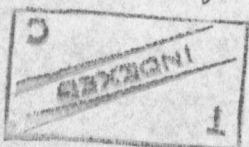
Sorry for the delay in handing in
this report but I am kept quite busy
am at present in "Whately Ont."

Hope my expense account was not too
complicated. On the balance just bill
me through our Office.

It was an interesting trip and I am
glad to have been of some assistance.

Yours very truly
Wes Johnson

Seen
11-4-60



253



2 Copies

3-3-49-1

Midwater Trawl Experiment At "Ciudad Del Carmen" Mexico

With shrimp fishing past its peak a very progressive Mexican firm, "Productos Refrigerados" owned by "Mr. Daniel Maduro", "Marriso Maduro" and Associates have sought to diversify. This is being carried out in the Reduction plant business producing Fish Meal and Oil.

Although they now operate two large "Tunkaden Type Purse Seiners" the company felt it would like to utilize its Shrimp Trawlers during the off season. Idea being to convert to trawling other species of fish suitable to reduce to "Meal" and Oil with as little change in deck equipment and lay out as possible.

It was with this in mind "Mr. R. E. Young" suggested a midwater trawl along with a Canadian "Ekolite Recorder", all of which was shipped to "Carmen" on the Gulf of Mexico out of where the trials were made.

Conversion of a 48 foot Shrimp Trawler "La Santa Maria" was done with very little effort. No changes whatever were made in deck equipment or layout other than the putting ashore of the shrimp trawls and boards. Major work consisted of welding 3 lugs $2\frac{1}{2}$ feet outboard on each of the existing outriggers

3-3-49-1 3

These lugs to accommodate forestay, maststay and trawl blocks. Stay preventing buckling of outriggers from the strain on the trawl blocks! The trawl blocks are the expanded jaw type which is necessary in handling the G-hooks, links and Kelly Stopper. This latter equipment is essential in handling the 30 fathom sweep lines between net and doors. Sweep lines must be uncoupled from the doors and wound on the trawl winch drums thus bringing the trawl right up to the stern of the vessel. This is the only reason the otter boards were stationed close to ship's side rather than at the ends of the outriggers such as in shrimping. One has to be able to hang the doors on a hook taking the strain off the main warps, disconnect the doors from the warps in order the sweep lines may be hove in. All of this being a manual operation, although a very simple one, could not be executed 20 feet outboard at the end of the outriggers.

Once we had taken care of the deck arrangements and began attending to the gear itself, it came as a terrible shock to find we had 2 starboard otter doors. Through the ingenuity of the "Plant Engineer" a port door was made by reshaping a starboard one.

3-3-49-1 3/

The trawl itself showed very poor workmanship the netting being hung far too slack along the wings and riblines. We decidedly felt it was not the correct trawl for the job having too many large meshes in the frontal section allowing much escapement. It was decided however that rather than rebuild the trawl we would try it as was and make our recommendations from there on.

Our Findings were as follows

1. That most of the fish were of a very small size and not fast swimmers (fish from 4" to 10 ins long)
2. That it was entirely the wrong trawl for the job. Too much escapement through the large mesh frontal sections.
3. That in all probability there would be little need to operate the gear in mud-water. As the depths of water, where at least we tried were not greater than 15 fathoms, with most fishing being carried on in 3 to 10 fathoms. Therefore the otter boards may ride bottom all the while.
4. The bottom appeared generally very good.
5. That there was far from sufficient spare netting were there any snags encountered.

3.3-49-1

6. That it was too early in the season for such an experiment, much time lost due to bad weather (N. winds)
7. Hook up and deck arrangement for handling the midwater trawl worked very well the crew experienced no difficulty in handling it.
8. The echo sounder (Echolite) was the wrong model for the job because of the shallow water operations 15-3 fathoms. Its phasing being 65 fathoms per paper width. The machine was not sensitive enough for exploratory fishing which must see scattered as well as schooled fish. This is very important to a pioneering operation for they desire to know that there are scattered fish on the grounds that the trawl will take and may school heavy enough later for a purse seiner to set.
9. We only once saw a few small specks on the records, we did catch enough to convince us the tracing were Yellow Tails (good reduction fish). The amount caught was very minute (50 lbs or more) all were however down in the end of the codend indicating the speed of the trawl had exhausted them. This is a very good sign showing that had a good school been

3.3-49-1

encountered a showing would have been traced on the recorder and no doubt a good haul made. The fish are not too fast for the trawl gear.

10. Many other species were caught but only in minute amounts. No were any schools encountered.

11. That the zipper is not necessary.

12. That the stabilizers on the boards are not necessary. They were only used in experimental work in British Columbia.

Recommendations

1. That the trawl be replaced with a new one of the model developed in "Lake Erie" for smelts and for sardines in the Bay of Fundy.

2. That Ekolite replace the sounder with a more sensitive white line recorder with 25 fathom phasing if possible.

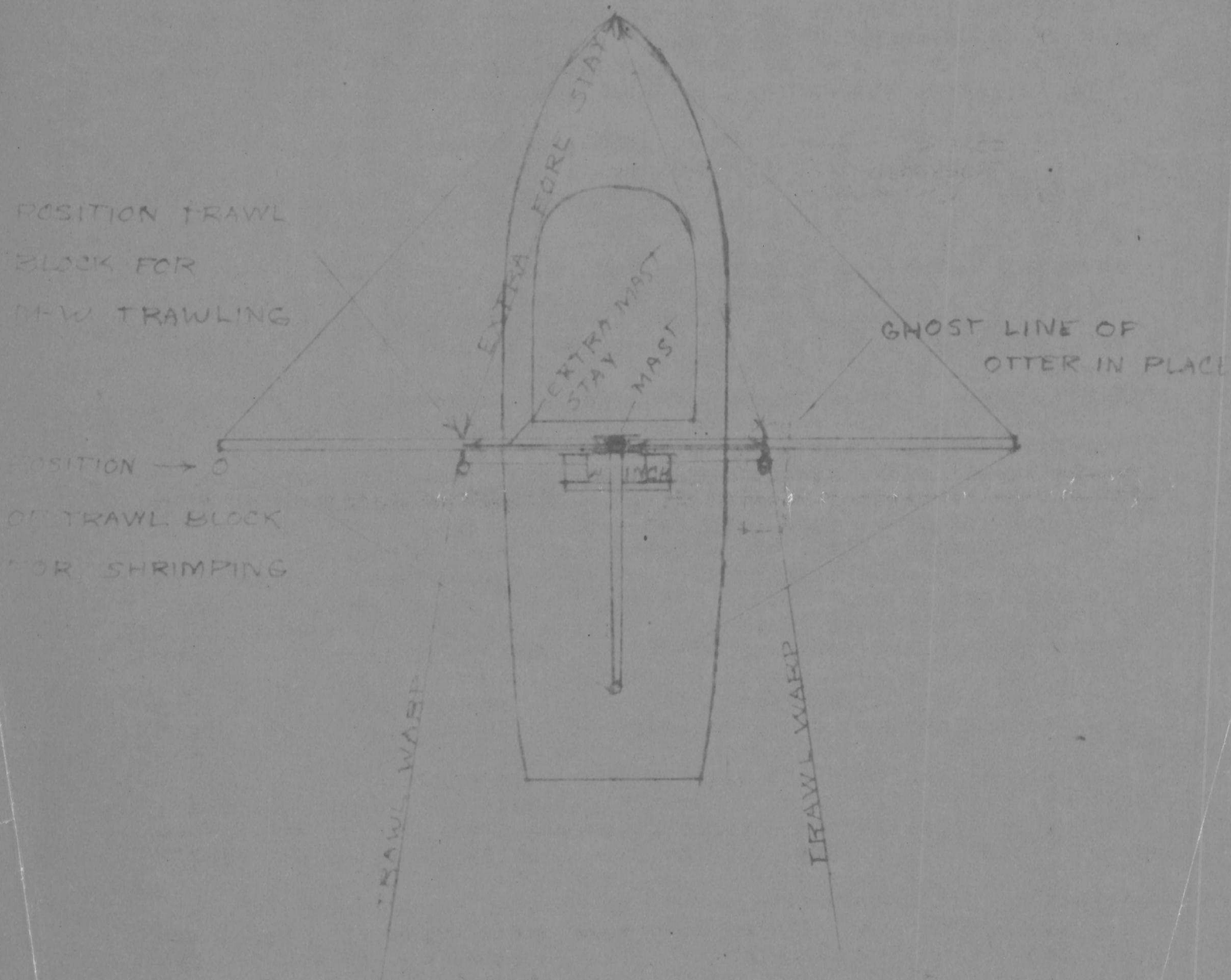
3. That say at least 50% spare netting be supplied for the frontal sections (large mesh)

4. That more information should be obtained from the field when supplying mid-water trawl gear.

Wesley H. Johnson
Gear Technologist
Industrial Development Service
Dept Of Fisheries, Ottawa

3-3-49-1

PLAN SHOWS HOW EASILY VESSEL CAN SHIFT FROM
ONE FISHERY TO ANOTHER. IT IS SELF EXPLANATORY.



DOMINION TEXTILES
ON BEHALF OF
DEPT OF TRADE & COMMERCE
CONSUMER GOODS DIVISION

PLAN CONVERSION SHRIMP
TRAWLING TO MID-WATER TRAWL
FOR DOMINION TEXTILES
INDUSTRIAL DEVELOP SERVICE
DEPT OF FISHERIES, OTTAWA
DESIGNED DRAWN BY *W. Johnson*

000019

Midwater Trawl Experiment At Ciudad Del Carmen "Mexico" 3-3-49-1

With shrimp fishing past its peak a very progressive "Mexican" firm, "Productos Refrigerados" owned by "Mr. Daniel Madero", Marrison Madero and Associates have sought to diversify. This is being carried out in the Reduction plant Business producing Fish Meal and Oil.

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3-3-49-1

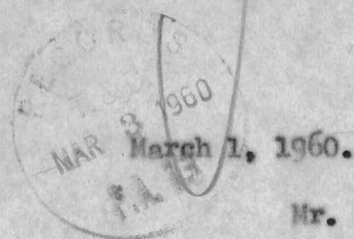
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3. That say at least 50 percent spare netting be supplied for the frontal sections (large mesh).
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Wesley W. Johnson,
Gear technologist,
Industrial Development Service,
Dept. of Fisheries, Ottawa.

File 3-3-49-1



Assistant Director,
Commodities Branch.
D.G.W. Douglas
Chief, Consumer Goods Division.

Mr. M.C. Thorne

Referring to my memorandum of February 23 last re travel for that month, please note a charge of \$304.76 has been paid on February 25, 1960 for air transportation, Ottawa to Mexico and return, for Mr. W.W. Johnson of the Dept. of Fisheries in connection with his investigation of fish nets in Mexico.

.... Attached is a copy of my letter to Mr. L.S. Bradbury, Dept. of Fisheries dated February 24, 1960, re this matter.

Mr. Johnson was also furnished with a cheque for \$200.00 for travelling expenses. His total expenses for this trip amounts to \$504.76.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas

MHD'G/ey

3-3-49-1

February 24, 1960.

Mr. L.S. Bradbury,
Director,
Industrial Development Service,
Department of Fisheries,
Ottawa, Ontario.

Dear Mr. Bradbury:

...
s.16(2)
s.19(1)
In reference to the forthcoming visit of Mr. W.W. Johnson of your Department to Mexico for trials of the mid-water trawl arranged by the Dominion Textile Company Limited, enclosed herewith is a Special Passport for use by this officer on this occasion. Would you kindly request Mr. Johnson to forward the Special Passport to me upon his return to Canada.

...
A cheque made out in the sum of \$200.00 for travelling expenses is also enclosed to cover his expenses on an accountable basis. Would you kindly ensure this officer submits the usual travel claim to this Department, with a cheque for the balance of any unexpended funds.

...
Mr. Johnson's flight tickets for the trip to Mexico are enclosed as well. Please advise Mr. Johnson he is to re-confirm his flights in accordance with the instructions on the flap of the ticket envelope. You will recollect I gave you the full details of the arrangement in my letter to you dated February 18th.

s.19(1)
I hope Mr. Johnson has made arrangements to be vaccinated, and that he will have the necessary certificate with him because he will undoubtedly be asked for this on his return to Canada. On my last meeting with Mr. Johnson

Yours sincerely,

DGD:mg
Encls.

D.G.W. Douglas
Chief,
Consumer Goods Division.

3-3-49-1

FEB 26 1960

February 24, 1960.

Mr. L.S. Bradbury,
Director,
Industrial Development Service,
Department of Fisheries,
Ottawa, Ontario.

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Yours sincerely,

D.G.W. Douglas,
Chief, Consumer Goods Division.

Encls.

DGD:mg

Copy sent to: Mr. L. Marks

000024

3-3-49-1

~~2-901~~

February 11, 1960.

Mr. Finlay Sim,
Comptroller-Secretary.
D.G.W. Douglas,
Chief, Consumer Goods Division.

Passport for Mr. W.W. Johnson, Department of Fisheries,
to Visit Mexico for Trials of Newly Developed Mid-Water Trawl.

As the result of a request received by our Department from the Dominion Textile Company Limited, Montreal, for the assistance of Mr. W.W. Johnson of the Industrial Development Service, Department of Fisheries, who is a fishing gear technologist, to assist in the testing of a mid-water trawl at Campeche in Mexico; the Department of Fisheries officially confirmed their agreement to this matter in a letter dated January 5th to Mr. J.A. Roberts, and we now wish to obtain a passport for Mr. Johnson.

For one reason and another there have been delays in getting the date of this trial arranged but expect it will be held about the middle of next week at Campeche in the Gulf of Mexico. To enable us to proceed with our plans it will be necessary for Mr. Johnson to be provided with a passport by the 15th of February. Mr. Johnson will be proceeding to Mexico City where he will be met by our Trade Commissioner and later they will proceed to the place where the trial is due to be held - Campeche.

As I stated in the early part of this letter, the reason for this visit is due to Mr. Johnson being a fishing gear technologist and the Dominion Textile Company are anxious to have his assistance during this important trial of their equipment. It is estimated the length of his stay will be roughly two weeks but possibly less. I think we should plan to have this passport available for issue to Mr. Johnson on the assumption he may be called upon to travel on the 15th.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas.

DGD:mg

DEPARTMENT OF TRADE AND COMMERCE

DEPUTY MINISTER'S OFFICE

TO:

Mr. Douglas

For the following action, please

*Refer sent from Mr. Hunt of D.C.
at their request.
S.M.*

Direct Action

Information and action if necessary

Investigate and report

Note and return to me

Per your request

Reply for *Censor* Deputy Minister's signature

Reply for Minister's signature

To index and transfer

REMARKS

U
.....
(Signature)

Jan. 7/60

URGENT

000027



CANADA

DEPUTY MINISTER OF FISHERIES
OTTAWA

January 5, 1960.

Mr. James A. Roberts,
Associate Deputy Minister,
~~Department of Trade and Commerce,~~
Ottawa, Ontario.

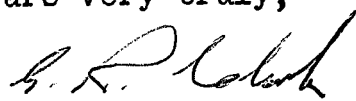
Dear Mr. Roberts:

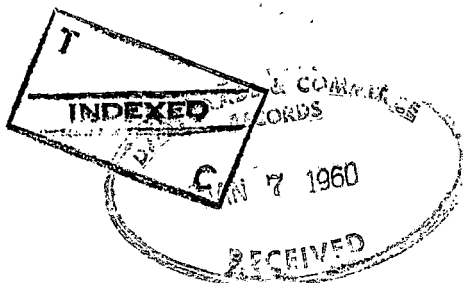
✓ I have your letter of December 28th in which you refer to the request of a Canadian fishing net manufacturer for the assistance of one of our fishing gear technologists, Mr. W.W. Johnson, in the testing of the mid-water trawl at Campeche, Mexico during the week of January 25th.

We shall be pleased to make Mr. Johnson's services available, and in view of the nature of the assignment will avail of your offer to pay the expenses involved.

I presume you will be supplying me with further details in order that all necessary arrangements may be proceeded with at an early date.

Yours very truly,


G.R. Clark,
Deputy Minister.



1530

Form A-65

DEPARTMENT OF TRADE AND COMMERCE

INTER-OFFICE CORRESPONDENCE

Security Rating

Our File No.

3-3-49-1 and
~~3-5-74~~

Date February 5, 1960.

TO:

File (see above)

Attention of:

FROM:

Chief, Consumer Goods Division.

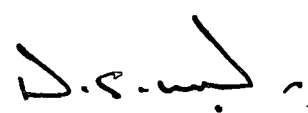
Referring to:

File

SUBJECT:

Visit of Mr. W.W. Johnson of Department of Fisheries
to Mexico for Trials of Newly Developed Mid-Water Trawl.

On February 5th Mr. Vaughan of the Dominion Textile Company telephoned me from Montreal. He had heard by telephone from Mr. Madero, their agent in Mexico. Mr. Madero will cable by not later than February 8th the exact date that they will be ready to start operations.


D.G.W. Douglas.

Copies to:

DGD:mg

Enclosures:

000029

Security Rating

DEPARTMENT OF TRADE AND COMMERCE
INTER-OFFICE CORRESPONDENCE

Our File No.

3-3-49-1 and
3-3-49-2

Date February 2, 1960.

To: File (see above) Attention of:

FROM: Chief, Consumer Goods Division.

Referring to:

File

SUBJECT: Visit of Mr. W.W. Johnson of Department of Fisheries
to Mexico for Trials of Newly Developed Mid-Water Trawl.

On Monday, February 1st, I called on Mr. Bradbury and Mr. Hart of the Industrial Development Service, Department of Fisheries, to further discuss the trip to be undertaken by Mr. W.W. Johnson; and Mr. Keith Young, Dominion Textile Company Limited, to Campeche, Mexico, for the trial of the special nets and equipment for shrimp catching due to be held on or about February 8th.

I was told by Mr. Hart there would probably be a delay in this exercise due to the non-arrival of technical equipment sent by Dominion Textile Company to Mr. Madero, their agent in Mexico, and that as a result of this the trial would probably be held on or about February 15th. They agreed Mr. Johnson would still be available for this work at that time. Mr. Johnson is to call in to see me on Monday next, February 8th, when I will arrange for his passport facilities.

On return to my office I called Mr. Vaughan, Assistant to Mr. Keith Young of the Dominion Textile Company, and he is to send me the proposed details of when this exercise will actually be held so that I can arrange for Mr. Johnson's visit, and also acquaint our Trade Commissioner of the plans. Mr. Vaughan is also to inform me if Mr. Keith Young will have returned from Europe in time to accompany Mr. Johnson. Mr. Vaughan was to telephone Mr. Madero at once to cover the above points.

D.G.W. Douglas.

DGD:mg

Copies to:

Enclosures:

000030

3-3-49-1
3-5-74

January 14, 1960.

Mr. R. Hart,
Industrial Development Service,
Department of Fisheries,
Birks Building,
Ottawa, Ontario.

Dear Mr. Hart,

Further to our telephone conversation of the 13th instant, concerning the forthcoming visit of Mr. W.W. Johnson of your Department to Mexico, we are very pleased to receive confirmation from your Deputy Minister, Mr. G.R. Clark, that the services of Mr. Johnson are available to our Department for the tests of the mid-water trawl and its suitability for the Mexican shrimp fisheries.

It was fortunate that Mr. Johnson was in town last week and that it was possible for us to see him here; by following this procedure we were able to cover a number of important points. As the matter now stands, Mr. Keith Young of the Dominion Textile Company Limited, Montreal, has notified Mr. Daniel C. Madero of Messrs. Productos Refrigerados, S.A., Mexico City, that the sounder and No. 4 mid-water trawl complete with all necessary accessories left Vancouver by rail on December 29th. This equipment was consigned to Mr. Madero's agent in Brownsville, Texas, in bond. As soon as Mr. Madero has been successful in arranging the installation of this equipment and that everything is in working order he has been requested to send a cable to Dominion Textile Company informing that company of the date Mr. Johnson and Mr. Young should arrive in Mexico City. It is anticipated that this will be in the region of February 8th.

It has been explained by me to all concerned that there is a limit to the elasticity of the times and dates in which Mr. Johnson's services will be available due to his pre-occupation on plans already made by your Department. It is confirmed that the Department are keeping in touch with this matter and that as soon as more information is received as to the firm date for these trials that I will get in touch with you without delay.

- Page 2 -

When the definite date is fixed I will cable our Commercial Secretary particulars of Mr. Johnson's flight arrangements and arrange for him to be met at the airport. It has been suggested by Mr. Young that Mr. Johnson stay at the Hotel Majestic, Avenida Madero No. 73. Mr. Madero is arranging for transportation for all concerned from Mexico City to Campeche.

Mr. F.B. Clark, our Commercial Secretary in Mexico, has been informed of the general plan. I think that is all I can write on the matter at the present time, but please be sure I shall not delay in keeping you in the picture when fresh news arrives.

Thanking you for your interest and co-operation in this matter.

Yours sincerely,

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief, Consumer Goods Division.

DCD:mg

3-3-49-1

3-5-74

January 8, 1960.

Mr. Keith E. Young,
Sales Manager - Netting,
Dominion Textile Co. Ltd.,
Drummondville Division,
P.O. Box 6250,
1950 Sherbrooke St. West,
Montreal, Quebec.

Dear Mr. Young:

Further our telephone conversations concerning the plans and arrangements for you and Mr. W.W. Johnson to proceed to Campeche, Mexico, in early February to conduct tests with certain types of fishing gear.

This letter is the confirmation that we are in receipt of a letter from the Deputy Minister of the Department of Fisheries confirming that his department will be pleased to make Mr. Johnson's services available for this test. He has requested that we provide him with further details as soon as possible in order to make the necessary arrangements with Mr. Johnson and make arrangements for him to be absent during this period.

I hope you had a successful visit to England.

With best wishes,

Yours very truly,

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief,
Consumer Goods Division.

DCD:cm

3-3-49-1

February 24, 1960.

Mr. L.S. Bradbury,
Director,
Industrial Development Service,
Department of Fisheries,
Ottawa, Ontario.

s.16(2)

s.19(1)

Dear Mr. Bradbury,

....

In reference to the forthcoming visit of Mr. W.W. Johnson of your Department to Mexico for trials of the mid-water trawl arranged by the Dominion Textile Company Limited, enclosed herewith is a Special Passport [redacted] for use by this officer on this occasion. Would you kindly request Mr. Johnson to forward the Special Passport to me upon his return to Canada.

....

A cheque made out in the sum of \$200.00 for travelling expenses is also enclosed to cover his expenses on an accountable basis. Would you kindly ensure this officer submits the usual travel claim to this Department, with a cheque for the balance of any unexpended funds.

....

Mr. Johnson's flight tickets for the trip to Mexico are enclosed as well. Please advise Mr. Johnson he is to re-confirm his flights in accordance with the instructions on the flap of the ticket envelope. You will recollect I gave you the full details of the arrangement in my letter to you dated February 18th.

s.19(1)

I hope Mr. Johnson has made arrangements to be vaccinated, and that he will have the necessary certificate with him because he will undoubtedly be asked for this on his return to Canada. On my last meeting with Mr. Johnson [redacted]

[redacted]

Yours sincerely,
ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief, Consumer Goods Division.

Encls.

DGD:mg

Copy sent to: Mr. L. Marks.

000034

3-3-49-1

February 18, 1960.

Mr. L.S. Bradbury,
Director,
Industrial Development Service,
Department of Fisheries,
Ottawa, Ontario.

Dear Mr. Bradbury,

Further to my telephone conversation of the 17th instant concerning the forthcoming visit of Mr. W.H. Johnson of your Department to Mexico for trials of the newly developed mid-water trawl.

The plans made for Mr. Johnson to travel to Mexico are as follows:-

T.C.A. Flight 338
Leave Ottawa at 7.45 p.m. Saturday, February 27th
Arrive Montreal at 8.25 p.m. " " 27th
Leave Montreal at 9 p.m. " " 27th
Arrive New York at 10.40 p.m. " " 27th.

Hotel accommodation has been reserved at the International Hotel, New York International Airport - single with bath for the night of February 27th.

Eastern Airlines Flight 601
Leave New York at 11.15 a.m. Sunday, February 28th
Arrive Mexico City at 6 p.m. Sunday, February 28th.

Return flight - open first-class Mexico City, Toronto, Ottawa.

Please note all above flights are first-class.

It has been arranged for Mr. Keith Young of Dominion Textile Company and Mr. Johnson to travel on the same planes.

- 2 -

The trial is scheduled to take place on the 29th of February and Mr. Young has suggested that Mr. Johnson call him by telephone to cover one or two points, as soon as possible. Mr. Young's telephone number is - Wellington 7-5711. Hotel accommodation has been arranged for Mr. Johnson at the Hotel Majestic in Mexico City.

The writer has communicated to our Trade Commissioner in Mexico City a full account of the plans for the trial.

I think your suggestion that Mr. Johnson calls on me on say the 25th of February to have a final talk is excellent, and this will enable me to give him his passport and other relevant details.

Yours sincerely,

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas,
Chief,
Consumer Goods Division.

DGD:mg

Copy sent to Commercial Secretary, Mexico City.

3-3-49-1

February 18, 1960.

Mr. D. Munro,
Transportation and Communications Section.
D.G.W. Douglas,
Chief, Consumer Goods Division.

Visit of Mr. W.W. Johnson, Department of Fisheries, to Mexico
for Trials of Newly Developed Mid-Water Trawl at Campeche.

Recently a request was received from the Dominion Textile Company, Montreal, for the services of Mr. W.W. Johnson, who is a fishing gear technologist with the Department of Fisheries. They have asked that this officer be permitted to travel to Campeche to assist them in this trial.

As a result of interdepartmental correspondence approval has been received from the Department of Fisheries for this officer to assist in the above operation. We now come to the point where it is necessary for him to have transport facilities made available to him in order that he can proceed to Mexico with Mr. Keith Young of the Dominion Textile Company on Sunday, February 28th. I gave Mr. McCullagh full details of the method and times on which Mr. Young is proceeding and I want reservations made for Mr. Johnson in order to accompany Mr. Young. I suggested Mr. McCullagh call Mr. Young in Montreal.

The sum of \$500.00 has been made available for this tour and the charge for Mr. Johnson's transportation is to be made against the Commodities Branch travelling vote. The above procedure and arrangements have been approved by the Director of the Branch.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas.

DGD:mg

3-3-49-1

February 16, 1960.

Commercial Secretary,
Mexico City.
Chief, Consumer Goods Division,
Ottawa, Canada.

Mr. F.B. Clark.

Our memorandum of February 3rd.

Visit of Mr. W.W. Johnson, Department of Fisheries, and
Mr. Keith Young, Dominion Textile Company Limited, to Mexico
for Trials of Newly Developed Mid-Water Trawl.

Further to my memorandum of February 3rd, concerning the above, I am now able to confirm to you that this trial is scheduled to take place on the 29th of February, after one or two delays. As you probably know, Mr. Madero has all the arrangements in hand.

Mr. Keith Young of the Dominion Textile Company and Mr. W.W. Johnson of the Department of Fisheries are booked to travel on Sunday, February 28th, on Flight 401 Aeronaves - tourist flight to New York and thence to Mexico City. Necessary hotel reservations have been made for both men by Mr. Keith Young through his agent. I understand they have arranged to stay at the Majestic Hotel in Mexico City.

an
This trial of the mid-water trawl is/interesting experiment
and if successful should result in good business.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas.

DGD:mg

Form A-65

DEPARTMENT OF TRADE AND COMMERCE

INTER-OFFICE CORRESPONDENCE

Security Rating

Our File No.

↓
3-3-49-1 and
3-5-74

Date February 5, 1960.

TO:

File (see above)

Attention of:

FROM:

Chief, Consumer Goods Division.

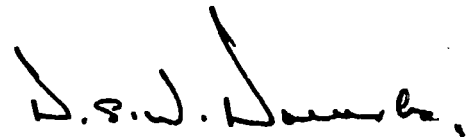
Referring to:

File

SUBJECT:

Visit of Mr. W.W. Johnson of Department of Fisheries
to Mexico for Trials of Newly Developed Mid-Water Trawl.

On February 5th Mr. Vaughan of the Dominion Textile Company telephoned me from Montreal. He had heard by telephone from Mr. Madero, their agent in Mexico. Mr. Madero will cable by not later than February 8th the exact date that they will be ready to start operations.



D.G.W. Douglas.

Copies to:

DGD:mg

Enclosures:

000039

Commercial Secretary,
Mexico City.
Chief, Consumer Goods Division,
Ottawa, Ontario.

Mr. F.B. Clark.

February 3, 1960.

Our memorandum of January 11th

3-3-49-1

Further to my memorandum of the 11th ultimo concerning the proposed fishing trials of the mid-water trawl arranged by the Dominion Textile Company, Montreal, and their agents, Messrs. Productos Refrigerados, S.A., Avenida 16 de Septiembre 38-602, Mexico City, I regret that these trials will not be taking place on or about February 8th as originally planned. It has been necessary to postpone this event due to delay in certain technical equipment being sent to Mr. Madero of Productos Refrigerados. I think a more realistic date would be about the 15th of the current month, but as soon as something definite is known in this regard I will cable you.

2. Mr. Keith Young is due to return from Europe over the week-end and I hope he will be accompanying Mr. Johnson on his trip to Campeche.

3. The purport of this memorandum is merely to acquaint you of the postponement of the date from February 8th to probably the 15th.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas.

DGD:mg

Form A.-64

Security Rating

DEPARTMENT OF TRADE AND COMMERCE
INTER-OFFICE CORRESPONDENCE

Our File No. 3-3-49-1 and
3-5-74

Date February 2, 1960.

To: File (see above)

Attention of:

FROM: Chief, Consumer Goods Division.

Referring to:

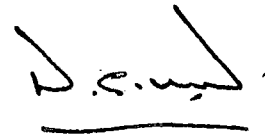
File

SUBJECT: Visit of Mr. W.W. Johnson of Department of Fisheries
to Mexico for Trials of Newly Developed Mid-Water Trawl.

On Monday, February 1st, I called on Mr. Bradbury and Mr. Hart of the Industrial Development Service, Department of Fisheries, to further discuss the trip to be undertaken by Mr. W.W. Johnson; and Mr. Keith Young, Dominion Textile Company Limited, to Campeche, Mexico, for the trial of the special nets and equipment for shrimp catching due to be held on or about February 8th.

I was told by Mr. Hart there would probably be a delay in this exercise due to the non-arrival of technical equipment sent by Dominion Textile Company to Mr. Madero, their agent in Mexico, and that as a result of this the trial would probably be held on or about February 15th. They agreed Mr. Johnson would still be available for this work at that time. Mr. Johnson is to call in to see me on Monday next, February 8th, when I will arrange for his passport facilities.

On return to my office I called Mr. Vaughan, Assistant to Mr. Keith Young of the Dominion Textile Company, and he is to send me the proposed details of when this exercise will actually be held so that I can arrange for Mr. Johnson's visit, and also acquaint our Trade Commissioner of the plans. Mr. Vaughan is also to inform me if Mr. Keith Young will have returned from Europe in time to accompany Mr. Johnson. Mr. Vaughan was to telephone Mr. Madero at once to cover the above points.


D.G.W. Douglas.

DGD:mg

Copies to:

Enclosures:

000041

3-3-49-1

January 11, 1960.

Commercial Secretary, Mexico.

Mr. F.B. Clark.

Chief, Consumer Goods Division, Ottawa, Canada.

In reference to the forthcoming fishing trials of the mid-water trawl planned by Mr. K.E. Young of the Dominion Textile Company Limited, Montreal, and Mr. Madero of Messrs. Productos Refrigerados, S.A., Mexico City, as you know, these trials will take place at Campeche. The actual date is not settled but you will be familiar with this particular problem as the result of the copies of correspondence sent you by Mr. Young. We hope it will be possible to start these trials on or about February 8th and that Mr. Young will have returned from Europe in time to link up with Mr. Johnson of the Department of Fisheries and travel with him to Mexico. However, if information is received from Mr. Madero that the trials will be taking place on or about February 8th and for some reason Mr. Young is not able to get back to Canada in time to leave with Mr. Johnson, then Mr. Johnson will travel down on his own.

2. We will cable you regarding Mr. Johnson's flight arrangements and I shall be glad if you will meet him at the airport. Mr. Young has suggested that Mr. Johnson stay at the Hotel Majestic, Avenida Madero No. 73. Mr. Madero is arranging for transportation from Mexico City to Campeche. This is all the information I have in regard to this matter at the present time.

3. Mr. Johnson is an expert on fishing equipment, particularly trawling apparatus, and I know he will be of great assistance in this particular exercise.

ORIGINAL SIGNED BY
D.G.W. DOUGLAS

D.G.W. Douglas.

DGD:mg



FORM
1520

Dominion Textile Company Limited 3-3-49-1

Drummondville Division

MANUFACTURERS OF
TIRE FABRICS, FISHING NETS & TWINES
ADDRESS ALL CORRESPONDENCE TO P.O. BOX 6250

1950 Sherbrooke Street, West,

Montreal, Canada January 7, 1960

Mr. D. G. W. Douglas,
Chief, Consumer Goods Division,
Commodities Branch,
Department of Trade and Commerce,
Ottawa, Canada.

Dear Mr. Douglas:-

The attached letter informs Mr. Madero of our plan. Should Mr. Johnson have to proceed alone there are two flights weekly, Tuesday and Saturday CPA from Montreal to Mexico City, or daily from New York. I suggest Mr. Johnson advise Mr. Clark his flight number so that arrangements can be made for him to be met.

I suggest that Mr. Johnson stay at the Hotel Majestic, Avenida Madero No. 73, which is only three blocks from Mr. Madero's office at Avenida 16 de Septiembre 38-602, office 'phone number is 12-70-95 or 13-10-02.

Many thanks for this excellent co-operation and your efforts in obtaining Mr. Johnson's services to demonstrate the operation of this trawl, which I am sure when he proves it successful will result in the opening up of business for shrimp trawlers in the Gulf of Mexico from both Mexico and the U. S.



Yours sincerely,

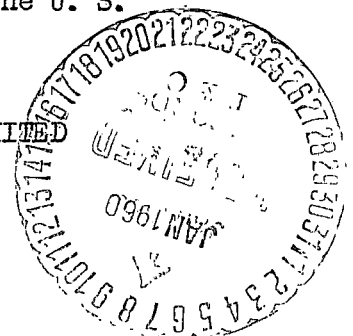
DOMINION TEXTILE COMPANY LIMITED
Drummondville Division

1849

K. E. Young
Sales Manager-Netting.

KEY/S

c. c. Mr. F. B. Clark, Commercial Secretary,
Canadian Embassy, Mexico City.
Mr. W. W. Johnson, C/o Mr. D. G. W. Douglas, Ottawa.



3-3-49.1

c c. Mr. F. E. Clark, Commercial Secretary, Canadian Embassy, Mexico City, D.F.

Mr. D. G. W. Douglas, Chief, Consumer Goods Division, Commodities Branch,
Department of Trade and Commerce, Ottawa.

Mr. W. W. Johnson, C/o Mr. D. G. W. Douglas, Department of Trade &
Commerce, Ottawa.

January 7, 1960

Ref. 1107

Messrs. Productos Refrigerados, S. A.,
Avenida 16 de Septiembre 38-602,
Mexico City, Mexico.

Dear Daniel:-

Attention Mr. Daniel C. Madero

Confirming our 'phone conversation of a couple of days ago, it was decided that the best plan for the fishing trials of the mid-water trawl would be for you to install the echo sounder equipment on one of your boats and satisfy yourself that it is operating efficiently. Without the echo sounder working properly the trial might not meet with success.

The sounder and No. 4 mid-water trawl complete with all necessary accessories left Vancouver by rail on December 29th to your agent in Brownsville, Texas, in bond. You were to get in touch with him to ensure that these goods would be delivered to your plant at Campeche.

When the shipment has arrived and the echo sounder is installed and working you would then send a cable to this office, cable address "Drumont, Montreal," advising the date Mr. W. W. Johnson and myself should arrive in Mexico City. If I am not back from Europe Mr. Johnson will proceed alone and it is hoped that arrangements can be made with the Canadian Commercial Secretary in Mexico City for Mr. Johnson to be met at the airport. Mr. Johnson would then get in touch with you at your office and be at your disposal to travel to Campeche and instruct on the operation of the mid-water trawl.

Tentatively, I have given Mr. Johnson the approximate date of February 8th and it is hoped that you can have your boat in readiness about that date, as he has many other commitments and has to return to his regular duties as quickly as possible after the trial.

Should I be back from Europe I will accompany Mr. Johnson myself which would make it unnecessary for us to be met at the airport and I will 'phone you on arrival.

Kindest personal regards.

Yours sincerely,

BLUENOSE NETTING COMPANY LIMITED

K. E. Young
Export Manager.

REX/S

000044

3-3-49-1

~~3-5-74~~

, December 28, 1959

Dear Mr. Clark:

A very interesting and seemingly worthwhile proposition has been suggested to us by a Canadian manufacturer of fishing nets and twine.

It concerns the mid-water trawl developed by the Fisheries Research Board of Canada under the supervision of Messrs. W.E. Barraclough and W.W. Johnson. A test of the potentialities of this mid-water trawl in the Mexican shrimp fisheries, is to take place at Campeche during the week of January 25th. If results are successful the effect would be beneficial to the Canadian industry.

The Canadian manufacturer feels that the presence of your Mr. W.W. Johnson at these initial tryouts would be of immense help in overcoming any technical difficulties that may occur. It is obviously of great importance that there be proper usage of the equipment in these trials.

In view of the foregoing, I believe it would be to the benefit of Canadian export trade to assist this demonstration or trial and it would be appreciated if the services of Mr. W.W. Johnson could be made available for the one week commencing January 25th plus travelling time.

G.R. Clark, Esq.,
Deputy Minister,
Department of Fisheries,
Ottawa, Ontario.

Departmental File Copy

000045

-2-

The Department of Trade and Commerce would be prepared, if you wished it, to meet the expenses involved in having Mr. Johnson undertake this tour of duty.

Yours faithfully,

Original Signed by
JAMES A. ROBERTS

E.G. Gerridzen/cm

Associate Deputy Minister.

Dominion Textile Company Limited

Drummondville Division



FORM
1520

MANUFACTURERS OF
TIRE FABRICS, FISHING NETS & TWINES

ADDRESS ALL CORRESPONDENCE TO P.O. BOX 6250

1950 Sherbrooke Street, West,

Montreal, Canada

December 18, 1959

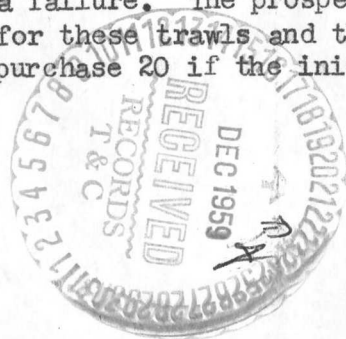
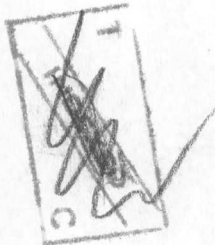
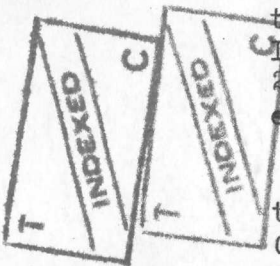
Mr. Denis Harvey,
Director,
Commodities Branch,
Department of Trade and Commerce,
Ottawa, Canada.

Dear Mr. Harvey:-

A few weeks ago I called on a shrimp fishing company in Mexico City and interested them in a mid-water trawl that was developed by the Fisheries Research Board of Canada under the supervision of W. E. Barraclough and W. W. Johnson. Productos Refrigerados are diversifying their fishing activities as they have purchased a fish mill reduction plant and, therefore, want gear which will enable them to catch substantial quantities of fish. As their main fleet consists of 20 shrimp boats I recommended mid-water trawls rather than purse seines.

The mid-water trawl that they have purchased is now ready for shipment which will also include an echo sounder in order that they can locate the fish. The problem is now will they be able to work this trawl efficiently and realize its potentialities. Unfortunately, I am not too familiar with mid-water trawling and although I intend to be present for the initial trial the week beginning January 25th to 28th at Campeche in the Gulf of Mexico, I would not be experienced enough to help them make it successful.

Mr. W. W. Johnson, I understand, has been retained by the Department of Fisheries for the development of gear in various Canadian fishing areas and has already introduced successfully the mid-water trawl on Lake Ontario for catching smelt. I understand he will also in the near future attempt to introduce this trawl on the south shore of Nova Scotia for herring. The effect of such a man proving that this trawl is successful can help us enormously in the sale of this product, whereas a company attempting to use the gear by reading the literature alone could produce a failure. The prospects of using shrimp boats could create a market for these trawls and this Mexican company alone would be prepared to purchase 20 if the initial one is successful.



7125



FORM
1520

Dominion Textile Company Limited

Drummondville Division

MANUFACTURERS OF
TIRE FABRICS, FISHING NETS & TWINES
ADDRESS ALL CORRESPONDENCE TO P.O. BOX 6250

1950 Sherbrooke Street, West.

Montreal, Canada

December 18, 1959

- 2 -

Mr. Denis Harvey:-

The purpose of this letter is to request the assistance of Mr. W. W. Johnson to accompany me to Mexico for the trial which would be instrumental in boosting export trade.

Incidentally, we are the exclusive licensee of the Canadian Government patent for this trawl and are, therefore, attempting to build up sales both domestic and export from which Canadian Patents and Development Co. derive a royalty.

Yours very truly,

DOMINION TEXTILE COMPANY LIMITED
Drummondville Division

K. E. Young
K. E. Young

Sales Manager-Netting.

KEY/S